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SUSAN M SPRAUL, CLERK
U.S. BKCY. APP. PANEL
OF THE NINTH CIRCUIT

NOT FOR PUBLICATION

UNITED STATES BANKRUPTCY APPELLATE PANEL
OF THE NINTH CIRCUIT

5	In re:)	BAP No. CC-09-1414-KiTapa
)	
6	PECK/JONES CONSTRUCTION)	Bk. No. LA 04-35757-VZ
	CORP.,)	
7)	Adv. No. LA 07-1060-VZ
	Debtor.)	
8	_____)	
)	
9	D&M STEEL, INC.,)	
)	
10	Appellant,)	
)	
11	v.)	M E M O R A N D U M ¹
)	
12	R. TODD NEILSON, Chapter 7)	
	Trustee,)	
13)	
	Appellee.)	
14	_____)	

Argued and Submitted on July 23, 2010
at Pasadena, CA

Filed - August 26, 2010

Appeal from the United States Bankruptcy Court
for the Central District of California

Honorable Vincent Zurzolo, Bankruptcy Judge, Presiding

Before: KIRSCHER, TAYLOR,² and PAPPAS, Bankruptcy Judges.

¹ This disposition is not appropriate for publication. Although it may be cited for whatever persuasive value it may have (see Fed. R. App. P. 32.1), it has no precedential value. See 9th Cir. BAP Rule 8013-1.

² The Hon. Laura Taylor, Bankruptcy Judge for the Southern District of California, sitting by designation.

1 Appellant D&M Steel, Inc. ("D&M") appeals from a judgment in
2 favor of Appellee chapter 7 trustee, R. Todd Neilson ("Trustee"),
3 to recover a preference paid to D&M from debtor Peck/Jones
4 Construction Corporation ("Peck/Jones") under 11 U.S.C.
5 § 547(b).³ For the reasons stated below, we AFFIRM.

6 I. BACKGROUND AND PROCEDURAL HISTORY

7 A. Factual Background

8 Peck/Jones was a general contractor of large commercial
9 construction projects. In December, 2002, Peck/Jones entered
10 into a contract with Hotel Dieu to build living quarters for
11 seniors and the disabled. D&M is a subcontractor in the business
12 of providing structural steel and iron works for large and small
13 commercial and residential projects.

14 On February 17, 2004, Peck/Jones entered into a subcontract
15 agreement with D&M, which required D&M to provide all labor,
16 materials, equipment, tools, scaffolding, and the like for
17 fabrication and erection of all structural steel and other items
18 for the Hotel Dieu project (the "Subcontract Agreement").

19 The payment method between the parties was as follows: D&M
20 submitted invoices to Peck/Jones as services were rendered;
21 Peck/Jones in turn submitted a payment application to Hotel Dieu;
22 Hotel Dieu paid Peck/Jones; Peck/Jones then paid D&M by check.

23
24 ³ Unless otherwise indicated, all chapter, section and rule
25 references are to the Bankruptcy Code, 11 U.S.C. §§ 101-1330, and
26 to the Federal Rules of Bankruptcy Procedure, Rules 1001-9037, as
enacted and promulgated prior to the effective date of The
Bankruptcy Abuse Prevention and Consumer Protection Act of 2005
("BAPCPA"), Pub. L. 109-8, 119 Stat. 23.

27 The Federal Rules of Civil Procedure shall be referred to as
"FRCP" and the Federal Rules of Evidence shall be referred to as
28 "FRE."

1 Such payments are referred to as "progress payments." Payments
2 by Peck/Jones to D&M were usually made 60-90 days after invoice.

3 On June 15, 2004, D&M submitted an invoice for the period
4 from June 1, 2004 to June 30, 2004, which sought payment from
5 Peck/Jones for \$94,808.20. On June 24, 2004, Peck/Jones
6 submitted Application 19 to Hotel Dieu for \$462,681.00, the total
7 amount due to various subcontractors for that time period,
8 including the \$94,808.20 to D&M. Hotel Dieu paid Peck/Jones the
9 sum of \$312,681.00 on Application 19 via check, dated July 9,
10 2004. Peck/Jones deposited the check into its general account on
11 July 16, 2004. On or about September 10, 2004, Peck/Jones issued
12 a check to D&M for \$94,808.20, which cleared Peck/Jones's account
13 on September 20, 2004. A total of 66 days elapsed between the
14 date Peck/Jones deposited the Hotel Dieu check on July 16, and
15 the date that its payment to D&M cleared Peck/Jones's account.
16 This payment prompted this preference litigation.

17 **B. Procedural History**

18 An involuntary petition under chapter 7 was filed against
19 Peck/Jones on December 14, 2004. On January 19, 2007, Trustee
20 filed complaints against several creditors of Peck/Jones to avoid
21 and recover preferential transfers to them made within 90 days
22 before the petition date. Trustee sought to recover a total of
23 \$137,618.20 from D&M.⁴

26
27 ⁴ Trustee also tried to avoid a "retention payment" of
28 \$42,809.53. The bankruptcy court found in favor of D&M on that
payment. Trustee does not appeal that ruling.

1 D&M and Trustee stipulated that the elements of section
2 547(b) were met.⁵ However, D&M asserted that the payment in
3 question fell under the exception to preferential transfers
4 pursuant to section 547(c)(2), invoking the "ordinary course of
5 business" defense.⁶ Trustee later stipulated that D&M satisfied
6 section 547(c)(2)(A)- that the transfer was in payment of a debt
7 incurred by the debtor in the ordinary course of business or
8 financial affairs of the debtor and the transferee.

9 The bankruptcy court's trial scheduling order, entered on
10 December 20, 2007, provided deadlines by which D&M was to
11 designate an expert witness and submit his or her report. D&M
12 retained expert witness, Tom Keeton ("Keeton"), and filed
13 Keeton's report.

14
15 ⁵ Section 547(b) provides: [T]he trustee may avoid any
transfer of an interest of the debtor in property--

- 16 (1) to or for the benefit of a creditor;
17 (2) for or on account of an antecedent debt owed by the debtor
before such transfer was made;
18 (3) made while the debtor was insolvent;
(4) made--
19 (A) on or within 90 days before the date of the filing
of the petition; or
20 (B) between ninety days and one year before the date of
the filing of the petition, if such creditor at the
time of such transfer was an insider; and
21 (5) that enables such creditor to receive more than such
creditor would receive if--
22 (A) the case were a case under chapter 7 of this title;
(B) the transfer had not been made; and
23 (C) such creditor received payment of such debt to the
extent provided by the provisions of this title.

24
25 ⁶ Under section 547(c)(2), a trustee may not avoid a
transfer to the extent the transfer was (A) in payment of a debt
26 incurred by the debtor in the ordinary course of business or
financial affairs of the debtor and the transferee; (B) made in
27 the ordinary course of business or financial affairs of the
debtor and the transferee; and (C) made according to ordinary
business terms.

1 On or around November 7, 2008, Trustee filed a motion in
2 limine seeking to exclude Keeton's testimony for various reasons
3 under FRCP 26(a)(2) and because his report allegedly failed to
4 comply with the standards set forth in Daubert and Kumho Tire.⁷
5 The bankruptcy court held a hearing on Trustee's motion on
6 December 11, 2008. At the start, the court announced that a
7 court-appointed expert would be the only expert in the
8 proceeding, and that no party would be allowed to call its own
9 expert at trial. Neither D&M nor Trustee orally objected to this
10 ruling.

11 An Order Striking Designation of Experts and Setting
12 Procedure For Court Expert was entered on January 26, 2009. The
13 order instructed the various defendants to provide a list of five
14 potential expert witnesses to Trustee, who then was to select one
15 (or none). No party filed a motion to reconsider the court's
16 order. Trustee chose expert Lonnie Andrews ("Andrews") from the
17 list proffered by defendants.

18 On January 29, 2009, the bankruptcy court entered an order
19 appointing Andrews as the expert witness "to testify solely with
20 respect to [§ 547(c)(2)(C) (2005)] as to whether or not each of
21 the payments at issue were made according to ordinary business
22 terms in the Debtor's industry, which was the construction of
23 multi-million dollar private industrial and commercial
24 construction projects"

27 ⁷ Daubert v. Merrell Dow Pharm., Inc., 509 U.S. 579 (1993);
28 Kumho Tire Co., Ltd. v. Carmichael, 526 U.S. 137 (1999).

1 The parties deposed Andrews on April 10, 2009. With respect
2 to the industry standard for payment practices of contractors-
3 subcontractors, the following colloquy ensued:

4 Q: Let's talk about the time period to pay a
5 subcontractor. Remembering, that we're talking about
6 subcontractors who worked on multimillion-dollar
7 private industrial and commercial construction projects
8 such as hospitals and related medical facilities in the
9 Los Angeles metropolitan area in 2004.

10 ...
11 Q: Do you know how long it took the general contractor
12 to pay subcontractors for the work they did after the
13 general contractor received payment for that work from
14 the owner?

15 ...
16 A: Again, it's averages because it varied. If there's
17 -- if there was a complete billing with all the correct
18 paperwork in place, you know, less than 20 days, on an
19 average, I would say.

20 Upon further examination of Andrews's testimony that "less than
21 20 days" was the industry standard for payment, the following
22 inquiry occurred:

23 Q: Using the definition I just gave you of "ordinary
24 business terms," [the broad range of business terms
25 employed by similarly situated debtors and creditors,
26 including those in financial distress, during 2004 in
27 Los Angeles] in your opinion, it would not be out of
28 the ordinary course of business for a general to pay a
sub longer than 20 days after the general got paid by
the owner; is that correct?

A: That's correct.

 In response to counsel's question about whether it would be
an "aberration" for a financially distressed contractor to pay a
subcontractor 60 days after receiving payment from the owner,
even when all documents for payment were in order, Andrews
responded, "I don't believe it would be an aberration, no." Upon
being asked whether 90 days would be an "aberration," Andrews
responded, "I've seen chains of events that would take it to

1 90 days." When asked to elaborate on his testimony that it could
2 take up to 90 days for payment, Andrews clarified that such
3 circumstances involved only cases where the subcontractor had
4 filed stop notices or mechanics liens, which the general had to
5 remove before it could get paid by the owner, and such cases were
6 very rare.

7 Disputes about Andrews ensued. The parties argued, inter
8 alia, over the scope of his testimony and questioned his
9 qualifications. At a June 4, 2009 hearing, the bankruptcy court
10 stated, "the only thing I want the expert to testify about is
11 what is the objective standard as applied through the industry,
12 period." (Hr'g Tr. at 2244:4-6, June 4, 2009). The court
13 further ordered that all direct expert testimony be submitted by
14 deposition transcript. At a September 3, 2009 hearing on the
15 parties' Joint Stipulation Re Dispute Over Testimony of Court
16 Appointed Expert, the bankruptcy court reminded the parties that
17 they, particularly Trustee, agreed to Andrews as the court-
18 appointed expert witness, and thus his objections as to Andrews's
19 qualifications were overruled. The court also expounded on its
20 reasoning as to why it preferred a court-appointed expert to the
21 exclusion of all other experts in this proceeding:

22 I devolved to all of you, Defendants and Plaintiff, the
23 selection of an expert witness because I told you I
24 would be appointing a court-appointed expert witness,
25 not have each of you bring your own witnesses. Because
26 in my experience, party-selected and paid expert
27 witnesses are, for the most part --- not always, for
most part unhelpful to the finder of fact in
determining issues which are --- factual issues that
are contested because they testify as paid to testify.
That's why the rule exists, that's why I employ it
often.

1 (Hr'g Tr. at 2314:21-2315:5, Sept. 3, 2009). Most importantly,
2 the court warned the parties about the type of question to
3 Andrews that would be improper for evidentiary purposes:

4 So just having, like you said, asked the question,
5 saying is this an aberration, trying to catch a magic
6 word from Health Central [sic] or from Kaypro, that's
7 not going to work. You've got to show me facts and you
8 show me what his knowledge and his opinion is of what
9 would work in the industry.

10 (Id. at 2316:21-2317:1).

11 The bankruptcy court held a trial on the preference action
12 on October 21, 2009. Since the parties had stipulated to all of
13 the elements of a preference under section 547(b), and had
14 further stipulated that D&M satisfied section 547(c)(2)(A), D&M
15 had to prove only that the subject progress payment satisfied
16 sections 547(c)(2)(B) and (C) in order to prevail on its ordinary
17 course of business defense.

18 D&M called the only witness, Michael Atia ("Atia"), the
19 president of D&M for the past 26 years. Atia testified that D&M
20 expected to receive progress payments from Peck/Jones
21 approximately 60-90 days from the invoice date. The parties
22 stipulated that all other progress payments made outside the
23 preference period under this scheme (from invoice date) ranged
24 from 49-86 days.

25 Atia also reviewed two documents concerning payment terms
26 between D&M and Peck/Jones: Plaintiff's Exhibit #260, a similar
27 subcontract agreement, and Defense Exhibit Y, a blank copy of
28 "General Terms" utilized in D&M's contracts. The General Terms
provide that the general contractor is not obligated to pay the
subcontractor progress payments until the general receives

1 payment from the owner - the "pay when paid" provision - and that
2 the general contractor shall pay the subcontractor within 30 days
3 of when the general is paid by the owner. Atia testified that
4 usually the General Terms were included with every D&M contract,
5 but he could not recall if Exhibit Y was the actual General Terms
6 from the Subcontract Agreement with Peck/Jones. Accordingly, the
7 bankruptcy court denied D&M's motion to admit Exhibit Y into
8 evidence. As for the copy of a similar subcontract agreement,
9 which also contains the same payment provisions, Trustee
10 stipulated that it was silent as to the time period when payment
11 was to be made from Peck/Jones to D&M.⁸

12 The bankruptcy court ruled from the bench. It found that
13 the subject progress payment did not meet section 547(c)(2)(C),
14 the "objective" prong:

15 My reading of Mr. Andrews' testimony ... and what is
16 the ordinary course of business is that you look at the
17 contract, you look at the statute [Cal. Bus. & Prof.
18 Code § 7108.5] which calls for [payment in] 10 days --
19 I think that rarely occurs -- you look to the contract
20 in which parties, it seems, routinely expand that
21 period to at least 30 days for payment to come. But
22 that in the industry at large, that it is common and in
23 the ordinary course of business for payments to be made
24 by a general contractor in this industry to a
25 subcontractor such as the Defendant within 60 days of
26 payment by the owner to the general.

27 This transfer takes place 66 days. ... When I look at
28 the expert's testimony again ... the expert testified
that he had seen it once, maybe twice, where it would
be beyond 60 days and up to 90 days. ...[T]aking that

25 ⁸ Although Trustee asserts in his appellate brief that the
26 Subcontract Agreement between Peck/Jones and D&M contained the
27 "pay when paid" provision, as well as the provision that
28 Peck/Jones was to pay D&M within 30 days of receiving payment
from Hotel Dieu, he admitted at oral argument that the
Subcontract Agreement was never part of the record.

1 testimony in its plain meaning, clearly that's not in
2 the ordinary course of the industry.

3 So ... when ... I look at the other progress payments,
4 they're within 60 days and many days within 60 days.
5 So I find that the transfer is not within the meaning
6 of the ordinary course of business for the progress
7 payment. So it doesn't meet the objective prong.⁹

8 (Trial Tr. at 2054:2-2055:10, Oct. 21, 2009).

9 The bankruptcy court found in favor of D&M on section
10 547(c)(2)(B) - that the transfer was made in the ordinary course
11 of business or financial affairs of Peck/Jones and D&M.

12 On December 17, 2009, the bankruptcy court entered a
13 judgment in favor of Trustee for the progress payment of
14 \$94,808.20, plus pre- and post-judgment interest. D&M timely
15 appealed.

16 ⁹ D&M contended that the calculation for preference payments
17 should be the time it took between the day D&M invoiced
18 Peck/Jones to the day the payment to D&M cleared Peck/Jones's
19 account. The 49-86 day range cited above is based on D&M's
20 method.

21 Trustee contended that the calculation should be the time it
22 took between the day Peck/Jones received payment from Hotel Dieu
23 to the day the payment to D&M cleared Peck/Jones's account.
24 Andrews also testified that a general contractor's obligation to
25 pay a subcontractor does not flow from the date the subcontractor
26 invoiced the general. Therefore, under Trustee's method, the
27 time frame for payments to D&M would be fewer days since the
28 clock does not start to run until Peck/Jones received payment
from Hotel Dieu, as opposed to starting on D&M's invoice date.

The bankruptcy court adopted Trustee's calculation method.
This likely explains why the court said many of the progress
payments were made within 60 days and, in some instances, many
days within 60 days, despite D&M's contention that the court must
have confused D&M's case with the other defendants in the related
adversary proceedings.

D&M does not challenge the bankruptcy court's calculation
method as erroneous, but nonetheless asserts date ranges in both
its opening and reply brief that adopt its "from invoice date"
method of calculation.

1 conclude that the court abused its discretion by making a clearly
2 erroneous finding of fact. Id.

3 **V. DISCUSSION**

4 **A. The Bankruptcy Court Did Not Err When It Determined That The**
5 **Progress Payment Did Not Fall Within Ordinary Business**
6 **Terms.**

7 Trustee does not appeal the bankruptcy court's ruling in
8 favor of D&M on section 547(c)(2)(B) - the "subjective" prong.
9 Thus, the only issue before us with respect to the preference
10 payment is the court's ruling under section 547(c)(2)(C) - the
11 "objective" prong.

12 D&M contends that the bankruptcy court clearly erred when it
13 determined that the progress payment made on the 66th day did not
14 fall within ordinary business terms, given an industry standard
15 of 60 days. More specifically, D&M contends that a six-day
16 variance from the industry standard cannot be considered, as a
17 matter of law, "so idiosyncratic as to fall outside the broad
18 range" of business terms.

19 **1. Governing Law**

20 "To satisfy § 547(c)(2)(C) the creditor must demonstrate
21 that the relevant payments were ordinary in relation to
22 prevailing business terms." Sigma Micro Corp. v.
23 Healthcentral.com (In re Healthcentral.com), 504 F.3d 775, 791
24 (9th Cir. 2007)(applying pre-BAPCPA law). This breaks down into
25 two components. First, the creditor must establish the "broad
26 range" of business terms employed by similarly situated debtors
27 and creditors, including those in financial distress, during the
28 relevant period. Id. Second, the creditor must show that the

1 relevant payments were "ordinary in relation to these prevailing
2 business terms." Id.

3 "If the terms in question are ordinary for industry
4 participants under financial distress, then that is ordinary for
5 the industry." Arrow Elecs., Inc. v. Justus (In re Kaypro),
6 218 F.3d 1070, 1074 (9th Cir. 2000).

7 Section 547(c)(2)(C) should not pose a particularly high
8 burden for creditors, and only those payments that are so unusual
9 as to be an "aberration" in the relevant industry fall outside
10 the meaning of "ordinary business terms." Ganis Credit Corp. v.
11 Anderson (In re Jan Weilert RV., Inc.), 315 F.3d 1192, 1198
12 (9th Cir. 2003).

13 A determination of whether a transaction falls outside the
14 ordinary course of business is a question of fact that depends on
15 the nature of industry practice. Id. at 1196, citing Kaypro, 218
16 F.3d at 1073.

17 **2. Analysis**

18 The bankruptcy court found that the industry standard for
19 payments by general contractors to subcontractors, including the
20 payment practices of those parties in financial distress, with
21 similar projects in Los Angeles in 2004, is within 60 days -
22 60 days being the outer limit. Accordingly, it found that the
23 progress payment on the 66th day did not fall within ordinary
24 business terms under section 547(c)(2)(C). We must accept the
25 bankruptcy court's findings of fact unless upon review we are
26 left with the definite and firm conviction that a mistake has

1 been committed. Latman v. Burdette, 366 F.3d 774, 781 (9th Cir.
2 2004).

3 D&M contends the evidence established that the industry
4 standard for payment terms of contractors-subcontractors with
5 similar commercial projects in 2004 in Los Angeles was 60-90 days
6 and that the bankruptcy court erred in establishing a "bright-
7 line" 60-day payment date, as opposed to determining a "range" of
8 payment dates. Trustee contends that, without contract
9 provisions to the contrary, California law provides for payment
10 to subcontractors within 10 days. Further, Andrews's testimony
11 established that the industry standard for payment terms is "less
12 than 20 days." Therefore, Trustee argues that the bankruptcy
13 court was being generous with its finding of 60 days as the outer
14 limit for payment.¹⁰

15 D&M is incorrect. To support its contention, it cites to a
16 page in its opening brief, which cites to a portion of Andrews's
17 deposition testimony. Nowhere within that cited passage did
18 Andrews ever assert such an opinion, nor did he assert as much
19 anywhere else in the record. Moreover, the bankruptcy court did
20 not establish a "bright-line" rule that the industry standard for
21 payment was 60 days. The court found that, in the ordinary
22 course of business in this industry, payments made by a general
23 contractor like Peck/Jones to a subcontractor like D&M are
24 "within 60 days of payment by the owner to the general." Thus,

25
26 ¹⁰ Trustee contends that his expert, DACM Project
27 Management, was prepared to testify that the industry standard
28 for payment was 30 days. Trustee cited, erroneously, to D&M's
expert's report to support this statement. We see no report from
Trustee's expert witness in the record.

1 the court found the "range" for payment to be up to 60 days, with
2 60 days being the outer limit of that range.

3 However, Trustee is also incorrect. In counsel's question
4 to Andrews about how long it took general contractors to pay
5 subcontractors in similar projects in Los Angeles in 2004, he did
6 not preface it to include the payment practices of financially
7 distressed general contractors like Peck/Jones, as required by
8 our circuit. See Healthcentral.com, 504 F.3d at 791; Kaypro, 218
9 F.3d at 1074. Hence, Andrews did not factor such parties into
10 his calculation of "less than 20 days," particularly since
11 Andrews later stated that it was not out of the ordinary course
12 of business for payment to be more than 20 days when considering
13 financially distressed parties.

14 Unfortunately, considering that Andrews was the only witness
15 to testify about the "objective" prong, the parties never posed
16 the ultimate question at deposition, "Mr. Andrews, in your expert
17 opinion, what was the range of payment dates for similarly
18 situated general contractors and subcontractors, including those
19 general contractors in financial distress, in Los Angeles in
20 2004?" The only question even close to this failed to include
21 consideration of financially distressed general contractors. All
22 other pertinent questions to Andrews were posed merely as whether
23 it would be an "aberration" for payment to be more than 60 days
24 or 90 days, which is exactly the type of question the bankruptcy
25 court said was "not going to work" as evidence for section
26 547(c)(2)(C). While Andrews agreed that a 60-day payment would
27 not be an aberration, he did not say that 60 days was in the

1 ordinary course of business for the industry. Further, Andrews
2 later clarified his "90-day" testimony explaining that such cases
3 occurred only when subcontractors had filed stop notices or
4 mechanics liens, and such cases were "very rare." We see no
5 evidence that D&M took either of these actions. As the
6 bankruptcy court noted, Andrews's testimony here established only
7 that payment of 90 days would not be in the ordinary course of
8 business for the industry.

9 At best, the evidence established that the industry standard
10 for payment terms between general contractors and subcontractors,
11 including those parties in financial distress, with similar
12 projects in Los Angeles in 2004, was a range of 10-60 days, but
13 probably something narrower. Based on this record, we are not
14 convinced that the bankruptcy court made a mistake in finding
15 that the industry standard for payment was within 60 days, and
16 that the progress payment on the 66th day did not fall within
17 ordinary business terms. While some may agree that a payment on
18 the 66th day is not "so idiosyncratic as to fall outside the
19 broad range" of business terms, the bankruptcy court's view of
20 the evidence is supported by the record and cannot be clearly
21 erroneous. Anderson v. Bessemer City, 470 U.S. 564, 573-75
22 (1985).

1 **B. The Bankruptcy Court May Have Abused Its Discretion In**
2 **Striking Keeton's Testimony Under FRE 706(d) But D&M Did Not**
3 **Sufficiently Preserve This Issue For Appeal.**

4 D&M concedes that FRE 706(a)¹¹ authorized the bankruptcy
5 court to appoint its own expert, but contends that the court
6 violated D&M's right to its own expert under FRE 706(d) when it
7 excluded Keeton. D&M further contends that the bankruptcy court
8 abused its discretion when it preemptively concluded that
9 Keeton's testimony, which satisfied FRCP 26(a)(2) and FRE 702,
10 would not have assisted the trier of fact. D&M asserts that the
11 court's ruling went to the testimony's probative value and not
12 its admissibility, which is contrary to the principles of
13 Daubert.

14 Courts rarely invoke FRE 706(a). Such appointments of
15 experts are generally restricted to cases in which the court
16 requires assistance deciphering complex scientific questions.
17 See In re Joint E. & S. Dists. Asbestos Litig., 830 F.Supp. 686,
18 693 (E.D. N.Y. 1993)(recognizing that use of FRE 706 should be
19 reserved for exceptional cases in which the ordinary adversary
20 process does not suffice). No complex scientific questions were
21 at issue in this case, and undoubtedly the adversary process
22 would have sufficed. Turning now to FRE 706(d), it provides:
23

24 ¹¹ FRE 706(a) provides, in relevant part:

25 Appointment. The court may on its own motion or on the
26 motion of any party enter an order to show cause why expert
27 witnesses should not be appointed, and may request the
28 parties to submit nominations. The court may appoint any
expert witnesses agreed upon by the parties, and may appoint
expert witnesses of its own selection

1 "Parties' experts of own selection. Nothing in this
2 rule limits the parties in calling expert witnesses of
their own selection."

3 We could not find any decisions, published or unpublished,
4 addressing this exact issue, and D&M did not cite any. More
5 importantly, we are unable to locate in the record where D&M
6 raised this issue before the bankruptcy court. When the court
7 decided to strike all experts and appoint an expert witness at
8 the December 11, 2008 hearing, D&M did not lodge any objections
9 but, in fact, agreed with the process. D&M conceded as much
10 before us at oral argument. We generally will not consider
11 arguments not properly raised before the bankruptcy court.
12 Franchise Tax Bd. v. Roberts (In re Roberts), 175 B.R. 339, 345
13 (9th Cir. BAP 1994). We note also that D&M did not address this
14 issue in its opening brief, but rather in its reply. Generally,
15 arguments not specifically and distinctly made in an appellant's
16 opening brief are waived. Golden v. Chicago Title Ins. Co.
17 (In re Choo), 273 B.R. 608, 613 (9th Cir. BAP 2002).¹² Even if
18 we considered the issue, D&M has not demonstrated that excluding
19 Keeton's testimony prejudiced and affected the outcome of its

20
21 ¹² Even though we may exercise our discretion to consider
22 pure questions of law that are central to the case and important
23 to the public (Consol. Mktg., Inc. v. Marvin Props., Inc. (In re
24 Marvin Props., Inc.), 854 F.2d 1183, 1187 (9th Cir. 1988), we
25 decline to do so because D&M did not demonstrate prejudice by the
26 court's ruling, as noted above, so a different decision here
27 would not change the outcome of the case.

28 Nonetheless, we question the bankruptcy court's practice of
appointing expert witnesses to the exclusion of all other
experts, and believe it violates the plain language of FRE
706(d). The bankruptcy court's interpretation of FRE 706 renders
the parties' right to select their own expert meaningless and
creates a potential for prejudice.

1 case. Defenders of Wildlife, 204 F.3d at 927-28. See 12 Moore's
2 Federal Practice § 61.06[6] (3d. ed. 2010)(improper exclusion of
3 evidence will be harmless error unless a substantial right of
4 party is affected and the excluded evidence would have affected
5 the outcome of the case); Rule 9005 (incorporating FRCP 61, which
6 describes "harmless error"). D&M presents neither an outline of
7 Keeton's probable testimony in relation to the "objective" prong
8 nor an argument suggesting that such testimony could have led the
9 bankruptcy court to reach a different conclusion on this issue.

10 Finally, we disagree with D&M's argument that the bankruptcy
11 court erred by preemptively determining that Keeton's testimony,
12 which satisfied FRCP 26(a)(2), FRE 702, and Daubert, would not
13 have assisted the trier of fact. In our review of the record,
14 the bankruptcy court never expressed any concerns over Keeton's
15 qualifications or indicated that his report did not comply with
16 Daubert and Kumho Tire. It struck all experts because it
17 believed multiple experts "would have led to a cacophony of
18 testimony from the Plaintiff and the various Defendants telling
19 [the court] essentially what their clients paid them to tell [the
20 court] with regards to what the ordinary course of business would
21 be in the industry at large," which the court considered
22 unhelpful to its finding of fact. (Trial Tr. at 2053:13-17, Oct.
23 21, 2009).

24 In summary, even if we were to disagree with the bankruptcy
25 court's decision to strike all expert witnesses, a practice it
26 admittedly employs often, D&M did not raise this issue before the
27 bankruptcy court in order to preserve it for appeal. Moreover,
28

1 even if we considered the issue, D&M has not shown that it
2 suffered prejudice when the court struck Keeton's testimony.
3 Therefore, any possible error here by the bankruptcy court was
4 harmless.

5 **VI. CONCLUSION**

6 For the foregoing reasons, we AFFIRM.