

NOV 05 2007

NOT FOR PUBLICATION

HAROLD S. MARENUS, CLERK  
U.S. BKCY. APP. PANEL  
OF THE NINTH CIRCUIT

UNITED STATES BANKRUPTCY APPELLATE PANEL  
OF THE NINTH CIRCUIT

In re: ) BAP No. CC-07-1196-PaBaK  
 )  
 6 PERSISTENCE CAPITAL, LLC, ) Bk. No. SV 05-16450-KT  
 7 )  
 Debtor. )  
 8 )  
 \_\_\_\_\_ )  
 9 EZ/HS, LLC, )  
 )  
 10 Appellant, )  
 )  
 11 v. ) **MEMORANDUM**<sup>1</sup>  
 )  
 12 DAVID HAHN, Chapter 7 Trustee, )  
 )  
 13 Appellee. )  
 14 \_\_\_\_\_ )

Argued and Submitted on October 24, 2007  
at Los Angeles, California

Filed - November 5, 2007

Appeal from the United States Bankruptcy Court  
for the Central District of California

Honorable Kathleen Thompson, Bankruptcy Judge, Presiding

\_\_\_\_\_  
Before: PAPPAS, BARDWIL<sup>2</sup> and KLEIN, Bankruptcy Judges.

<sup>1</sup> This disposition is not appropriate for publication. Although it may be cited for whatever persuasive value it may have (see Fed. R. App. P. 32.1), it has no precedential value. See 9th Cir. BAP Rule 8013-1.

<sup>2</sup> Hon. Robert Bardwil, United States Bankruptcy Judge for the Eastern District of California, sitting by designation.



1           On July 15, 2004, PIC, Persistence and Bruinbilt formed the  
2 Bruinbilt Partnership, which was intended to replace the  
3 transactions of March 6-8. Persistence and Bruinbilt were each  
4 assigned a 46.15 percent ownership of the partnership, with the  
5 remaining 7.7 percent left to PIC. The purpose of the Bruinbilt  
6 Partnership was "limited to the acquisition and retention until  
7 maturity" of the Pool 1 insurance policies. Pursuant to the  
8 Bruinbilt Partnership agreement, Bruinbilt contributed \$2,500,000  
9 in cash, and Persistence was given credit for the \$2,246,068 it  
10 had contributed on March 8. Persistence was designated as  
11 managing partner. PIC contributed all of its rights, title and  
12 interest to the proceeds under the policies to the partnership.  
13 At about the same time, Persistence and Bruinbilt entered into a  
14 Master Agreement by which Bruinbilt transferred to Persistence  
15 \$7,500,000, which included payment of its \$2,500,000 obligation to  
16 the Bruinbilt Partnership. The Master Agreement provided that  
17 Bruinbilt would receive \$7,500,000 from the insurance pools before  
18 Persistence received any distributions from the Bruinbilt  
19 Partnership.

20           Bruinbilt alleges that the Master Agreement provided for a  
21 preferred return on its investment by September 1, 2004, and that  
22 Persistence defaulted on that agreement. On September 2, 2004,  
23 Bruinbilt filed a lawsuit against Persistence, Bruinbilt v.  
24 Persistence Capital, LLC, case no. 320894 (Los Angeles Superior  
25 Court). This action was eventually referred to arbitration, and  
26 the arbitrator awarded Bruinbilt approximately \$12,500,000 plus  
27 costs and attorney's fees as against Persistence.

28

1           There followed a series of transactions between Persistence  
2 and EZHS by which EZHS allegedly lent Persistence \$4,250,000 on  
3 October 22, 2004, and \$750,000 on November 1, 2004, secured by  
4 Persistence's interests in Pool 1 and related rights. The timing,  
5 receipt and use of these funds is disputed.

6           Persistence filed for chapter 11 relief on September 13,  
7 2005. Following the conviction of its managing member for  
8 securities fraud, the bankruptcy court ordered the appointment of  
9 a chapter 11 trustee for Persistence. David L. Hahn was appointed  
10 to that position on March 6, 2006. The bankruptcy case was  
11 converted to one under chapter 7, effective June 6, 2006, and Hahn  
12 became chapter 7 trustee.

13           Bruinbilt filed an unsecured creditor's claim in  
14 Persistence's case for \$13,874,450.00 on January 5, 2005.

15           On February 3, 2006, Transamerica filed a Complaint in  
16 Interpleader pursuant to 28 U.S.C. § 1335 in the U.S. District  
17 Court for the Central District of California, case no. CV 06-0654  
18 NM, against Persistence, Bruinbilt, EZHS and others<sup>4</sup> (the  
19 "Interpleader"), seeking, among other things, a judicial  
20 determination of the parties' respective rights to Pool 1 death  
21 benefits.

22           On May 31, 2006, Bruinbilt filed a Cross-Complaint in the  
23 Interpleader against EZHS. Bruinbilt alleged that its rights to  
24 the Pool 1 death benefits were superior to those of Persistence  
25 and EZHS because it acquired those rights from Persistence in the  
26 secured transaction on July 15, 2004, which predated the secured

---

27  
28           <sup>4</sup> The other parties listed in the Complaint in the  
Interpleader have disclaimed any rights to the Pool 1 funds.

1 agreements between Persistence and EZHS, which were executed in  
2 October and November of 2004.

3         On June 30, 2006, EZHS filed an Answer and Counterclaim in  
4 the Interpleader, arguing that its rights were superior to  
5 Persistence and Bruinbilt because Persistence defaulted under the  
6 terms of its notes and EZHS foreclosed on the debt on June 16,  
7 2005.

8         Meanwhile, in the bankruptcy case, Hahn ("Trustee") had  
9 commenced an adversary proceeding against Bruinbilt on October 25,  
10 2005, later adding Persistence as a defendant. In his Second  
11 Amended Complaint, filed September 19, 2006, Trustee sought, (1)  
12 declaratory relief concerning the parties respective interests in  
13 Pool 1 and the death benefits (Claim 1); (2) avoidance of the  
14 Bruinbilt liens as fraudulent transfers (Claim 2) and preferences  
15 (Claim 3); (4) declaratory relief concerning the avoided Bruinbilt  
16 transfer (Claim 4); and (5) avoidance and recovery of EZHS's lien  
17 on Persistence's rights in Pool 1 and the foreclosure on the basis  
18 of actual fraud.

19         The District Court withdrew the reference of the adversary  
20 proceeding on January 3, 2007, consolidated it with the  
21 Interpleader, and, on March 2, 2007, dismissed Claims 1 and 5  
22 under Trustee's Second Amended Complaint. Trustee filed a Third  
23 Amended Complaint, which was dismissed by the District Court with  
24 prejudice on June 25, 2007.

25         On April 5, 2007, Trustee filed a motion in the bankruptcy  
26 case to approve a proposed settlement (the "Settlement Agreement")  
27 with Bruinbilt . In the Settlement Agreement, Trustee agreed to  
28 assign to Bruinbilt the bankruptcy estate's rights, title, and

1 interest, if any, in the following assets:

- 2 • Trustee's claims in the Interpleader;
- 3 • Any interplead funds;
- 4 • Trustee's claims to avoid the EZHS transfers and the  
5 foreclosure;
- 6 • Trustee's claims in the Third Amended Complaint;
- 7 • The Bruinbilt Partnership;
- 8 • The Bruinbilt Master Agreement;
- 9 • Pool 1;
- 10 • Any Pool 1 Death Benefits;
- 11 • Related notes, credit agreements and assignments.
- 12 • In addition, Trustee agreed to waive the Persistence  
13 attorney-client privilege in litigation between Bruinbilt and  
14 the estate's former counsel, Loeb & Loeb LLP.<sup>5</sup> Bruinbilt was  
15 also authorized to settle, compromise, or otherwise liquidate  
its rights in the Interpleader, Pool 1 litigation or  
Bruinbilt Partnership without further approval of Trustee or  
the bankruptcy court.

16 As consideration for the above, Bruinbilt agreed that:

- 17 • Bruinbilt would be solely responsible for costs of litigation  
18 in connection with the recovery of Pool 1, and the bankruptcy  
19 estate would recover 25 percent of any net recovery from  
Bruinbilt's interest in Pool 1 and the District Court Claims,  
20 after reimbursement of Bruinbilt's attorney's reasonable  
attorney's fees in an amount not to exceed \$100,000.
- 21 • Bruinbilt would reduce its claim against the bankruptcy  
22 estate by any recovery from the District Court litigation and  
the lawsuit against Loeb & Loeb.

23 In his motion, Trustee argued that approval of the Settlement  
24 Agreement was in the best interests of the estate because it  
25 allowed the parties to resolve their differences fully, and that

---

27 <sup>5</sup> Loeb & Loeb was Trustee's former counsel. Bruinbilt  
28 sought waiver of the attorney-client privilege so that Bruinbilt  
could obtain a copy of an opinion letter written by Loeb & Loeb  
which would apparently be useful in other litigation.

1 the provision for a 25 percent potential recovery was reasonable  
2 in light of the Trustee's chances of success on the merits, and  
3 the costs of pursuing the District Court litigation to trial.

4 EZHS, a target of both Trustee and Bruinbilt in the District  
5 Court litigation, filed an opposition to Trustee's motion on April  
6 20, 2007, arguing that the settlement was not in the best  
7 interests of the estate, because the estate might achieve a  
8 greater return from a sale of its rights under § 363. In the  
9 opposition, EZHS offered to pay Trustee \$50,000 cash for all  
10 claims of Persistence in the Settlement Agreement. EZHS argued  
11 that this was a good bid, in that it represented immediately  
12 available cash, whereas under the Settlement Agreement, there  
13 would be a long delay before there would be a return, if any, to  
14 the estate.

15 The bankruptcy court conducted a hearing on Trustee's motion  
16 to approve the Settlement Agreement on April 23, 2007. Trustee,  
17 EZHS, Bruinbilt, and Horace Ardiger and Charles Littlewood<sup>6</sup> were  
18 represented by counsel and were heard.

19 Perhaps surprisingly, counsel for Trustee responded to the  
20 EZHS objection by arguing that it made little difference whether  
21 the Settlement Agreement was analyzed by the bankruptcy court as a  
22 compromise or a sale:

23 \_\_\_\_\_  
24 <sup>6</sup> It is not clear in the record who Charles Littlewood is,  
25 other than describing himself as a potential "claimant." We  
26 cannot determine if he is a potential claimant against the  
27 bankruptcy estate or a claimant against the Pool 1 death benefits.  
28 Littlewood objected to the Settlement Agreement on the grounds  
that this was an insurance pool, and there was no provision for  
payment of the estate's share of premiums after the case was  
closed. The bankruptcy court did not address this argument in its  
decision. However, Littlewood is not a party to this appeal nor  
did EZHS raise this issue on appeal, so we need not consider it.

1           Whether we call this a settlement or a sale,  
2           your Honor, I don't so much think it matters,  
3           because the Trustee has undertaken a very  
4           detailed economic analysis of what's going on  
5           here. And I think that the analysis is the  
6           same either way. . . . So, we have evaluated  
7           their overbid offer. If your Honor wants to  
8           consider this a sale, we're happy to look at  
9           it that way.

6 Counsel for Trustee contended that EZHS's \$50,000 overbid was  
7 inadequate. Tr. Hr'g 11:23 - 12:2 (April 23, 2007).<sup>7</sup>

8           The bankruptcy court overruled EZHS's objection and granted  
9 Trustee's motion. The entirety of the court's explanation of its  
10 reasons for doing so follows:

11           THE COURT: Right. Well, I think the Trustee's  
12           position persuades me and that the motion  
13           ought to be granted. . . . But, I am  
14           persuaded that it's not -- the fate of the  
15           estate's interest needs to be dealt with --  
16           been dealt with in another court, and someone  
17           needs to be put into position to pursue that,  
18           and the estate doesn't have any assets. They  
19           don't have hundreds of thousands of dollars to  
20           throw into -- many of my questions -- by other  
21           parties here asked those questions and those  
22           have been -- and I've been satisfied with the  
23           answers. I think that it is -- I have no way  
24           of adequately evaluating 50,000 versus 30,000  
25           versus 55,000 dollars. But, I am able to  
26           evaluate the theory of what it is that has led  
27           the Trustee to seek this compromise and I  
28           agree that, knowing what we know, that the  
            economic benefit appears to weigh most heavily  
            in favor -- for the estate, in favor of  
            granting this motion.

22 Tr. Hr'g 38:10 - 39:4.

23           The bankruptcy court entered its order approving the  
24 Settlement Agreement on May 10, 2007. EZHS filed a timely notice  
25 of appeal on May 14, 2007.

---

27           <sup>7</sup> Counsel for Ardiger, one of the estate's largest  
28 creditors, asked for additional time to evaluate the Settlement  
Agreement. In its order approving the Settlement Agreement, the  
bankruptcy court modified the Settlement Agreement to meet the  
objection of Ardiger.











1 Stockholders of TMT Trailer Ferry, Inc. v. Anderson, 390 U.S. 414,  
2 424 (1968). The criteria for this inquiry are as follows:

3 In determining the fairness, reasonableness and  
4 adequacy of a proposed settlement agreement, the  
5 court must consider: (a) probability of success  
6 in the litigation, (b) the difficulties, if any,  
7 to be encountered in the matter of collection,  
8 (c) the complexity of the litigation involved,  
and the expense, inconvenience and delay  
necessarily attending it; [and] (d) the  
paramount interest of creditors and a proper  
deference to their reasonable views in the  
premises.

9 Martin v. Kane (In re A&C Properties), 784 F.2d 1377, 1381 (9th  
10 Cir. 1986). The court of appeals repeated these criteria in In re  
11 Woodson, 839 F.2d 610, 620 (9th Cir. 1988), and they are often  
12 referred to as the Woodson factors. The bankruptcy court has wide  
13 latitude and considerable discretion in evaluating a proposed  
14 settlement because the judge "is uniquely situated to consider the  
15 equities and reasonableness." United States v. Alaska Nat'l Bank  
16 (In re Walsh Construction, Inc.), 669 F.2d 1325, 1328 (9th Cir.  
17 1982).

18 Here, the bankruptcy court did not specifically address the  
19 Woodson factors in approving the Settlement Agreement, and thus we  
20 must review the record to determine if there was adequate support  
21 for approval of the Settlement Agreement. We may affirm the  
22 bankruptcy court on any basis supported in the record. Greatwood  
23 v. United States (In re Greatwood), 194 B.R. 637, 639 (9th Cir.  
24 BAP 1996).

25 Probability of success in the litigation. The bankruptcy  
26 court made no findings regarding the likelihood that Persistence  
27 would succeed in the District Court in its claims to Pool 1.  
28 Trustee, however, in both his pleadings and in argument at the

1 hearing on the Settlement Agreement, reminded the court that  
2 Trustee had suffered several unfavorable rulings in the District  
3 Court, including the recent dismissal of his Third Amended  
4 Complaint. Trustee was obviously facing an uphill battle in that  
5 litigation and decided that the estate's prospects for recovery  
6 were better aligned with Bruinbilt than on its own. There is  
7 support in the record, therefore, for the first Woodson factor.

8 Difficulties, if any, to be encountered in the matter of  
9 collection. This factor is not relevant in an Interpleader. The  
10 prevailing party would be awarded the pooled funds and future  
11 rights.

12 Complexity of the litigation involved, and the expense,  
13 inconvenience and delay necessarily attending it. Here, the  
14 bankruptcy court did make a finding of fact that the estate had  
15 limited resources to finance the litigation. In this regard, the  
16 record supports approval of the Settlement Agreement. Moreover,  
17 even a cursory review of the history of the Interpleader  
18 demonstrates the extreme complexity of the issues and facts in  
19 that action. The third Woodson factor favors approval of the  
20 Settlement Agreement.

21 The paramount interest of creditors and a proper deference to  
22 their reasonable views in the premises. It is less clear that the  
23 there is support in the record for the fourth Woodson criteria.  
24 Arguably, sharing in any potential recovery by Bruinbilt could  
25 serve creditors' interests more than Trustee's continuing  
26 individual efforts in the litigation. However, as we discuss  
27 below in examining the settlement agreement as a sale of assets,  
28 the court made no attempt to compare the value of the settlement

1 as against continuing litigation or EZHS's overbid. Additionally,  
2 one major creditor, Ardiger, questioned elements of the Settlement  
3 Agreement at the hearing (although the bankruptcy court did modify  
4 the Settlement Agreement to ease his concerns). Finally, there is  
5 no indication in the record that Trustee canvassed the creditors  
6 as to their views of the Settlement Agreement, which omission is  
7 exacerbated by the timing of the hearing on the compromise on  
8 fewer than the 20 days of notice prescribed by Rule 2002(a)(3).  
9 On this record, we cannot say that the fourth Woodson factor  
10 unambiguously supports approval of the Settlement Agreement.

11 To be sure, our court of appeals has never indicated that all  
12 four of the Woodson factors must support approval of a settlement  
13 or compromise. A&C Props., 784 F.2d at 1382 ("While creditors'  
14 objections to a compromise must be afforded due deference, such  
15 objections are not controlling"). Instead, it need only appear  
16 that the bankruptcy court took the four factors into consideration  
17 and gave them appropriate weight. We conclude that, on balance,  
18 there is sufficient support in the record for approval of the  
19 Settlement Agreement according to the Woodson factors such that we  
20 can not say the bankruptcy court abused its discretion in  
21 approving this arrangement.

22 B.

23 The Settlement Agreement Analyzed  
24 as a Sale Under § 363 and Rule 6004

25 Our analysis, however, does not end with a consideration of  
26 the Woodson factors. When confronted with a motion to approve a  
27 settlement under Rule 9019(a), "a bankruptcy court is obliged to  
28 consider, as part of the 'fair and equitable' analysis, whether

1 any property of the estate that would be disposed of in connection  
2 with the settlement might draw a higher price through a  
3 competitive process and be the proper subject of a section 363  
4 sale.” Mickey Thompson, 292 B.R. at 421-22.

5 Under § 363(b), after notice and a hearing, a trustee may  
6 dispose of property of the estate other than in the ordinary  
7 course of business. Rule 6004 prescribes the required extent and  
8 timing<sup>9</sup> of notice of a trustee’s proposed sale of estate assets.  
9 Beyond these notice and hearing requirements, a trustee is  
10 required to ensure that a maximum value is obtained for the asset:  
11 “The court’s obligation in § 363 sales is to assure that optimal  
12 value is realized by the estate under the circumstances. The  
13 requirement of notice and a hearing operates to provide both a  
14 means of objecting and a method of attracting interest by  
15 potential purchasers.” Lahijani, 325 B.R. at 288-89.

16 In this case, the bankruptcy court shortened the time for  
17 notice of the hearing on the approval of the Trustee’s proposed  
18 compromise. And there is no indication that Trustee or the  
19 bankruptcy court attempted to solicit offers for the assignment of  
20 the bankruptcy estate’s claims in the Interpleader other than from  
21 Bruinbilt. EZHS made an offer in open court to purchase the  
22 estate’s interests in the Interpleader for \$50,000, and requested  
23 that the bankruptcy court allow open bidding on Trustee’s claims.  
24 The court declined this request.

25  
26

---

27 <sup>9</sup> Pursuant to Rule 2002(a)(2), referenced in Rule 6004,  
28 parties in interest shall be given 20 days’ notice of a proposed  
sale of property of the estate other than in the ordinary course  
of business.



1 EZHS's suggested that the cash bid was superior to a  
2 questionable long-term investment that may return nothing. Our  
3 court of appeals has endorsed approval of bids under the right  
4 circumstances that provide for future sharing of the proceeds of  
5 pending litigation. P.R.T.C., 177 F.3d at 780-82; Briggs v. Kent  
6 (In re Prof'l Inv. Props. of Am.), 955 F.2d 623, 625-26 (9th Cir.  
7 1992). Trustee attempted to justify the lack of competitive  
8 bidding in this case, combined with the shortened notice of the  
9 sale, because of exigent circumstances. According to Trustee,  
10 because the discovery cutoff date in the Interpleader was firm,<sup>10</sup>  
11 and the District Court was not inclined to extend discovery so  
12 that Trustee could market the estate's claims, there was a need to  
13 act quickly.

14 We are not persuaded that shortened time for notice of the  
15 bankruptcy court's consideration of the Settlement Agreement was  
16 justified. As EZHS points out, there was no evidence offered in  
17

---

18 <sup>10</sup> As EZHS notes in its Reply Brief, in his arguments to the  
19 bankruptcy court for shortened notice, counsel for Trustee may  
20 have incorrectly characterized the District Court's position  
regarding the discovery cutoff date:

21 Another time sensitivity to this whole issue  
22 is that the District Court Judge, in no  
23 uncertain words, said the discovery cut-off  
date that he set, which I believe is June 30th  
- it's in a couple of months - in the  
interpleader action is not going to move.

24 Tr. Hr'g 6:8-12 (April 23, 2007) (emphasis added). In fact, the  
25 District Court's comments on this topic had been:

26 We started discovery, and I set a deadline and  
27 a cutoff for that. Unless there's good cause,  
I would not be inclined to change any of the  
dates.

28 Tr. Hr'g 35:9-12 (District Court Status Conference March 19,  
2007). EZHS asserted at oral argument of this appeal that  
discovery is still open.

1 the bankruptcy court to show that the District Court would not  
2 extend the discovery cutoff date in the Interpleader if it had  
3 been requested to do so. No such request had been made. And, as  
4 it turned out, the District Court did indeed extend the discovery  
5 cutoff date in the Interpleader from June 30 to December 7, 2007.

6 In addition, the bankruptcy court's comments at the  
7 conclusion of the hearing made clear that it would not attempt to  
8 evaluate the value of the EZHS offer, or other bids, as compared  
9 to the terms of the Settlement Agreement. That was an incorrect  
10 application of the legal standard enunciated in Mickey Thompson,  
11 292 B.R. at 421-22.

12 In sum, we believe that the bankruptcy court abused its  
13 discretion in not allowing additional time for the hearing on  
14 approval of the Settlement Agreement and by not allowing  
15 competitive bidding to occur to ensure that the disposition of the  
16 estate's claims would result in maximum gain for the estate. The  
17 bankruptcy court was required to employ the procedures, and to  
18 attempt to analyze the transaction embodied in the Settlement  
19 Agreement, under the standards for approval of sales under § 363.  
20 Adequate notice of the opportunity to submit offers for the  
21 purchase of the estate's rights in the District Court litigation  
22 should have been given to interested parties. And since an  
23 overbid was submitted, the bankruptcy court was required to  
24 analyze and compare the value of that offer to any benefit flowing  
25 to the estate from the Settlement Agreement. Because this did not  
26 occur, we have the firm and definite conviction the bankruptcy  
27 court committed a clear error of judgment in approving the  
28 Settlement Agreement.

1 **CONCLUSION**

2 We VACATE the bankruptcy court's order approving the  
3 Settlement Agreement and REMAND the matter to the bankruptcy court  
4 for further proceedings. If Trustee chooses to continue with the  
5 proposed disposition of the estate's claims under the Settlement  
6 Agreement, adequate notice of that proposal must be given to  
7 interested parties and competing offers solicited. If an offer is  
8 submitted,<sup>11</sup> the bankruptcy court should evaluate the proposed  
9 disposition of the estate's claims in the Interpleader as a sale  
10 under § 363 and Rule 6004.<sup>12</sup>

11  
12  
13  
14  
15  
16  
17 

---

<sup>11</sup> At oral argument, in response to questions from the Panel,  
18 counsel for EZHS could not commit that, if it were allowed to do  
19 so, it would again offer \$50,000 for the estate's rights in the  
20 Interpleader. Of course, if, after proper procedures are  
employed, no other offers are presented, the bankruptcy court may  
decide to approve the Settlement Agreement yet again.

21 <sup>12</sup> EZHS also argues that the Settlement Agreement should not  
22 have been approved because it was not an arms-length transaction  
23 for Trustee given his relationship with Bruinbilt. This issue was  
24 raised for the first time on appeal. Generally, we will not  
25 address an issue raised for the first time on appeal. United  
26 States v. Reyes-Alvarado, 963 F.2d 1184, 1189 (9th Cir. 1992).  
27 This waiver rule promotes fairness and judicial efficiency.  
28 United States v. Flores-Payon, 942 F.2d 556, 558 (9th Cir. 1991).  
Our court of appeals recognizes three narrow exceptions to the  
rule: (1) exceptional circumstances require review to prevent a  
manifest miscarriage of justice, (2) a new issue arises while the  
appeal is pending because of a change in the law or (3) the issue  
is purely legal and the record is fully developed. Reyes-Alvarado,  
963 F.2d at 1189. We do not find that these exceptions apply here  
and we will not exercise our discretion in reviewing this issue.  
However, EZHS is not foreclosed from asserting the argument upon  
remand to the bankruptcy court.