

FEB 16 2011

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U.S. BKCY. APP. PANEL  
OF THE NINTH CIRCUIT

ORDERED PUBLISHED

UNITED STATES BANKRUPTCY APPELLATE PANEL  
OF THE NINTH CIRCUIT

6	In re:	)	BAP No.	EC 10-1102-ZJuMk
		)		
7	THEODORE E. HONKANEN AND	)	Bk. No.	08-26680
	MARCELLA J. HONKANEN,	)		
8		)	Adv. No.	08-02469
	Debtors.	)		
9		)		
10	_____	)		
	MARCELLA J. HONKANEN,	)		
11		)		
	Appellant,	)		
12		)		
13	v.	)	<b>OPINION</b>	
		)		
14	J.MICHAEL HOPPER, in his	)		
	capacity as Chapter 7 Trustee	)		
15	for SUSAN J. ARCHER,	)		
	Respondant.	)		
16	_____	)		

Argued and Submitted on November 18, 2010  
at Sacramento, California

Filed - February 16, 2011

Appeal from the United States Bankruptcy Court  
for the Eastern District of California

Honorable Michael S. McManus, Bankruptcy Judge, Presiding.

Appearances: Gregory Joseph Hughes, Esquire appeared for  
appellant Marcella J. Honkanen.  
J. Russell Cunningham appeared for appellee J.  
Michael Hopper.

Before: ZIVE,<sup>1</sup> JURY, and MARKELL, Bankruptcy Judges.

<sup>1</sup> Hon. Gregg W. Zive, United States Bankruptcy Judge for  
the District of Nevada, sitting by designation.

1 ZIVE, Bankruptcy Judge:  
2

3 **OVERVIEW**

4 Marcella Honkanen ("Honkanen") appeals a memorandum decision  
5 holding her liable for fraud while acting in a fiduciary capacity  
6 under 11 U.S.C. § 523(a)(4).<sup>2</sup> Honkanen raises three issues on  
7 appeal: 1) whether the bankruptcy court erred in determining that  
8 the "fiduciary capacity" requirement of 11 U.S.C. § 523(a)(4) was  
9 satisfied, 2) whether the bankruptcy court erred in determining  
10 that the requirements for application of the doctrine of issue  
11 preclusion were satisfied, and 3) whether Appellee J. Michael  
12 Hopper ("Hopper") carried his burden of proving that Honkanen  
13 committed fraud. We conclude the fiduciary capacity requirement  
14 of § 523(a)(4) was not satisfied. Further, we decide that issue  
15 preclusion was not properly applied because fraud was not  
16 necessarily decided in the state court action and, therefore,  
17 Hopper did not prove Honkanen committed fraud. We REVERSE the  
18 bankruptcy court's decision.

19 **FACTS**

20 Honkanen filed a Chapter 7 bankruptcy petition May 21, 2008,  
21 in the Eastern District of California. Creditor Susan Archer  
22 ("Archer") commenced an adversary proceeding on August 22, 2008,  
23 to determine the dischargeability of a state court judgment  
24 rendered in her favor and against Honkanen after a jury trial.

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26 <sup>2</sup> Unless otherwise indicated, all chapter, section, and  
27 rule references are to the Bankruptcy Code, 11 U.S.C. §§ 101-  
28 1532, and to the Federal Rules of Bankruptcy Procedure, Rules  
1001-9037.

1 The complaint alleged a claim for relief solely under  
2 § 523(a)(4). As the basis for her dischargeability claim, Archer  
3 relied upon the doctrine of issue preclusion, or collateral  
4 estoppel, predicated upon a state court jury verdict. Archer  
5 contended the California state court jury found Honkanen had  
6 intentionally breached her fiduciary duty to Archer by making  
7 misrepresentations and concealing information while acting in a  
8 fiduciary capacity.

9 Honkanen had acted as Archer's real estate broker in a  
10 transaction in which Archer attempted to purchase real property  
11 from a third party. After the transaction was not consummated,  
12 Archer sued Honkanen in state court accusing Honkanen of  
13 performing her real estate licensee duties negligently and of  
14 intentionally breaching her fiduciary duty to Archer. The  
15 alleged breach consisted of Honkanen making intentional  
16 misrepresentations to Archer concerning the real estate purchase  
17 agreement and the insufficiency of Archer's performance, in  
18 addition to failing to disclose the deficiency in Archer's  
19 performance.

20 In the state court suit, Archer also accused Honkanen of  
21 breaching her fiduciary duty of loyalty to Archer, the buyer, by  
22 acting in the interest of the seller rather than in Archer's  
23 interest. Archer asserted Honkanen had falsely informed the  
24 seller that Archer could not satisfy the financing requirements  
25 for the purchase and that Archer was in breach of the sale  
26 agreement. While the jury instructions did not include an  
27 instruction about any intentional tort committed by Honkanen  
28 against Archer, the jury awarded Archer damages in the amount of

1 \$356,000 for negligent and intentional breach of Honkanen's  
2 fiduciary duty to Archer.

3 In her answer to the nondischargeability complaint, Honkanen  
4 admitted she was a real estate broker licensed by the state of  
5 California, that she served as the real estate agent and broker  
6 for Archer as the buyer in the transaction, that the jury found  
7 Honkanen breached her fiduciary duty to Archer, that her breach  
8 was both negligent and intentional, and that her breach was a  
9 substantial factor in causing harm to Archer in the amount of  
10 \$356,000. Honkanen denied, however, that the jury verdict was  
11 nondischargeable under § 523(a)(4).

12 At trial, Archer's Chapter 7 trustee, Hopper, intervened as  
13 the plaintiff because he had succeeded to Archer's claim against  
14 Honkanen.<sup>3</sup> The only evidence admitted at trial was the original  
15 state court complaint, the state court judgment, and the state  
16 court jury instructions. The bankruptcy court rendered its  
17 memorandum decision on September 3, 2009. It held that the  
18 issues raised in the state court action were actually litigated  
19 and necessarily decided when the state court jury returned a  
20 verdict of intentional breach of fiduciary duty, that the  
21 requirements of § 523(a)(4) were met, and that the state court  
22 judgment was nondischargeable.

23 The bankruptcy court found the state court had previously  
24 determined that Honkanen owed Archer a fiduciary duty, that the  
25 Ninth Circuit in Bugna v. McArthur (In re Bugna), 33 F.3d 1054,  
26 1057 (9th Cir. 1994), held that a real estate agent was a

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27  
28 <sup>3</sup> On May 5, 2009, Archer also filed for Chapter 7 relief.

1 fiduciary within the narrow meaning of § 523(a)(4), that Archer's  
2 intentional breach of that duty injured the plaintiff and that  
3 the resulting damages were therefore nondischargeable.

4 The bankruptcy court's judgment was entered on March 26,  
5 2010. Honkanen filed her notice of appeal March 24, 2010. The  
6 premature notice of appeal is deemed to have been filed on the  
7 same day as the entry of judgment, pursuant to Fed. R. Bankr.  
8 P. 8002(a).

### 9 JURISDICTION

10 The bankruptcy court had jurisdiction pursuant to 28 U.S.C.  
11 § 1334(b) over this core proceeding under 28 U.S.C.  
12 § 157(b)(2)(I). We have jurisdiction under 28 U.S.C. § 158(b).

### 13 STANDARD OF REVIEW

14 The court of appeals and the bankruptcy appellate panel  
15 ("BAP") review a bankruptcy court's findings of fact under the  
16 clearly erroneous standard and its conclusions of law de novo.  
17 Canatella v. Towers (In re Alcala), 918 F.2d 99, 103 (9th Cir.  
18 1990) (citing Bank of Honolulu v. Anderson (In re Anderson), 833  
19 F.2d 834, 836 (9th Cir. 1987)); Fed. R. Bankr. P. 8013.  
20 Decisions on issue preclusion are reviewed de novo. Littlejohn  
21 v. United States, 321 F.3d 915, 919 (9th Cir. 2003). The issue  
22 of dischargeability of a debt is a mixed question of fact and law  
23 that is reviewed de novo. Miller v. United States, 363 F.3d 999,  
24 1004 (9th Cir. 2004) (citing Diamond v. Kolcum (In re Diamond),  
25 285 F.3d 822, 826 (9th Cir. 2002)).

1 DISCUSSION

2 **A. The Bankruptcy Court Erred When it Determined that**  
3 **§ 523(a)(4)'s Fiduciary Capacity Requirement Had Been Met.**

4 Section 523(a)(4) excepts from discharge debts that arise  
5 from "fraud or defalcation while acting in a fiduciary  
6 capacity . . . ." To prevail on a nondischargeability claim  
7 under § 523(a)(4) the plaintiff must prove not only the debtor's  
8 fraud or defalcation, but also that the debtor was acting in a  
9 fiduciary capacity when the debtor committed the fraud or  
10 defalcation. See In re Teichman, 774 F.2d 1395, 1398 (9th Cir.  
11 1985); and In re Bugna, 33 F.3d at 1057.

12 The broad definition of fiduciary under nonbankruptcy law -  
13 a relationship involving trust, confidence, and good faith - is  
14 inapplicable in the dischargeability context. Cal-Micro, Inc. v.  
15 Cantrell (In re Cantrell), 329 F.3d 1119, 1125 (9th Cir. 2003);<sup>4</sup>  
16 Lewis v. Short (In re Short), 818 F.2d 693, 695 (9th Cir. 1987);  
17 Ragsdale v. Haller, 780 F.2d 794, 796 (9th Cir. 1986); Woosley v.  
18 Edwards (In re Woosley), 117 B.R. 524, 529 (9th Cir. BAP 1990).  
19 For purposes of § 523(a)(4), the Ninth Circuit has adopted a  
20 narrow definition of "fiduciary."<sup>5</sup> To fit within § 523(a)(4),

21 \_\_\_\_\_  
22 <sup>4</sup> Neither party cited to Cantrell in the underlying action  
23 in the bankruptcy court.

24 <sup>5</sup> A narrow definition of "fiduciary" is consistent with the  
25 policy of construing the exceptions to discharge in § 523  
26 strictly against the objecting creditor and liberally in favor of  
27 the debtor. See Follett Higher Education Group, Inc. v. Berman  
28 (In re Berman), 2011 WL 181482, at \*2 (7th Cir. Jan 21, 2011); In  
re Crosswhite, 148 F.3d 879, 881 (7th Cir. 1998). In Davis v.  
Aetna Acceptance Co., 293 U.S. 328, 333-34 (1934), the Supreme  
Court stated that the reference to "fiduciary capacity" in the  
nondischargeability exceptions was "strict and narrow." See also  
Cantrell, 329 F.3d at 1125.

1 the fiduciary relationship must be one arising from an express<sup>6</sup>  
2 or technical<sup>7</sup> trust that was imposed before, and without  
3 reference to, the wrongdoing that caused the debt as opposed to a  
4 trust ex maleficio, constructively imposed because of the act of  
5 wrongdoing from which the debt arose. Ragsdale, 780 F.2d at 796;  
6 Cantrell, 329 F.3d at 1125 (citing Lewis v. Scott (In re Lewis),  
7 97 F.3d 1182, 1185 (9th Cir. 1996)).

8 While the scope of the term "fiduciary capacity" is a  
9 question of federal law, the Ninth Circuit has considered state  
10 law to ascertain whether the requisite trust relationship exists.  
11 Ragsdale, 780 F.2d at 796; In re Cantrell, 329 F.3d at 1125; and  
12 In re Woosley, 117 B.R. at 529. For a trust relationship under  
13 § 523(a)(4) to be established, the applicable state law must  
14 clearly define fiduciary duties and identify trust property. See  
15 Runnion v. Pedrazzini (In re Pedrazzini), 644 F.2d 756, 759 (9th  
16 Cir. 1981). Trusts arising as remedial devices to breaches of  
17 implied or express contracts - such as resulting or constructive  
18 trusts - are excluded, while statutory trusts that bear the

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21 <sup>6</sup> Under California law an express trust requires five  
22 elements: 1) present intent to create a trust, 2) trustee,  
23 3) trust property, 4) a proper legal purpose, and 5) a  
24 beneficiary. Cal. Prob. Code §§ 15201-15205; Keitel v. Heubel,  
126 Cal. Rptr. 763, 773 (Cal. Ct. App. 2002).

25 <sup>7</sup> A technical trust under California law is described as  
26 "those arising from the relation of attorney, executor, or  
27 guardian, and not to debts due by a bankrupt in the character of  
28 an agent, factor, commission merchant, and the like." Royal  
Indemnity Co. v. Sherman, 269 P.2d 1056, 1057 (Cal. Ct. App.  
1954); Young v. Clark, 93 P. 1056, 1057 (Cal. Ct. App. 1907). A  
technical trust is not one implied by contract. Young, 93 P. at  
1057.

1 hallmarks of an express trust are not.<sup>8</sup> Id.; 4 Collier on  
2 Bankruptcy 523.10[1][d] (Alan N. Resnick & Henry J. Sommer eds.,  
3 16th ed. 2010). The mere fact that state law puts two parties in  
4 a fiduciary-like relationship does not necessarily mean it is a  
5 fiduciary relationship within 11 U.S.C. § 523(a)(4). See  
6 generally Pedrazzini, 644 F.2d at 759.

7 The Ninth Circuit Bankruptcy Appellate Panel has opined in  
8 three § 523(a)(4) cases involving a real estate licensee:  
9 Woosley, 117 B.R. 524, Evans v. Pollard (In re Evans), 161 B.R.  
10 474 (9th Cir. BAP 1993), and Rettig v. Peters (In re Peters), 191  
11 B.R. 411 (9th Cir. BAP 1996).

12 In Woosley and Peters, 117 B.R. at 529; 191 B.R. at 419, the  
13 BAP reasoned that debtor's real estate license carried with it  
14 fiduciary obligations to his principals under California law when  
15 carrying out licensed activities. The BAP held that the  
16 fiduciary obligations accompanying a real estate licensee's  
17 licensed activities are within the purview of "fiduciary  
18 capacity" required by § 523(a)(4).

19 The BAP distinguished Woosley in Evans, 161 B.R. at 478.  
20 That panel questioned whether a real estate broker's general  
21 fiduciary obligations of undivided service and loyalty in the  
22 absence of an identifiable trust res are sufficient to establish  
23 fiduciary capacity for purposes of § 523(a)(4). It held that  
24 general fiduciary obligations are not sufficient to fulfill the  
25

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26 <sup>8</sup> A trust may be created by statute, but even if a trust is  
27 created by statute, the trust must arise before the act of  
28 wrongdoing and not as a result of it. Pedrazzini, 644 F.2d at  
758.

1 fiduciary capacity requirement of § 523(a)(4) in the absence of  
2 an express, technical or statutory trust, and an identifiable  
3 trust res. Id.<sup>9</sup>

4 The Peters court quoted from Woosley without conducting any  
5 further analysis of the § 523(a)(4) fiduciary capacity  
6 requirement. While citing Evans, it did not note the opposite  
7 holdings of those two cases. If there was a trust in Peters, it  
8 was ex maleficio.

9 In a case involving a § 523(a)(4) action against a real  
10 estate licensee, Bugna v. McArther (In re Bugna), supra, the  
11 Ninth Circuit did not independently analyze the definition of  
12 fiduciary capacity required by § 523(a)(4), but instead merely  
13 relied upon the language in Woosley and Ragsdale for its finding  
14 that a fiduciary relationship existed when the debtor was both a  
15 real estate broker and a partner. 33 F.3d 1054, 1057 (9th Cir.  
16 1994).

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17  
18 <sup>9</sup> The BAP cites a California statute in Evans, Cal. Bus. &  
19 Prof. Code § 10145, that was not cited in Woosley. Section 10145  
20 requires real estate agents who accept funds on behalf of someone  
21 else to deposit all of those funds, not immediately placed in a  
22 neutral escrow account, into a client trust account maintained by  
the broker. The statute requires all funds to be maintained by

23 In Evans the BAP speculated that what the Woosley court  
24 meant, in the absence of any analysis as to whether a trust res  
25 existed, was that the funds placed with the broker and the  
investment itself constituted a trust res sufficient to support  
26 fiduciary capacity under § 523(a)(4). Evans, 161 B.R. at 478.  
The Woosley court did not cite Cal. Bus. & Prof. Code § 10145.  
27 Of course there were no funds to be deposited or maintained in  
either Woosley or in the instant matter, again demonstrating  
28 there was no trust in Woosley, nor in this case, because of the  
absence of trust res.

1 Here, the bankruptcy court relied in great part on the Ninth  
2 Circuit's analysis of § 523(a)(4) in Bugna to find that the  
3 fiduciary capacity requirement of § 523(a)(4) was satisfied by  
4 the real estate broker relationship between Honkanen (as broker)  
5 and Archer (as client).

6 Neither Bugna nor Woosley identified the "trust" required by  
7 § 523(a)(4). The trust subsumed within the fiduciary capacity  
8 requirement of § 523(a)(4) was not closely considered in either  
9 of those two cases; whereas in other cases applying § 523(a)(4)  
10 it was at the heart of the § 523(a)(4) analysis. See e.g.  
11 Pedrazzini, 664 F.2d 756 (where the court found § 523(a)(4) did  
12 not apply because there was no trust res); Cantrell, 329 F.3d 119  
13 (where the court found § 523(a)(4) did not apply because  
14 California law did not make corporate officers or directors  
15 trustees of corporate assets); Ragsdale, 780 F.2d 794 (where the  
16 court found the fiduciary requirement of § 523(a)(4) was  
17 satisfied because under California law partners were trustees of  
18 partnership assets as a matter of statute).

19 Neither the Ninth Circuit nor the BAP supply any reasoning  
20 for not considering, in addition to fiduciary obligations,  
21 whether an express, technical, or statutory trust existed.

22 In Cantrell, the Ninth Circuit decided an issue of first  
23 impression and interpreted California corporate law to conclude  
24 that while officers and directors of a corporation are imbued  
25 with the fiduciary duties of an agent and certain duties of a  
26 trustee, they are not trustees with respect to corporate assets  
27 and, therefore, are not fiduciaries within the meaning of  
28 § 523(a)(4). 329 F.3d at 1127. In Cantrell, Cal-Micro, the

1 plaintiff, contended that under California law a corporate  
2 officer is a statutory trustee with respect to corporate assets,  
3 but the court rejected that contention because the cases relied  
4 upon by Cal-Micro merely held that officers owe fiduciary duties  
5 in their capacity as agents of a corporation -- but failed to  
6 hold that officers are trustees of an express, technical or  
7 statutory trust with respect to corporate assets. 329 F.3d at  
8 1126. The Circuit relied on the reasoning of the California  
9 Supreme Court in Bainbridge v. Stoner, 106 P. 2d 423 (Cal. 1940),  
10 which held, "[A] director of a corporation acts in a fiduciary  
11 capacity, and the law does not allow him to secure any personal  
12 advantage as against the corporation or its stockholders.  
13 However, strictly speaking, the relationship is not one of trust,  
14 but of agency . . . ." Cantrell, 329 F.3d at 1126 (quoting  
15 Bainbridge, 106 P. at 426).

16       Following a long line of Ninth Circuit authority, Cantrell  
17 set forth the requirements for § 523(a)(4) which we are unable to  
18 reconcile with Bugna. We have tried to harmonize, to the extent  
19 possible, the inconsistencies between Bugna and Cantrell. We  
20 acknowledge that Cantrell is inconsistent, and perhaps  
21 irreconcilable, with Bugna. That conflict, however, is not  
22 within our jurisdiction to address, and we defer to the Ninth  
23 Circuit Court of Appeals in resolution of that conflict. Faced  
24 with two conflicting Court of Appeals decisions, Cantrell  
25 controls in this case because it is the most-recent and, in our  
26 view, the better-reasoned of the two decisions. Any remaining  
27 inconsistency will have to be resolved by the Ninth Circuit.

28       Based on the requirements set forth in Cantrell, a

1 California real estate licensee does not meet the fiduciary  
2 capacity requirement of § 523(a)(4) solely based on his or her  
3 status as a real estate licensee. General fiduciary obligations  
4 are not sufficient to fulfill the fiduciary capacity requirement  
5 in the absence of a statutory, express, or technical trust.

6 Honkanen never held any property in trust for Archer. While  
7 she did represent Archer in a real estate transaction that was  
8 ultimately not consummated, and while the jury found her to have  
9 negligently and intentionally breached her fiduciary duty to  
10 Archer, Honkanen did not hold any property in trust. In the  
11 absence of a trust res, a fundamental requirement to form a  
12 trust, there was no express, technical or statutory trust formed  
13 between Honkanen and Archer. Thus, consistent with the reasoning  
14 and holding of Cantrell, Honkanen was not acting in a fiduciary  
15 capacity as required by § 523(a)(4). Accordingly, the Archer  
16 state court judgment against Honkanen is dischargeable.

17 We acknowledge that our holding is at odds with older BAP  
18 cases. See e.g. Woosley, 117 B.R. at 529 (holding that fiduciary  
19 duties imposed on a real estate licensee by California law  
20 necessarily qualify such licensees as fiduciaries within the  
21 meaning of § 523(a)(4)); accord, Peters, 191 B.R. at 419.  
22 However, cases which have been overruled, actually or  
23 effectively, by subsequent decisions of the Ninth Circuit Court  
24 of Appeals or the United States Supreme Court do not bind us.  
25 9th Cir. BAP Rule 8013-1(c)(1) (2010); see People's Capital and  
26 Leasing Corp. v. Big3D, Inc. (In re Big3D, Inc.), 438 B.R. 214,  
27 226 (9th Cir. BAP 2010). The Ninth Circuit employs a similar  
28 rule in deciding whether it is bound by its prior published

1 decisions. See Phelps v. Alemeida, 569 F.3d 1120, 1133 (9th Cir.  
2 2009) (holding that a three-judge panel of the Court of Appeals  
3 is not bound by prior Court of Appeals decision on point when the  
4 theory or reasoning of the prior decision has been so undermined  
5 by subsequent Supreme Court authority that the prior decision and  
6 the Supreme Court authority are irreconcilable); Miller v.  
7 Gammie, 335 F.3d 889, 900 (9th Cir. 2003) (en banc) (same).

8 In this instance, the theory underlying Woosley and Peters -  
9 that all California real estate brokers qualify as fiduciaries  
10 under § 523(a)(4) - is irreconcilable with Cantrell.

11 Accordingly, Cantrell's holding and analysis take away whatever  
12 binding quality Woosley and Peters possessed and require us to  
13 find that in the absence of an express, technical, or statutory  
14 trust and a clear identifiable trust res the fiduciary capacity  
15 requirement of § 523(a)(4) is not satisfied.

16 **B. The Bankruptcy Court Erred When it Held that Honkanen was**  
17 **Collaterally Estopped from Relitigating the Issue of Fraud**  
**under § 523(a)(4)**

18 The issues of whether Hopper carried his burden of proving  
19 fraud, and whether the bankruptcy court erred in determining that  
20 the requirements of issue preclusion were satisfied, are  
21 interrelated because there was no evidence proffered of  
22 fraudulent conduct other than the judgment and the state court  
23 complaint. If the doctrine of issue preclusion is inapplicable,  
24 it follows that Hopper failed to prove fraud.

25 **1. Issue Preclusion**

26 The doctrine of issue preclusion applies in dischargeability  
27 proceedings. Grogan v. Garner, 498 U.S. 279, 284-85 (1991).  
28 Issue preclusion, or collateral estoppel, bars a party from

1 relitigating any issue necessarily included in a prior, final  
2 judgment. Malkoskie v. Option One Mortgage Corp., 115 Cal. Rptr.  
3 3d 821, 825 n.4 (Cal. Ct. App. 2010) (citing Rice v. Crow, 97  
4 Cal. Rptr. 2d 110, 116-17 (Cal. Ct. App. 2000)). The party  
5 asserting the doctrine has the burden of proving that all of the  
6 threshold requirements have been met. Kelly v. Okoye (In re  
7 Kelly), 182 B.R. 255, 258 (9th Cir. BAP 1995), aff'd, 100 F.3d  
8 110 (9th Cir. 1996). To meet this burden, the moving party must  
9 have pinpointed the exact issues litigated in the prior action  
10 and introduced a record revealing the controlling facts. Kelly,  
11 182 B.R. at 258. Reasonable doubts about what was decided in the  
12 prior action should be resolved against the party seeking to  
13 assert preclusion. Id.

14 In determining the preclusive effect of a state court  
15 judgment, federal courts must, as a matter of full faith and  
16 credit, apply that state's collateral estoppel principles.  
17 28 U.S.C. § 1738; Kelly, 182 B.R. at 258 (citing Grogan, 498 U.S.  
18 at 284). "[A] bankruptcy court could properly give collateral  
19 estoppel effect to those elements of the claim that are identical  
20 to the elements required for discharge and which were actually  
21 litigated and determined in the prior action." Grogan, 498 U.S.  
22 at 284.

23 Under California law, generally, five requirements must be  
24 met for prior judgments to be given collateral estoppel effect:<sup>10</sup>  
25 1) the issue sought to be precluded from relitigation must be

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26  
27 <sup>10</sup> These requirements have been combined by some courts but  
28 the essential elements remain the same. See e.g. Rice, 97 Cal.  
Rptr. 2d at 117.

1 identical to that decided in the former proceeding; 2) the issue  
2 must have been actually litigated in the former proceeding; 3) it  
3 must have been necessarily decided in the former proceeding;  
4 4) the decision in the former proceeding must be final and on the  
5 merits; and 5) the party against whom preclusion is being sought  
6 must be the same as the party to the former proceeding. Kelly,  
7 182 B.R. at 258.

8 **2. Fraud under § 523(a)(4)**

9 "Fraud" under § 523(a)(4) means actual fraud. Roussos v.  
10 Michaelides (In re Roussos), 251 B.R. 86, 91 (9th Cir. 2000)  
11 (citing Bugna, 33 F.3d at 1057). Actual fraud involves conscious  
12 misrepresentation, or concealment, or non-disclosure of a  
13 material fact which induces the innocent party to enter into a  
14 contract. Cal. Civ. Code § 1572; Odorizzi v. Bloomfield School  
15 Dist., 54 Cal. Rptr. 533, 538 (Cal. Ct. App. 1966). To prove  
16 actual fraud the plaintiff must prove: 1) defendant made a  
17 misrepresentation, concealment, or non-disclosure of a material  
18 fact; 2) defendant had knowledge that what he was saying was  
19 false; 3) defendant intended to induce plaintiff's reliance;  
20 4) plaintiff justifiably relied; and 5) plaintiff suffered damage  
21 as a result. Id.

22 The court in Jorgensen v. Beach 'N' Bay Realty, Inc., 177  
23 Cal. Rptr. 882, 885 (Cal. Ct. App. 1981), reasoned that where  
24 evidence tended to show that the defendant real estate agent knew  
25 certain material facts, that the defendant failed to disclose  
26 those facts to plaintiff, and that the defendant intentionally  
27 mislead plaintiff as to those facts; that evidence would support  
28 a jury verdict on the theories of fraud, intentional and/or

1 negligent misrepresentation, and/or breach of fiduciary duty.  
2 The Jorgensen court stated that those theories interrelate in  
3 that identical acts may constitute more than one tort. Jorgensen  
4 reasoned that where a confidential relationship unquestionably  
5 exists, proof that the agent was knowingly making false or  
6 misleading statements as to material facts, or deliberately  
7 concealing them, or negligently making such misrepresentations  
8 satisfies major elements of each of these causes of action. Id.

9 The bankruptcy court found that Archer had alleged in her  
10 dischargeability complaint, which mirrored her state court  
11 complaint, all of the "elements" necessary to prove actual  
12 fraud.<sup>11</sup> The bankruptcy court found that Archer proved all of  
13 these allegations in state court, as established by the jury's  
14 verdict,<sup>12</sup> and that Honkanen was accordingly precluded from  
15

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16  
17 <sup>11</sup> The bankruptcy court found that the complaint alleges that  
18 the "defendant assured [Archer] that her tender of performance  
19 was adequate." "Plaintiff was advised by defendant . . . that  
20 her tender of these items satisfied her requirements under the  
21 contract." "Said representation was intentionally false."  
22 Memorandum Decision P. 4 ¶ 26 (citing Plaintiff's Complaint ¶ 7).  
23 "Defendant . . . intentionally concealed the seller's objections  
24 from plaintiff, denying her the opportunity to cure the  
25 defaults." Id. at P. 5 ¶ 5 (citing Plaintiff's Complaint ¶ 8).  
26 "Such statements . . . were made with the intent to induce the  
27 plaintiff to breach the 2004 contracts and induce seller to  
28 cancel the contacts, all to plaintiff's direct detriment." Id.  
at P. 5 ¶ 8 (citing Plaintiff's Complaint ¶ 10). The bankruptcy  
court also correctly found that the complaint refers to harm  
sustained by Archer in the amount of \$356,000, resulting from the  
defendant's actions. Id. at P. 5 ¶ 11 (citing Plaintiff's  
Complaint ¶ 15).

<sup>12</sup> As discussed above, the state court jury found that  
Honkanen intentionally and negligently breached her fiduciary  
duty to Archer.

1 relitigating these issues.

2 Honkanen argues that issue preclusion should not apply in  
3 this case because the cause of action "fraud" was not  
4 (1) identical to that decided in the former proceeding, (2) was  
5 not litigated, and (3) was not necessarily decided in the state  
6 court proceedings.<sup>13</sup> While a bankruptcy court can properly give  
7 preclusive effect to those elements of a claim that are identical  
8 to the elements required for another cause of action which were  
9 actually litigated and determined in the prior action, that was  
10 not the case here. See Grogan, 498 U.S. at 284; see also,  
11 Malkoskie v. Option One Mortgage Corp., 115 Cal. Rptr. at 824-25.

12 Because the jury may have found an intentional breach of  
13 fiduciary duty based on Honkanen's breach of her duty of loyalty,  
14 and not based on her intentional misrepresentations, we cannot  
15 say all of the elements of actual fraud are identical to those  
16 found in the state court proceeding. As we stated earlier, all  
17 doubts about what was decided in the state court action are to be  
18 construed against the party seeking preclusion. Here, Hopper did  
19 not meet his burden of proving that the elements of fraud were  
20 actually litigated because he did not introduce any record that  
21 would reveal controlling facts about what was actually litigated  
22 in the state court. He could have introduced a transcript into  
23 evidence, but he did not. Pleadings are not evidence of what the  
24 jury actually decided. Therefore, this court cannot speculate as  
25 to what was actually litigated or necessarily decided at the

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27 <sup>13</sup> Appellant has not raised any issue with the fourth and  
28 fifth elements of issue preclusion and therefore those elements  
are not discussed here.

1 state court, and issue preclusion does not apply.

2 **CONCLUSION**

3 Honkanen did not hold any property in "trust" for Archer's  
4 benefit and, therefore, the fiduciary capacity requirement of  
5 § 523(a)(4) was not proven. Further, the bankruptcy court  
6 erroneously found fraud based on its application of issue  
7 preclusion. Hopper did not meet his burden of proving that all  
8 of the elements of issue preclusion were met, and therefore, the  
9 doctrine does not apply. The bankruptcy court's judgment is  
10 REVERSED.