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UNITED STATES BANKRUPTCY APPELLATE PANEL

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OF THE NINTH CIRCUIT

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In re:)	BAP No.	WW-05-1478-SPaMo
ANTHONY J. SARP,)	Bk. No.	03-24716
Debtor.)))	Adv. No.	05-01143

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ANTHONY J. SARP and THE MARITAL COMMUNITY OF ANTHONY J. SARP & BARBARA SARP,

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Appellants,

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V. 13 DAVID S. MORK, Chapter 7 Trustee, Appellee.

MEMORANDUM1

Argued and Submitted on November 16, 2006 at Seattle, Washington

Filed - March 28, 2007

Appeal from the United States Bankruptcy Court for the Western District of Washington

Hon. Karen A. Overstreet, Chief Bankruptcy Judge, Presiding.

Before: SMITH, PAPPAS and MONTALI, Bankruptcy Judges.

¹ This disposition is not appropriate for publication. Although it may be cited for whatever persuasive value it may have (see Fed. R. App. P. 32.1), it has no precedential value. See 9th Cir. BAP Rule 8013-1.

After the appointment of a chapter 11 trustee and without any legal authority, World Wide Angling LLC ("WWA"), solicited, booked, and collected over \$540,000 in deposits and payments for fishing vacations to be provided by debtor Katmai Lodge, Ltd. ("Katmai") in upcoming seasons. WWA acted under the direction of Katmai's former president, Anthony Sarp ("Sarp). Upon WWA's failure to turnover such funds to the trustee, the trustee filed a complaint against Sarp, his wife Barbara Sarp (collectively, the "Sarps"), Murray Armstrong, and WWA (collectively, "defendants"). The complaint sought 1) an accounting, 2) turnover of property, 3) damages for violation of the automatic stay, breach of fiduciary duties, breach of § 5212 duties, and fraud, and 4) injunctive relief.

The trustee moved for summary judgment, which the court granted in part. Based on the its findings, the court entered a \$118,229.99 judgment in favor of the trustee, for which defendants were jointly and severally liable. The Sarps filed a timely notice of appeal on November 17, 2005. We AFFIRM.

I. FACTS

Katmai Lodge, Ltd. ("Katmai") is a fishing lodge located on 126 acres of land on the Alagnak River in Alaska. On December 5, 2003, Katmai filed for chapter 11 relief. Thereafter, on December 17, 2004, the bankruptcy court entered an order substantively consolidating the separately filed bankruptcy cases

² Unless otherwise indicated, all chapter, section and rule references are to the Bankruptcy Code, 11 U.S.C. §§ 101-1330, and to the Federal Rules of Bankruptcy Procedure, Rules 1001-9036, as enacted and promulgated prior to the effective date (October 17, 2005) of The Bankruptcy Abuse Prevention and Consumer Protection Act of 2005, Pub. L. 109-8, Apr. 20, 2005, 119 Stat. 23.

of Sarp and Barbara Sarp with Katmai's bankruptcy.³ The court's order provided that David S. Mork, who had previously been appointed as the chapter 11 trustee of the Sarps' bankruptcy estates, would also serve as the chapter 11 trustee of the Katmai estate (the "trustee").

In late December 2004 or early January 2005, the trustee notified Sarp of his intent to immediately terminate the operations of Katmai and to discharge all of its employees, including Sarp. He also advised Sarp of his intention to auction off the company sometime in March 2005.

Believing that a complete shutdown of Katmai's operations in January would cause the business to be valueless by auction time, ⁴ Sarp took employment in January 2005 with WWA, the principal booking agent for Katmai. He worked as a "consultant" and continued booking fishing trips for Katmai for the 2005 and 2006 seasons. From January 2005 through March 2005, Sarp ran the day-to-day operations of WWA and oversaw the solicitation and booking of vacations as well as the collection of deposits and payments for those vacations (the "customer payments"). By June 2, 2005, WWA had collected \$543,351.73 in customer payments.⁵

³ The Sarps owned Katmai and were its only shareholders. Prior to the trustee's termination of its operations, they were also officers of Katmai.

⁴ A majority of Katmai's trips are booked during the winter, with the main bookings coming during the first quarter of the year.

 $^{^5}$ The collection of the \$543,351.73 occurred between September 1, 2004 and June 2, 2005. \$316,039.50 of this amount was collected after December 17, 2004. However, when WWA closed its checking account on June 2, 2005, the account ending balance was a -\$741.53.

Following WWA's resistance to his demands for turnover of the customer payments to the estate, 6 the trustee filed a complaint against the defendants seeking an accounting, turnover of the customer payments, damages for violation of the automatic stay, breach of fiduciary duties, breach of § 521 duties, fraud, and injunctive relief. On the same day that the complaint was filed, WWA transferred to the trustee's counsel \$110,300.40 in customer payments.

On September 15, 2005, the trustee moved for summary judgment. The trustee maintained that the proceeds generated from the vacation sales were property of the estate under § 541(a)(6) and that, pursuant to §§ 521(3) and (4), Sarp had an affirmative duty to cooperate in the surrender of the customer payments to the estate. Instead of upholding these duties, however, Sarp breached them by causing the disbursal of the customer payments to dozens of third parties, including more than \$40,000 to himself.

The Sarps disputed the characterization of the customer payments as property of the estate, arguing that WWA had always operated as an independent company employing its own staff, hiring its own salespeople, and conducting its own business as a

⁶ The trustee's first demand for the customer payments occurred by letter dated December 22, 2004. The letter requested (1) the turnover of all customer payments, and (2) an accounting.

⁷ Initially, the trustee filed the complaint on the estate's behalf. Subsequent to initiating the adversary proceeding, the trustee sold Katmai to L.E. Duncan. Pursuant to the sale order, Duncan agreed to honor the vacations WWA had sold for the 2005 and 2006 seasons, and in return, the trustee agreed to continue prosecuting the complaint against defendants to recover for Duncan the outstanding customer payments.

booking agent. Further, the customers from which WWA solicited vacations were derived from its own customer lists and the customers had contracted only with WWA, not Katmai. Therefore, the argument continued, any liability for unfulfilled vacations rested exclusively with WWA and, as a consequence, WWA was entitled to all of the payments.

According to the Sarps, the vacations had been openly sold in the ordinary course of the long-standing business relationship between Katmai and WWA and all relevant parties, including the trustee and the bankruptcy court, had full knowledge of WWA's continued solicitation of vacations. As such, they believed that no court approval of this activity was required.

The Sarps also argued that without the efforts of WWA and Sarp, the estate would have had nothing to sell and no funds with which to pay administrative claims. Stated otherwise, WWA and Sarp brought value to the estate and prevented the estate from being administratively insolvent.

In addressing the Sarps' arguments, the trustee denied ever having knowledge of Sarp's continued booking of Katmai vacations. He pointed out that, unlike in prior seasons, there was no written agreement, or approval from the court, which allowed the defendants to resell vacations for the 2005 and 2006 seasons and to disburse customer payments. Because the customer payments represented payments for food and lodging, and not for the ministerial act of booking the vacation by WWA, the revenues constituted property of the estate.

The trustee further argued that WWA's and Sarp's continued efforts had harmed the estate by 1) creating a post-petition

administrative liability to each customer who purchased a vacation for the 2005 and 2006 seasons, and 2) misappropriating over \$430,000 in estate funds, including \$40,000 paid directly to Sarp for alleged consulting fees. Based on this harm, he urged the court to find that there was nothing "ordinary" about defendants booking vacations and collecting and disbursing hundreds of thousands of dollars in estate property.

On October 14, 2005, the summary judgment motion was heard. In its oral ruling, the court agreed with the trustee and found that neither WWA nor Sarp were authorized by the court or the trustee to continue booking vacations for Katmai and to collect customer payments. The court viewed Sarp and WWA as one and the same and believed that Sarp was merely using WWA as a vehicle by which he could continue booking trips for Katmai in circumvention of the decision made by the trustee to shut down the business.

The court granted partial summary judgment in favor of the trustee. Specifically, it found that defendants should have turned over \$116,000° in customer payments pursuant to \$542. It also held that defendants had wrongfully assumed control over the customer payments, and thus had violated \$362 - the automatic stay.

⁸ The court denied summary judgment as to the accounting and fraud causes of action and denied the motion in its entirety as to Barbara Sarp individually. Damages against her were limited to property in which she held a community interest with Sarp.

 $^{^{9}}$ The court arrived at this figure by subtracting from the total sum collected by WWA since September 1, 2004 (\$540,000) the amount WWA had collected up to the trustee's appointment (\$314,000) and the amount WWA turned over to the trustee after his request (\$110,000).

In discussing Sarp's duties, the court stated that "Sarp had a fiduciary duty to cooperate with the trustee" and comply with the requirements of the Code. The court found that Sarp had not upheld his duties, but instead, once ousted as Katmai's president, he developed an alternative way to continue selling vacations and collect funds from the estate, disguised as commissions, for his personal use. As a result, the court determined that Sarp had breached his fiduciary duties owed to the estate as an officer and shareholder of Katmai and the duties imposed upon him under § 521(3) and (4).

Pursuant to the court's oral ruling, an order granting in part and denying in part the summary judgment motion was entered on November 9, 2005. The order caused defendants to be jointly and severally liable for \$118,229.99.

The Sarps appeal. 10

II. JURISDICTION

The bankruptcy court had jurisdiction under 28 U.S.C. \S 1334 and $\S\S$ 157(b)(1), (b)(2)(A), and (2)(B). We have jurisdiction under 28 U.S.C. $\S\S$ 158(b)(1) and (c)(1).

III. ISSUES¹¹

1) Whether the customer payments represent property of the Katmai estate.

 $^{^{\}rm 10}$ Neither WWA nor Armstrong appealed the November 9, 2005 order.

¹¹ The Sarps' notice of appeal designates only a single issue to be heard on appeal: "Did the Court below err in granting Summary Judgement [sic] in favor of the Trustee against Anthony J. Sarp and the marital community of Anthony and Barbara Sarp for alleged violations of 11 USC [sic] § 521(3) and (4) and awarding the Trustee damages on the claim?" As their opening brief fails to specify what issue[s] is on appeal, we have limited our analysis to the issues surrounding § 521(3) and (4).

2) Whether there are genuine issues of material fact as to Sarp's breach of his duties under §§ 521(3) and (4).

IV. STANDARD OF REVIEW

Int'l Bhd. of Teamsters, Local 959, 121 F.3d 1345, 1349 (9th Cir. 1997). In viewing the evidence in the light most favorable to the nonmoving party, we must determine whether there are any genuine issues of material fact and whether the applicable substantive law was correctly applied by the bankruptcy court. City of Vernon v. S. Cal. Edison Co., 955 F.2d 1361, 1365 (9th Cir. 1992). A fact is material when, under the governing substantive law, it could affect the outcome of the case.

Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248 (1986). A dispute about a material fact is genuine "if the evidence is such that a reasonable jury could return a verdict for the nonmoving party." Id.

The party requesting summary judgment has the initial burden of establishing the absence of a genuine issue of material fact. Celotex Corp. v. Catrett, 477 U.S. 317, 323 (1986); Kennedy v Allied Mut. Ins. Co., 952 F.2d 262, 265 (9th Cir. 1991). If the moving party satisfies his initial burden, the opposing party may not rely on denials in the pleadings but must produce specific evidence, through affidavits or admissible discovery material, to show that the dispute exists. Fed. R. Civ. P. 56(e). In other words, the "opponent must do more than simply show that there is some metaphysical doubt as to the material facts." Matsushita Elec. Indus. Co., Ltd. v. Zenith Radio Corp., 475 U.S. 574, 586 (1986).

V. DISCUSSION

The Sarps argue that the bankruptcy court erred by

1) finding that the customer payments were property of Katmai's
estate and 2) holding them liable for Sarp's breach of his duties
under §§ 521(3) and (4) when genuine issues of material fact
existed surrounding his cooperation and ability to surrender the
customer payments. We disagree.

A. <u>Property of the Estate</u>

An estate is created when a bankruptcy petition is filed.

See 11 U.S.C. §§ 301-303 & 541(a); Fitzsimmons v. Walsh (In re

Fitzsimmons), 725 F.2d 1208, 1210 (9th Cir. 1984). The scope of
the estate is broad and encompasses "all legal or equitable
interests of the debtor in property as of the commencement of the
case" with certain limited exceptions. 11 U.S.C. § 541(a)(1).

Included in the estate are "proceeds, product, offspring, rents,
and or profits of or from property of the estate, except such as
are earnings from services performed by an individual debtor
after the commencement of the case." 11 U.S.C. 541(a)(6).

No party disputes the facts surrounding WWA and Sarp's soliciting and booking of vacations for the 2005 and 2006 seasons. Thus, it was proper for the bankruptcy court to decide, as a matter of law, whether the customer payments derived from such sales were estate property. In making its determination, however, the Sarps contend that the bankruptcy court incorrectly characterized the customer payments as estate property because 1) WWA was a separate entity from the estate under Washington law; and 2) only WWA had contracted with the customers and therefore

Katmai had no contractual relationship with them or entitlement to the customer payments.

We are not persuaded by the Sarps' argument that the customer payments are not property of the estate. The customer payments constitute prepaid amounts for fishing trips to be provided by Katmai through its land and lodge facility. Consequently, when WWA collected the customer payments, it was obtaining property of the estate. See 11 U.S.C. § 541(a)(6).

The Sarps admit that no formal contracts for the 2005 and 2006 seasons were assumed by Katmai in its chapter 11 case. 12 Nevertheless, they argue that Steven Hartung (Katmai's former chief financial officer) 13, Sarp, and Armstrong had entered into an agreement that allowed WWA to continue selling vacations for the 2005 and 2006 seasons, provided that all customer payments were deposited into a restricted account earmarked exclusively for Katmai. However, no writing was created to evidence this agreement nor was a restricted account established by WWA. Therefore, even if it was reasonable for WWA to rely on an unwritten, undocumented, post-petition agreement, the record does not support a finding that such an arrangement was ever implemented.

 $^{^{12}}$ The last evidenced booking agreement WWA entered into with Katmai occurred on December 11, 2002. This agreement only provided WWA with the ability to sell vacations for the 2003 fishing season.

¹³ Prior to the trustee's appointment, Katmai and First Heritage Bank agreed that Steven Hartung was to act as the chapter 11 trustee. However, the United State's Trustee's office was unable to commit to the appointment of Hartung. This led to Katmai obtaining court approval for Hartung to act as president and chief financial officer.

While it is true that the vacations in question were solicited under WWA's name, the Sarps have failed to provide any evidence that WWA had a legal right to the customer payments resulting from such solicitations. On the contrary, the record supports the bankruptcy court's conclusion that the customer payments were property of Katmai's bankruptcy estate.

B. Liability Pursuant to §§ 521(3) and (4)

Section 521 imposes self-executing obligations upon a debtor. Among other things, § 521 requires a debtor to

1) cooperate with the trustee so as to enable the trustee to perform his or her duties, and 2) surrender all property of the estate and recorded information. 11 U.S.C. § 521(3)-(4). This section is supplemented by Bankruptcy Rule 4002, which provides that it is the debtor's duty to "cooperate with the trustee in . . . the administration of the estate." Fed. R. Bankr. P. 4002(3).

1. <u>Section 521(3) - The Duty To Cooperate</u>

"The nature of a debtor's cooperation is coextensive with the tasks to be performed by the trustee in administering the

The debtor shall-

. . . .

23 (2) if a true

- (3) if a trustee is serving in the case, cooperate with the trustee as necessary to enable the trustee to perform the trustee's duties under this title;
- (4) if a trustee is serving in the case, surrender to the trustee all property of the estate and any recorded information, including books, documents, records, and papers, relating to property of the estate, whether or not immunity is granted under section 344 of this title.

¹⁴ Section 521 provides, in relevant part:

estate." In re Nesse, 137 B.R. 797, 800 (Bankr. C.D. Cal. 1992). "Cooperate" must be construed broadly and requires a debtor to respond whenever the trustee calls upon him for assistance in the performance of the trustee's duties. Id. at 801. A debtor will be found to have fulfilled his § 521(3) duty if he cooperates to the best of his ability. Id. "Absent a trustee's express request for additional or ongoing information, § 521 does not impose upon a debtor the ongoing obligation to provide information to the trustee with regard to assets that the [d]ebtor clearly disclosed in her bankruptcy schedules." In re Adair, 253 B.R. 85, 90 (9th Cir. BAP 2000).

a. The trustee's knowledge and approval

According to the Sarps, summary judgment should not have been granted pursuant to § 521(3) because there is a genuine issue of material fact as to the trustee's knowledge and approval of WWA's continued operations. We disagree and find that the Sarps' evidence, at best, only establishes some "metaphysical doubt" as to the trustee's knowledge. Matsushita, 475 U.S. at 586.

Here, the trustee has fulfilled his initial burden of establishing the absence of a genuine issue of material fact as to Sarp's lack of cooperation. The undisputed facts support a finding that in January 2005, the trustee clearly communicated to Sarp his intent to shut down Katmai's business operations and to discharge Sarp as its president. Notwithstanding the trustee's expressly stated intent, and without written or oral approval, Sarp admittedly continued to book Katmai vacations through WWA until March of 2005. As discussed above, the customer payments

received from these bookings were property of the estate.

Consequently, Sarp's acts not only impeded the trustee's efforts to liquidate the estate, but possibly exposed the estate to hundreds of thousands of dollars in administrative expenses. See In re Kadjevich, 220 F.3d 1016, 1020 (9th Cir. 2000) ("postpetition business expenses are granted administrative-expense priority").

In order to defeat the trustee's summary judgment motion, the Sarps had to produce evidence sufficient to show that a genuine dispute concerning Sarp's cooperation existed. The Sarps contend that Sarp's and Armstrong's declarations raise material issues of fact as to the trustee's knowledge and approval of WWA's continued booking operations. The declarations state generally that the trustee visited WWA's office in late December or early January and observed WWA's staff. They further establish that the trustee's accountant was given access to Katmai's computers, accounting discs, and client information. From this visit, the accountant's access to accounting and client information, and the trustee's silence as to WWA's continued operations, the Sarps argue that there is evidence that the trustee was well aware of WWA's continued selling of Katmai vacations. Even viewing this evidence in a light most favorable to the Sarps, we find it insufficient.

Missing from the declarations are facts that would tend to indicate that the trustee knew exactly for whom WWA's staff was booking vacations and that he, either expressly or implicitly, consented to the continued booking operations. The general, conclusory statements presented by the Sarps are inadequate to

overcome the specific, unrefuted evidence presented by the trustee, i.e., the trustee's notification to Sarp of his intent to close the business, the trustee's discharge of Katmai's employees (including Sarp), and the trustee's December 2004 demand to WWA for the turnover of all customer payments.

Further, it is not clear from the declarations what the trustee should have been able to ascertain from Katmai's accounting or client information that would have alerted him to Sarp's activities with WWA. Simply put, the declarations amount to a "mere scintilla of evidence" of 1) the trustee's alleged knowledge and approval of WWA's continued solicitation of bookings and 2) Sarp's cooperation with the trustee. A scintilla of evidence is not enough. See City of Vernon, 955 F.2d at 1369.

b. The prospective purchasers' requests

The Sarps also assert that the requests made by the perspective purchasers of Katmai to have WWA continue booking vacations and to collect customer payments creates a genuine issue of material fact as to Sarp's cooperation. Nevertheless, whether Sarp was fulfilling the perspective purchasers' requests is not a material fact in determining his cooperation. Sarp's duty under § 521(3) is owed to the trustee, not the prospective purchasers. Thus, any request did not excuse Sarp from cooperating with the trustee's stated plans to cease the business operations.

Because the Sarps have not presented sufficient evidence to establish that a genuine issue of material fact existed as to Sarp's cooperation, and there is ample evidence in the record to establish that Sarp acted in direct defiance of the trustee's

intentions to close Katmai's operations by continuing to book vacations and to collect customer payments without any authority to do so, Sarp is liable for not cooperating with the trustee in his administration of the estate under § 521(3).

2. <u>Section 521(4) - The Duty to Surrender Property</u>

Pursuant to § 521(4), a debtor is obligated to "surrender to the trustee all property of the estate. . ." 11 U.S.C. § 521(4). "The word 'surrender' generally connotes a [sic] act done by the mutual agreement of the parties. That is, the debtor must hold the estate property and turn it over to the trustee upon demand." In re D&L Nicolaysen, 228 B.R. 252, 263 (Bankr. E.D. Cal. 1998).

In holding Sarp liable for breach of his \S 521(4) duty, the court stated that it did not

see any separation between [WWA] and Sarp. Mr. Sarp is [WWA] on this record, and all he did was what he was not authorized to do by [the court] or the trustee. As soon as he was ousted, [WWA] was merely the vehicle by which he could keep doing that which he wanted to do, was book trips for the company that he could no longer work for, Katmai Lodge.

Tr. of Hr'g at 3, Oct. 14, 2005. Based on the nature and extent of Sarp's control over WWA, the court determined that Sarp had the ability and duty to surrender the outstanding customer payments that had been collected by WWA from the date of the trustee's appointment through March 2005. Nonetheless, the Sarps argue that the bankruptcy court's determination is in error because there is a genuine factual dispute as to Sarp's control over WWA.

The record amply establishes that Sarp had the ability to preserve the customer payments and to help with the surrendering

of the amounts collected. Sarp and Armstrong both testified at their Rule 2004 examinations that from January 2005, Sarp had complete managerial control over WWA, including the right to hire and fire employees and to run its day-to-day operations.

Armstrong admitted that once Sarp took over the day-to-day operations of WWA in January of 2005, he left all decision-making up to Sarp and began functioning as an absentee owner.

Additionally, it is undisputed that WWA's office was located in Sarp's personal residence and that the customer payments were mailed to that address. It has also been established that Sarp told Armstrong when to write checks payable to him for his alleged consulting fees and expenses out of WWA's checking account. Through these checks, Sarp received over \$40,000 in a little over two months when he was ultimately only entitled to \$25,000 plus expenses.¹⁵

To survive summary judgment, the Sarps must produce specific evidence to show that a dispute exists as to Sarp's control before a genuine issue of material fact will be found. The evidence the Sarps have presented is, once again, based upon statements made by Sarp and Armstrong in their declarations filed in opposition to the summary judgment. Specifically, the Sarps maintain that these declarations indicate that WWA was Armstrong's company and that Armstrong and Sarp met six days a week to discuss business issues prior to Armstrong making the

¹⁵ Sarp had been employed as a consultant for \$2,500 per week. The first check Sarp received for his services was dated January 20, 2005, and his last check was dated March 28, 2005. Assuming the January 20th check represented payment for his first week of consulting and the March 28th his last, Sarp would have only worked a total of ten weeks. Thus, he should have only been able to collect in consulting fees \$25,000.

final decision. While these statements may be accurate, and by themselves would show that there is a factual issue concerning Sarp's control over the customer payments, the statements are misleading in that they fall short of portraying an accurate picture of Sarp's relationship with WWA.

Though Armstrong at one time controlled WWA and exercised exclusive decision-making power, Sarp and Armstrong both testified to a very different decision-making environment once Sarp was hired as WWA's consultant. As discussed above, once Sarp took over WWA's operations in January 2005, Sarp, and not Armstrong, exercised total control over WWA's employees, WWA's daily operations, and the collection of customer payments, not to mention Sarp's generous compensation. On these facts, we cannot find any material issue of fact concerning Sarp's pervasive control over WWA. Thus, the trustee was entitled to a decision in his favor as to Sarp's liability under § 521(4).

Through Sarp's control of WWA, he clearly had the ability to prevent the disbursement of customer payments and, at the very least, preserve the customer payments for the estate. Sarp was aware of the trustee's request to turnover the customer payments. Nevertheless, instead of preserving the \$118,229.99 in customer payments collected by WWA from the date of trustee's appointment to March 2005, he had Armstrong write checks payable to himself for over \$40,000 in consulting fees and expenses. These checks were all written out of WWA's checking account which was comprised solely of the funds obtained from the customer payments. As a result, Sarp's failure to not preserve the estate and work with the trustee in getting the customer payments

surrendered constitutes a breach of his duty under § 521(4).

Important policy considerations favor creating incentives for debtors to be forthcoming about all of their assets. In re Mahan, 104 B.R. 300, 302 (Bankr. E.D. Cal. 1989). A debtor's voluntary compliance with the obligation to surrender all property of the estate is essential to the Code's delicate balancing of the competing interests of debtors and creditors. See id. If debtors were not required to be completely candid about estate assets and did not have to cooperate with the trustee, "the system could rapidly degenerate into one which debtors" are the favored party. Id. Consequently, we find that the judgment entered against the Sarps for the \$118,229.99 in outstanding customer payments based upon Sarp's breach of his \$ 521(3) and (4) duties is appropriate.

VI. CONCLUSION

For the foregoing reasons, we AFFIRM the order entered by the bankruptcy court.