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U.S. BKCY. APP. PANEL  
OF THE NINTH CIRCUIT

NOT FOR PUBLICATION

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UNITED STATES BANKRUPTCY APPELLATE PANEL  
OF THE NINTH CIRCUIT

In re:	)	BAP No. NV-09-1355-PaDH
	)	
LANDMARK HOMES AND DEVELOPMENT, INC.,	)	Bk. No. 09-50197-GWZ
	)	
Debtor.	)	Adv. No. 09-05025-GWZ
	)	
<hr/>		
W. DONALD GIESEKE, Chapter 7 Trustee, <sup>1</sup>	)	
	)	
Appellant,	)	
	)	
v.	)	<b>M E M O R A N D U M</b> <sup>2</sup>
	)	
BCB VENTURES, INC.,	)	
	)	
Appellee.	)	
	)	
<hr/>		

Submitted Without Oral Argument<sup>3</sup>  
on September 10, 2010

Filed - November 30, 2010

Appeal from the United States Bankruptcy Court  
for the District of Nevada

Honorable Gregg W. Zive, Bankruptcy Judge, Presiding

<sup>1</sup> This appeal was initiated by Landmark Homes and Development, Inc. while it was a Chapter 11 debtor in possession. On April 2, 2010, the bankruptcy case was converted to Chapter 7 and W. Donald Gieseke was appointed Chapter 7 Trustee. As successor-in-interest to Landmark Homes and Development, Inc., W. Donald Gieseke, Chapter 7 Trustee was substituted as appellant herein.

<sup>2</sup> This disposition is not appropriate for publication. Although it may be cited for whatever persuasive value it may have (see Fed. R. App. P. 32.1), it has no precedential value. See 9th Cir. BAP Rule 8013-1

<sup>3</sup> With the consent of the parties, the Panel ordered on September 10, 2010, that this appeal be submitted on the briefs without oral argument.

1 Before: PAPPAS, DUNN and HOLLOWELL, Bankruptcy Judges.

2

3 Chapter 11 debtor Landmark Homes and Development, Inc.  
4 ("Landmark") appeals a summary judgment entered by the bankruptcy  
5 court holding that a provision in a limited liability company  
6 operating agreement was not an unenforceable penalty, and  
7 enforcing that provision. Because we agree that the provision is  
8 not a penalty clause, and is also not a liquidated damages  
9 provision, we AFFIRM.

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#### FACTS

12 Landmark filed a chapter 11 bankruptcy petition on  
13 January 28, 2009. It operated as a debtor in possession until  
14 April 2, 2010 when its case was converted to Chapter 7 and  
15 W. Donald Gieseke was appointed Chapter 7 Trustee ("trustee").<sup>4</sup>

16 Landmark and BCB Ventures, Inc. ("BCB") are the sole members  
17 of Chase Development, LLC ("Chase"), a real estate development  
18 limited liability company. Chase was organized by the parties in  
19 2000 to acquire, develop and sell or lease approximately  
20 1,532 acres of industrial, commercial and residential land, and  
21 nineteen "Glen Vista lots," with water rights and sewer effluent  
22 ("the Property"), all located in Lyon County, Nevada. An  
23 operating agreement (the "Operating Agreement") executed on  
24 September 1, 2000, governs Chase, and defines the responsibilities  
25 of, and relationship between, Landmark and BCB. The parties  
26 acknowledge that the Operating Agreement, which includes important

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<sup>4</sup> This matter was fully briefed when Landmark's case was converted. The trustee was substituted as appellant and the case was subsequently submitted on the briefs.

1 provisions allocating responsibility, power and money between the  
2 two members, was an arms-length, negotiated agreement.

3 Article V of the Operating Agreement addresses the members'  
4 capital contribution obligations. The salient provisions of the  
5 Operating Agreement for purposes of this appeal are §§ 5.2<sup>5</sup> and  
6 5.4, which identify Landmark's required capital contributions to  
7 Chase, and the consequences of a failure by Landmark to make those  
8 contributions.

9 Under the Operating Agreement, as its capital contribution,  
10 BCB conveyed the Property to Chase. In return, BCB received a  
11 credit to its Capital Account in the amount of \$7,735,430.<sup>6</sup> BCB  
12 had no further capital contribution obligations.

13 Landmark, however, had both initial and continuing capital  
14 contribution obligations. Under § 5.2.1, Landmark received an  
15 \$812,000 credit to its Capital Account for its initial cash  
16 contributions.<sup>7</sup> Landmark's obligations to make continuing capital  
17 contributions can, roughly, be broken into three categories:

18 (1) Landmark's obligations prior to Chase obtaining a development  
19 and construction loan for the project, § 5.2.2; (2) Landmark's

20 \_\_\_\_\_  
21 <sup>5</sup> All "section" or "§" references in this memorandum are to  
sections of the Operating Agreement unless otherwise indicated.

22 <sup>6</sup> When contributed, the Property was encumbered only by a  
23 lender's deed of trust in the amount of \$3,441,800. § 5.1.1.

24 <sup>7</sup> Landmark made an initial cash contribution to Chase of  
\$300,000, which was to be used by Chase in paying amounts owed on,  
25 and relating to, the Property. Landmark was also credited for a  
prior \$300,000 contribution that was used for similar purposes.  
26 Finally, Landmark was credited \$211,000 for two payments made on  
BCB's behalf: a \$200,000 payment towards the construction of a  
27 fire station and an \$11,000 payment for construction of a park.  
The reason why Landmark was credited for \$812,000, and not the  
28 \$811,000 sum of its contributions and payments, is not clear in  
the record.

1 obligations to contribute all additional operating capital  
2 necessary to obtain any construction or development loans for the  
3 project, to provide any personal guaranty necessary to obtain such  
4 loans, to construct project improvements, and to make "payments on  
5 outstanding balances owed on the Property" not covered by proceeds  
6 of construction and development loans, § 5.2.3; and (3) Landmark's  
7 guaranty to pay an amount up to BCB's initial Capital Account to  
8 cover any Chase losses that might decrease that account, § 5.2.4.  
9 Any time either member of Chase made a capital contribution, their  
10 respective Capital Account was to be increased by the amount of  
11 the contribution. § 5.5.

12 Landmark was appointed to serve as Chase's initial manager,  
13 with management responsibilities as provided in Article IV of the  
14 Operating Agreement. Those responsibilities relate to the  
15 acquisition, development, management and sale of the Property.

16 Section 5.4 of the Operating Agreement outlines the  
17 consequences if Landmark defaults under its § 5.2 capital  
18 contribution obligations. It provides:

19 In the event LANDMARK fails to make any capital  
20 contributions required by Section 5.2 above, BCB may  
21 elect upon written notice to LANDMARK either (i) to make  
22 a loan to the Company in accordance with Section 5.3  
23 hereof, or (ii) to make a Default Capital Contribution.  
24 Prior to making such election, BCB shall notify LANDMARK  
25 in writing that LANDMARK is in default of its obligation  
26 to contribute capital to the Company, and LANDMARK shall  
27 have the right to cure such default within ten (10)  
28 business days after receiving such written notice. In  
the event LANDMARK fails to make such contribution prior  
to the expiration of said ten (10) business day period,  
BCB may either make a loan to the Company in accordance  
with Section 5.3 or contribute such capital as BCB  
determines is required to pay the current obligations of  
the Company, or any portion thereof, including the  
funding of reasonable reserves, and such contribution  
shall be deemed a "Default Capital Contribution". In  
addition, LANDMARK may, in the sole and absolute

1 discretion of BCB, be removed as Manager and BCB shall  
2 be substituted as Manager. In the event BCB shall elect  
3 to make a Default Capital Contribution, from and after  
4 the date of such contribution, the Percentage Interest  
5 of LANDMARK in the Company shall be decreased, and BCB's  
6 Percentage correspondingly increased in an amount equal  
7 to the Initial Percentage Interest of LANDMARK  
8 multiplied by ten percent (10%) for each Twenty Thousand  
9 Dollars (\$20,000.00) in Default Capital Contributions  
10 made by BCB. All Default Capital Contributions shall be  
11 returned to BCB prior to any Distributions to LANDMARK.  
12 The reasonable determination by BCB in good faith that a  
13 Capital Contribution is required to be made by LANDMARK  
14 shall be binding on the Members. If LANDMARK disagrees  
15 with any determination by BCB hereunder, LANDMARK shall  
16 have the right to arbitrate such matter in accordance  
17 with Article XIV hereof, but no election by LANDMARK to  
18 arbitrate such matter shall delay BCB's right to proceed  
19 with making a loan to the Company under Section 5.3 or a  
20 Default Capital Contribution under this Section 5.4 and  
21 to invoke all other rights and remedies hereunder  
22 pending the determination of the arbitrator. The  
23 foregoing remedies provided to BCB shall be in addition  
24 to all other rights and remedies of BCB under Nevada  
25 law.

26 § 5.4 (capitalization in original).

27 As can be seen, per § 5.4, BCB's payment of a capital  
28 contribution that Landmark failed to make could result in both an  
increase in BCB's membership percentage interest in Chase, and, at  
BCB's election, Landmark's removal as Chase's manager. Initially,  
under § 1.37 and Exhibit 1.37 of the Operating Agreement, the  
membership percentage interests were evenly allocated between  
Landmark and BCB, each receiving a 50% interest. The membership  
percentage interests apportion the members' rights to income  
distributions, loss allocations, and voting power.

If BCB makes a default capital contribution on Landmark's  
behalf, Landmark's percentage interest is to be "decreased, and  
BCB's percentage correspondingly increased, in an amount equal to  
the Initial Percentage Interest of Landmark multiplied by ten  
percent (10%) for each Twenty Thousand Dollars (\$20,000.00) in

1 Default Capital Contributions made by BCB." § 5.4. Because  
2 Landmark's initial percentage interest was 50%, its percentage  
3 interest in Chase would decrease by 5% (50% Initial Percentage  
4 Interest x 10%) for every \$20,000 in default capital contributions  
5 made by BCB. Correspondingly, BCB's percentage interest in Chase  
6 would increase by 5% for every \$20,000 in default capital  
7 contributions made by BCB.

8 Nearly six years passed after the parties' execution of the  
9 Operating Agreement before a construction or development loan was  
10 obtained for the Property. In May 2006, Chase arranged a \$5.1  
11 million loan from Sierra Financial Mortgage ("Sierra"), secured by  
12 the Property. Landmark paid all monthly interest payments on the  
13 loan from May 2006 through December 2008,<sup>8</sup> though it had to take  
14 out a separate loan from Sierra<sup>9</sup> in order to make the October and  
15 November 2008 payments. Landmark also paid all property taxes on  
16 the Property through sometime in 2008. Landmark's Capital Account  
17 should include each of those payments.

18 When Landmark stopped making loan and property tax payments  
19 in January 2009, BCB sent Landmark letters indicating that it  
20 intended to pay: (1) the property taxes on the Property due  
21 through January 2009, in an amount of \$57,282.50; and, (2) loan  
22 interest payments to Sierra for January, February, and March 2009,  
23 in the amount of \$47,750.67 per month. Those payments were made,

24 <sup>8</sup> The loan was increased to \$5,200,000 and extended several  
25 times during that period. Payments for July 2007 through May 2008  
26 were \$47,666.67 per month, and payments for June 2008 through  
April 2009 were \$47,750.67 per month.

27 <sup>9</sup> The loan used to pay the October and November 2008 Chase  
28 loan payments was made by Sierra Financial Mortgage to "J.F.  
Bawden, LLC." James F. Bawden is Landmark's president and is  
manager of J.F. Bawden, LLC.

1 and, pursuant to §§ 5.4 and 5.5, BCB's Capital Account should have  
2 increased accordingly. As a result of BCB's January 2009 letters  
3 and payments, which BCB considered default capital contributions,  
4 Landmark filed its chapter 11 petition on January 28, 2009. BCB  
5 filed a motion for relief from the automatic stay on March 18,  
6 2009, to pursue its § 5.4 remedies. Through enforcement of those  
7 remedies, BCB sought to have Landmark removed as Chase's manager,  
8 and to have Chase's membership percentage interests adjusted in  
9 favor of BCB.

10 In response, Landmark not only opposed the motion for stay  
11 relief, but also, on March 23, 2009, initiated the adversary  
12 proceeding leading to this appeal. Through the adversary  
13 proceeding, Landmark sought declaratory, injunctive, and other  
14 relief from the bankruptcy court to establish that Landmark had  
15 not breached any obligations under § 5.2 of the Operating  
16 Agreement and to prevent BCB from exercising its remedial rights  
17 under § 5.4.

18 A hearing to address BCB's motion for relief from the  
19 automatic stay was scheduled for March 30, 2009. At that hearing,  
20 the bankruptcy court determined that it would not grant the  
21 preliminary injunction sought by Landmark. The court also  
22 determined that it would lift the automatic stay so that the § 5.4  
23 ten-day default window, which had been suspended by the filing of  
24 Landmark's chapter 11 petition, could run. However, the  
25 bankruptcy court declined to grant stay relief for BCB to pursue  
26 its § 5.4 remedies through a state court action. Instead, the  
27 court stated that BCB should file a counterclaim in the adversary  
28 proceeding seeking bankruptcy court enforcement of its remedies.

1           BCB filed its answer to Landmark's adversary proceeding  
2 complaint on April 13, 2009, together with a counterclaim against  
3 Landmark seeking enforcement of its right to remove Landmark as  
4 Chase's manager and adjustment of the Chase membership percentage  
5 interests. After Landmark replied to BCB's counterclaim, BCB  
6 moved for summary judgment on July 6, 2009. Through its motion,  
7 BCB sought a determination by the bankruptcy court that Landmark  
8 had failed to make required capital contributions, that BCB made  
9 default capital contributions, and, as a result, that Landmark  
10 should be removed as Chase's manager and membership percentage  
11 interests should be shifted. The bankruptcy court conducted a  
12 hearing on September 25, 2009. It issued its decision granting  
13 Summary Judgment in BCB's favor on October 22, 2009.

14           In its decision and Summary Judgment, the bankruptcy court  
15 determined that Landmark had defaulted under § 5.2 of the  
16 Operating Agreement. While expressing doubt whether § 5.4 was a  
17 liquidated damages provision, the bankruptcy court applied Nevada  
18 case law to distinguish whether a contract provision was an  
19 enforceable liquidated damages provision, or an unenforceable  
20 penalty clause, as Landmark urged, and determined that § 5.4 was  
21 not a penalty clause. Under § 5.4, the bankruptcy court ordered  
22 that Landmark be removed as Chase's manager, and that Chase's  
23 membership percentage interests be altered so that BCB would hold  
24 a 90.66% interest, and Landmark would hold a 9.34% interest in  
25 Chase.

26           Landmark filed a timely appeal of the Summary Judgment on  
27 November 2, 2009.

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**JURISDICTION**

The bankruptcy court had jurisdiction under 28 U.S.C. §§ 1334 and 157(b)(2)(A) and (O). The Panel has jurisdiction under 28 U.S.C. § 158.

**ISSUES ON APPEAL**

- 1. Whether the bankruptcy court erred in determining that § 5.4 of the Operating Agreement was not an unenforceable penalty.
- 2. Whether, upon concluding that § 5.4 was not an unenforceable penalty, the bankruptcy court erred in enforcing § 5.4 of the Operating Agreement.

**STANDARDS OF REVIEW**

We review a bankruptcy court's grant of summary judgment and conclusions of law de novo. New Falls Corp. v. Boyajian (In re Boyajian), 367 B.R. 138, 141 (9th Cir. BAP 2007). In Nevada, a determination of whether a contract provision is a liquidated damages clause or an unenforceable penalty is a question of law. Loomis v. Lange Financial Corp., 865 P.2d 1161, 1163 (Nev. 1993). De novo means review is independent, with no deference given to the bankruptcy court's legal conclusions. Rule 8013. A grant of summary judgment may be affirmed on any basis supported by the record. Johnson v. Neilson (In re Slatkin), 525 F.3d 805, 810 (9th Cir. 2008) (citing Ryman v. Sears, Roebuck & Co., 505 F.3d 993, 995 (9th Cir. 2007)).

**DISCUSSION**

Fed. R. Bankr. P. 7056 directs that, in adversary proceedings, Fed. R. Civ. P. 56 applies. See also Barboza v. New Form, Inc. (In re Barboza), 545 F.3d 702, 707 (9th Cir. 2008).

1 Civil Rule 56(c) instructs that a summary judgment "should be  
2 rendered if the pleadings, the discovery and disclosure materials  
3 on file, and any affidavits show that there is no genuine issue as  
4 to any material fact and that the movant is entitled to judgment  
5 as a matter of law." Because there is no dispute on appeal  
6 regarding the material facts, we proceed to examine the bankruptcy  
7 court's interpretation of the parties' contract, and whether BCB  
8 was entitled to judgment as a matter of law. We agree with the  
9 bankruptcy court that § 5.4 is not an unenforceable penalty  
10 clause, or a liquidated damages provision but, rather, is an arms-  
11 length agreement governing the relationship between the members of  
12 a Nevada LLC.

13 A. Operating Agreements Under Nevada Law

14 Landmark and BCB, in creating the Chase Operating Agreement,  
15 intended it to "govern the affairs of [Chase]." § 2.3. While an  
16 operating agreement is not required for every Nevada LLC, if one  
17 is created, the agreement is binding and enforceable. NEV. REV.  
18 STAT. § 86.286(1) and (2)(b) (2009); see generally JPMorgan Chase  
19 Bank, N.A. v. KB Home, 632 F.Supp.2d 1013, 1026 (D. Nev. 2009)  
20 (interpreting a Nevada LLC operating agreement). A Nevada LLC's  
21 operating agreement "must be interpreted and construed to give the  
22 maximum effect to the principle of freedom of contract and  
23 enforceability." NEV. REV. STAT. § 86.286(4)(b); see also JPMorgan  
24 Chase Bank, 632 F.Supp.2d at 1019-20 (explaining that, under  
25 Nevada law, when interpreting a contract, courts should effectuate  
26 the contracting parties' intent).

27 B. Rights and Duties Under the Chase Operating Agreement

28 Nevada LLC operating agreements can bestow rights and impose

1 duties upon the members. NEV. REV. STAT. § 86.286(4)(a), (5); see,  
2 e.g., JPMorgan Chase Bank, 632 F.Supp.2d at 1021, 1025 (analyzing  
3 operating agreement that established "member rights" and "members'  
4 duties"). Chase's Operating Agreement provides four primary  
5 rights and duties to Landmark and BCB that may be affected by  
6 § 5.4. Three of those rights and duties are affected by § 5.4's  
7 potential impact on Chase's membership percentage interests. See  
8 §§ 1.37, 6.1.1, 6.1.2 The fourth is Landmark's duty to manage  
9 Chase. Where a Nevada operating agreement imposes duties on a  
10 member, either to the LLC or to another member, those duties may  
11 be expanded, restricted, or eliminated by the operating agreement.  
12 NEV. REV. STAT. § 86.286(5); see, e.g., JPMorgan Chase Bank,  
13 632 F.Supp.2d at 1025-26 (explaining that certain liabilities or  
14 duties may be limited or eliminated by an operating agreement).

15 Section 5.4 influences the parties' membership percentage  
16 interests, and thereby potentially impacts three of the members'  
17 rights and duties. First, per § 6.1.2, a modification in the  
18 members' percentage interests will, eventually, influence their  
19 income distributions. Any income made from Chase's sale of land,  
20 under § 7.1, must first be utilized to compensate the members for  
21 their capital contributions. Only then can any excess cash be  
22 distributed to members, and such distributions must be in  
23 accordance with members' percentage interests. In other words, it  
24 is not until the Property is sold, and all of BCB's and Landmark's  
25 capital contributions are repaid, that their percentage interests  
26 will affect distributions.

27 Nevertheless, § 5.4's shifting of percentage interests could,  
28 potentially, impact members' income at some future point. By

1 tying the receipt of eventual future income to membership  
2 percentage interests, and by tying percentage interests to the  
3 fulfillment of duties to Chase, Landmark and BCB provided an  
4 incentive to Landmark to satisfy its obligations for payment of  
5 capital contributions, or for BCB to make default capital  
6 contributions on Landmark's behalf, thereby presumably keeping  
7 Chase afloat. So structured, § 5.4 provides that the member  
8 actually paying the capital contributions necessary for Chase's  
9 survival is the member rewarded with a corresponding proportion of  
10 any future Chase income. Seen in this way, § 5.4 is not a damages  
11 provision, but, rather, is an appropriate means of allocating LLC  
12 member obligations and rewards.

13       Second, under § 6.1.1, § 5.4's shifting of percentage  
14 interests will also influence the allocations of losses to the  
15 members. Initial Chase losses, up to \$7,735,430, are to be paid  
16 by Landmark, because it agreed to guarantee payment of losses up  
17 to the amount of BCB's initial Capital Account. § 5.2.4. If,  
18 however, losses exceed that amount, those losses are to be shared  
19 proportionately by Chase's members based on their percentage  
20 interests. § 6.1.1. Any decrease in Landmark's percentage  
21 interest reduces Landmark's responsibility for Chase's losses  
22 beyond \$7,735,430. At the same time, BCB's liability to bear  
23 Chase's losses increases. If § 5.4 were intended to be a damages  
24 provision to compensate BCB for a Landmark breach, it is  
25 counterintuitive that BCB's liability for losses would also  
26 increase through the provision's enforcement. Yet, enforcement of  
27 § 5.4 indeed increases BCB's liability. Again, structuring the  
28 risk of future losses in this manner indicates that § 5.4 governs

1 Chase's members' rights and duties and does not provide for  
2 damages.

3 Third, the members' voting rights and duties are determined  
4 by their respective percentage interests. § 1.37. Where actions  
5 are required to be approved by a vote of the members, § 3.6  
6 dictates that majority consent is required. Under the Operating  
7 Agreement's original allocation of member interests, where each  
8 member held a 50% interest, effectively both members would have to  
9 agree to certain actions. However, if percentage interests are  
10 adjusted via operation of § 5.4, the LLC's balance of power and  
11 control are shifted. In this fashion, § 5.4 provides the member  
12 fulfilling its Operating Agreement duties greater control over  
13 company affairs than the member failing to fulfill its duties.  
14 Simply put, if Landmark failed to make agreed capital  
15 contributions, and BCB was required to make up the difference on  
16 Landmark's behalf, BCB gained greater voting control through an  
17 increased share of percentage interests.<sup>10</sup>

18 As noted, a fourth potential impact of § 5.4 enforcement,  
19 which is unrelated to the issue of membership percentage  
20 interests, deals with the removal of Landmark as Chase's manager  
21 if Landmark defaults. BCB's option to remove Landmark as manager  
22 appears both to benefit Chase and to increase both members'  
23 chances of capital contributions repayment. By ensuring that  
24 Chase's manager is capable of fulfilling its duties to Chase and  
25 its members, § 5.4 improves Chase's prospects for success.

26 \_\_\_\_\_  
27 <sup>10</sup> Even with a shift in percentage interests, however,  
28 certain actions, such as decisions to dissolve Chase, to amend the  
Operating Agreement, or to merge with another company, require  
unanimous consent. § 3.6.

1           While Landmark asks the Panel to characterize § 5.4 as a  
2 damages provision, thereby casting itself as the victim of an  
3 unenforceable penalty clause, we are bound to respect the parties'  
4 freedom to contract and create an enforceable operating agreement.  
5 The shift in the parties' percentage interests under § 5.4 may  
6 reduce the amount of income that Landmark may receive at some  
7 future date. At the same time, though, that reallocation reduces  
8 Landmark's liability for Chase's losses, and imposes greater  
9 liability for those losses on BCB. The shifting of percentage  
10 interests also modifies the company's balance of voting power to  
11 reflect the members' responsiveness to their duties. If Chase's  
12 initial manager does not make required capital contribution  
13 payments, § 5.4 provides for removal of that manager. Fairly  
14 construed, the arrangement of Landmark and BCB memorialized in  
15 § 5.4 is simply one of the ways in which the two members agreed to  
16 cooperate for Chase's success. There is no basis for the Panel to  
17 ignore the parties' design in promoting their mutual interests.

18           C.   Liquidated Damages/Penalty Clause Analysis

19           That it is inappropriate to view § 5.4 as a damages provision  
20 becomes even more apparent when attempting to make the distinction  
21 between § 5.4 as a liquidated damages provision and as a penalty  
22 clause, as requested by Landmark.

23           Under Nevada law,<sup>11</sup> liquidated damages are "the sum which a

24 \_\_\_\_\_  
25           <sup>11</sup> While the bankruptcy court relied on Hubbard Bus. Plaza v.  
26 Lincoln Liberty Life Ins. Co., 649 F.Supp 1310 (D. Nev. 1986) as  
27 providing three tests for distinguishing between a liquidated  
28 damages provision and a penalty clause, only one of those three  
tests has ever been applied by a Nevada state court. See, e.g.,  
Mason v. Fakhimi, 865 P.2d 333, 335 (Nev. 1993); Joseph F. Sanson  
Inv. Co. v. 268 Ltd., 795 P.2d 493, 497 (Nev. 1990); Haromy v.  
Sawyer, 654 P.2d 1022, 1023 (Nev. 1982). In developing the other

(continued...)

1 party to a contract agrees to pay if he fails to perform, and  
2 which, having been arrived at by a good faith effort to estimate  
3 the actual damages that will probably ensue from a breach, is  
4 recoverable as agreed-upon damages should a breach occur." Mason,  
5 865 P.2d at 335 (citing Joseph F. Sanson Inv. Co., 795 P.2d at  
6 496-97). Liquidated damages provisions are, generally, prima  
7 facie valid. Joseph F. Sanson Inv. Co., 75 P.2d at 496-97 (citing  
8 Haromy, 654 P.2d at 1023). In certain circumstances, however,  
9 liquidated damages provisions rise to the level of unenforceable  
10 penalties:

11 As distinguished from liquidated damages, the term  
12 "penalty," as used in contract law, is a sum inserted in  
13 a contract, not as the measure of compensation for its  
14 breach, but rather as a punishment for default, or by  
15 way of security for actual damages which may be  
16 sustained by reason of non-performance, and it involves  
the idea of punishment . . . . [The] distinction between  
a penalty and liquidated damages is that a penalty is  
for the purpose of securing performance, while  
liquidated damages is the sum to be paid in the event of  
non-performance.

17 Mason, 865 P.2d at 335 (quoting 22 AM.JUR.2d Damages § 684  
18 (1980)).

19 A party challenging a liquidated damages provision must prove  
20 that the provision is not valid, and that application of the  
21 provision amounts to a penalty. Haromy, 654 P.2d at 1023 (citing  
22 Silver Dollar Club v. Cosgriff Neon, 389 P.2d 923, 925 (Nev.  
23 1964)). To prove that a provision is a penalty, the party  
24 asserting such must "persuade the court that the liquidated  
25 damages are disproportionate to the actual damages sustained by

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26 <sup>11</sup>(...continued)  
27 two tests, Hubbard Bus. Plaza cites to the Restatement (Second) of  
28 Contracts and a legal encyclopedia, and not to Nevada case law.  
The Panel's analysis applies the sole test actually utilized by  
Nevada state courts.

1 the injured party." Mason, 865 P.2d at 335 (citing Haromy,  
2 654 P.2d at 1023).

3       Where a liquidated damages figure is fixed or accruing by a  
4 static factor, the comparison of liquidated damages to actual  
5 damages is primarily a mathematical endeavor. The liquidated  
6 damages figure in the disputed provision is compared to the actual  
7 damages. See, e.g., Haromy, 654 P.2d at 1023-24 (comparing  
8 contract damages figure to actual damages). If the actual damages  
9 are considerably smaller than the stipulated liquidated damages,  
10 this may be adequate to show that the liquidated damages are  
11 sufficiently disproportionate so that the provision is really a  
12 penalty. See Silver Dollar Club, 389 P.2d at 925. The problem in  
13 applying that rubric in this case, however, is that BCB did not  
14 suffer any actual damages as a result of Landmark's defaults, and,  
15 even if it did, there is no liquidated damages figure against  
16 which to compare those damages.

17       The event that triggers § 5.4's shifting of percentage  
18 interests, and the divestiture of Landmark as company manager, is  
19 BCB's uncured payment of default capital contribution obligations  
20 on Landmark's behalf. Landmark argues that BCB's actual damage in  
21 this case is \$362,670.84, the amount that BCB paid on Landmark's  
22 behalf. According to § 5.5, however, each time a member  
23 contributes money to the company, its Capital Account  
24 correspondingly increases. As BCB paid \$362,670.84 on Landmark's  
25 behalf, BCB's Capital Account was increased by \$362,670.84. Under  
26 the parties' contract, BCB cannot recover that amount until an  
27 undefined future date when Chase sells land. § 7.1. Even so, BCB  
28 is not necessarily "out" \$362,670.84; BCB has essentially



1 "deposited" that amount for Chase's benefit, and will recover the  
2 payment at a later date if distributions are made. Id. Section  
3 5.4 makes this clear by indicating that "[a]ll Default Capital  
4 Contributions shall be returned to BCB prior to any Distributions  
5 to LANDMARK." Therefore, if the default capital contributions  
6 were viewed as damages, BCB could potentially receive a windfall,  
7 or double payment, if distributions were later made.

8       Moreover, there is no liquidated damages figure within § 5.4  
9 against which actual damages, if any, could be measured. Section  
10 5.4 provides that membership percentage interests are adjusted if  
11 BCB pays an uncured default capital contribution on Landmark's  
12 behalf. However, the impact of the shifting percentage interests  
13 may not fully materialize, if at all, for years. In other words,  
14 before the change in percentage interests can impact income, there  
15 must be a sale of land for a sufficient amount to repay all  
16 capital contributions. §§ 7.1, 7.2. Only then will any excess  
17 cash distributions be based on members' percentage interests.  
18 Likewise, losses must exceed \$7,735,430, the value of the Property  
19 initially contributed to Chase by BCB, before the members'  
20 percentage interests influence loss allocations. §§ 5.2.4, 6.1.1.

21       Landmark insists that the bankruptcy court's order  
22 reallocating the parties' percentage interests damages it to the  
23 extent of approximately \$10.1 million. However, its calculation  
24 is based on a belief that the value of the Property is currently  
25 between \$23,000,000 and \$25,000,000, and that Landmark is somehow  
26 entitled to a damages reckoning based on a hypothetical present  
27  
28

1 day sale of all of the Property.<sup>12</sup> Nothing in § 5.4, however,  
2 indicates that the parties agreed that a shift in membership  
3 percentage interests would result in an immediate accounting for  
4 damages based on a date-of-enforcement property valuation.

5 In short, BCB suffered no damages as a result of paying  
6 default capital contributions on Landmark's behalf. In addition,  
7 § 5.4 fails to contain a liquidated damages provision against  
8 which any actual damages could be measured. While some of the  
9 language in § 5.4 hinges on a Landmark default, it is BCB's  
10 payment of uncured default capital contributions that triggers  
11 § 5.4's percentage interest shifting and the removal of Landmark  
12 as manager. BCB's payment of default capital contributions  
13 results in reduced potential future income for Landmark. § 7.1.  
14 It also results in BCB carrying an increased liability for Chase's  
15 losses. § 6.1.1. Of the two Chase members, if BCB pays Landmark's  
16 promised capital contributions, BCB gains greater Chase voting  
17 power. §§ 1.37, 3.6. BCB's § 5.4 payment of capital  
18 contributions on Landmark's behalf also entitles BCB to remove  
19 Landmark as manager. No BCB default capital contribution,  
20 however, ever affects the members' Capital Accounts. Section 5.4  
21 is not a damages provision of any kind but, rather, is a mutually  
22 agreed upon organization of the members' relationship, rights, and  
23 duties as pertaining to Chase.

24 \_\_\_\_\_  
25 <sup>12</sup> Even if Landmark's analytical approach were correct, which  
26 it is not, both members' capital contributions would have to be  
27 backed out of the theoretical sale price before determining the  
28 impact of a shift in percentage interests. §§ 7.1, 7.2. Landmark  
seems to forget that step in positing its alleged damages.  
Accounting for the members' capital contributions would  
significantly reduce the amount to which Landmark would be  
entitled even if its formula were justified.

1 **CONCLUSION**

2 Under § 5.2 of the Operating Agreement, Landmark was required  
3 to make \$362,670.84 in payments that it did not make. BCB, after  
4 notice to Landmark, made those payments on Landmark's behalf as  
5 default capital contributions. Enforcement of § 5.4 of the  
6 Operating Agreement by the bankruptcy court was, therefore,  
7 appropriate.<sup>13</sup>

8 The bankruptcy court correctly decided that § 5.4 is not an  
9 unenforceable penalty clause, and we add that it is also not a  
10 liquidated damages provision. Because § 5.4 is an enforceable  
11 Operating Agreement provision defining the relationship between  
12 two members of a Nevada LLC, we conclude the bankruptcy court did  
13 not err in its decision to enforce it.

14 The Summary Judgment entered by the bankruptcy court is  
15 AFFIRMED.

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<sup>13</sup> Arguably, pursuant to the language of § 5.4, the members'  
25 percentage interests should have been shifted from an initial  
26 50%/50% split, instead of from the 0%/100% split that was,  
27 apparently, used by the bankruptcy court. However, neither party  
28 appealed the manner in which the court applied § 5.4 in  
determining the post-enforcement percentages. Instead, the sole  
issue on appeal was whether § 5.4 should have been enforced. We  
therefore express no opinion on the mathematical mechanics used by  
the bankruptcy court to implement § 5.4.