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1	ΝΟΤ FOR PI	NOT FOR PUBLICATION	
2	SUS		SUSAN M. SPRAUL, CLERK U.S. BKCY. APP. PANEL OF THE NINTH CIRCUIT
3	UNITED STATES BANKRUPTCY APPELLATE PANEL		
4	OF THE NINTH CIRCUIT		
5	In re:	BAP No.	OR-12-1483-JuTaPa
6	CHARLES A. GROGAN, d/b/a Silver Bells Tree Farm and SARAH A. GROGAN,	Bk. No.	11-65409-TMR
7		Adv. No.	11-06276-TMR
8	Debtors.)	
9	CHARLES A. GROGAN; SARAH A. GROGAN,)	
10	Appellants,)	
11	V.)) MEMO:	r a n d u m*
12	HARVEST CAPITAL COMPANY;)	
13	DEMETER AG, LLC,)	
14	Appellees.)	
15	Argued and Submitted on July 25, 2013		
16	at Butte, Montana		
17	Filed - October 15, 2013		
18	Appeal from the United States Bankruptcy Court for the District of Oregon		
19	Honorable Thomas M. Renn, Bankruptcy Judge, Presiding		
20			
21	Appearances: Laura J. Walker, Esq., of Cable Huston Benedict Haagensen & Lloyd LLP, argued for appellants, Charges A. Grogan and Sarah A. Grogan; Todd L. Friedman, Esq., of Stoel Rives LLP, argued for appellee Harvest Capital Company; Aaron J. Bell, Esq., of Bell Law Firm, PC appeared for appellee		
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23			
24	Demeter Ag, LLC.		
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26	* This disposition is not a		_
27 28	Although it may be cited for whatever persuasive value it may have (<u>see</u> Fed. R. App. P. 32.1), it has no precedential value. <u>See</u> 9th Cir. BAP Rule 8013-1.		

Before: JURY, TAYLOR, and PAPPAS, Bankruptcy Judges. 1

Chapter 11¹ debtors, Charles A. Grogan and Sarah A. Grogan, 2 own and operate a Christmas tree farm. Debtors commenced an 3 adversary proceeding against appellees, Harvest Capital Company 4 (Harvest) and Demeter Aq, LLC (Demeter) (collectively, Harvest and Demeter are referred to as Defendants), asserting that: (1) the collateral description in Defendants' security agreements did not include Christmas trees or, if they did, (2) the collateral description in Defendants' financing statements did not include Christmas trees and, therefore, their 11 liens were not perfected and avoidable under § 544. Debtors filed a motion for summary judgment (MSJ) on these issues, and 12 13 Defendants filed cross-motions for summary judgment.

The bankruptcy court denied debtors' MSJ and granted Defendants' cross-motions finding that, as a matter of law, the collateral description reasonably identified the Christmas trees as Defendants' collateral under Oregon's version of the Uniform Commercial Code (UCC). As a result, the court concluded that Defendants' notes were secured by properly perfected unavoidable security interests in debtors' Christmas trees and their proceeds. This appeal followed. We AFFIRM.

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¹ Unless otherwise indicated, all chapter and section 26 references are to the Bankruptcy Code, 11 U.S.C. §§ 101-1532. "Rule" references are to the Federal Rules of Bankruptcy 27 Procedure and "Civil Rule" references are to the Federal Rules of 28 Civil Procedure.

1	I. FACTS ²		
2	Debtors own and operate, as a sole proprietorship, Silver		
3	Bells Tree Farm, located in Marion County, Oregon, where they		
4	plant and grow Christmas trees. Approximately twelve years		
5	after being planted, the Christmas trees are harvested for sale.		
6	At various times, debtors took out secured loans with		
7	Defendants.		
8	A. The Harvest Loans		
9	In September 2006, debtors borrowed \$7 million from Harvest		
10	as evidenced by two promissory notes: one for \$5,500,000		
11	(Note A) and the other for \$1,500,000 (Note B). Both notes were		
12	secured by a combined mortgage/security agreement (Harvest		
13	Security Agreement), which was recorded in the Marion County		
14	real property records.		
15	The Harvest Security Agreement provides in relevant part:		
16	To secure payment of the Indebtedness and performance of all obligations of mortgagor under this Mortgage,		
17	mortgagor mortgages and conveys to Lender the following:		
18	rorrowing.		
19	•••• (4) All trees, bushes, vines and other permanent		
20	plantings now or hereafter located on the real property (the "Plantings");		
21	(5) All intellectual property rights now or hereafter		
22	held by Mortgagor with respect to Plantings now or		
23	hereafter growing on the Real Property, including, without limitation, the SILVER BELLS BLUE™ NOBLE FIR		
24	trademark and other labels, logos, patents or patent licenses and trademark rights (the "Intellectual		
25	Property Rights");		
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27	² Many of the facts are taken from the bankruptcy court's		
	many of the facts are taken from the pankingtoy Could S		

²⁸ published opinion at 476 B.R. 270 (Bankr. D. Or. 2012).

Mortgagor presently assigns to Lender all of 1 Mortgagor's right, title and interest in and to all 2 rents, revenues, income, issues and profits (the "Income") from the Real Property, the Plantings, the 3 Personal Property . . ., whether now or hereafter due. Mortgagor grants Lender a security interest in the 4 Income, Plantings, the Water Rights, the Personal 5 Property, . . . 6 Section 8 of the agreement, entitled "Security Agreement, 7 Security Interest" further provides: 8.1 <u>Security Agreement</u>. This instrument shall 8 constitute a security agreement with respect to the 9 Income, Plantings, Water Rights, Personal property, 10 11 On September 20, 2006, and September 2, 2009, respectively, Harvest filed an original and amended UCC financing statement 12 13 with the Oregon Secretary of State (Harvest Financing 14 Statements). Exhibit B to each of the Harvest Financing 15 Statements stated that the collateral included, among other 16 things: 2. All improvements, fixtures, equipment, construction 17 materials, and other articles of personal property now owned or hereafter acquired by the Debtor that now or 18 hereafter are located on, affixed or attached to, or incorporated in the Land, including all irrigation 19 pumps, motors, pipes, sprinklers and other irrigation 20 equipment. 21 3. All trees, bushes, vines and other permanent plantings now or hereafter located on the Land.³ 22 All intellectual property rights of Debtor with 4. respect to Christmas trees, vines or other permanent 23 plantings now or hereafter growing on the Land, 24 25 3 As discussed below, debtors placed at issue in their MSJ the description of collateral contained in § 4 of the security 26 agreement and § 3 of the financing statement which were virtually identical; i.e., "[a]ll trees, bushes, vines and other permanent 27 plantings " Debtors maintained that this description 28 could not include Christmas trees.

including, without limitation, the SILVER BELLS BLUE™ NOBLE FIR trademark and all patents, trademarks and patent licenses and trademark rights.

The Harvest Financing Statements were timely continued by a continuation statement filed on August 4, 2011.

B. The Demeter Loan

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6 In March 2008, the Grogans borrowed \$225,000 from Demeter 7 evidenced by a promissory note and secured by a combined mortgage, assignment of rents and security agreement and fixture 8 9 In February 2010, the original note was replaced by a filing. 10 \$400,000 note (Demeter Note). The original mortgage/security 11 agreement was also replaced by an amended and restated agreement (Demeter Security Agreement). The Demeter Security Agreement 12 13 stated that to secure payment of the indebtedness, debtors 14 conveyed a security interest to Lender in, among other things, "(4) All Christmas trees, trees, and timber now or hereafter 15 16 grown, growing or to be grown on the Real Property (the 17 "Trees")."⁴ The Demeter Security Agreement was duly recorded in 18 the Marion County real property records on February 19, 2010.⁵

Demeter filed a UCC financing statement with the Oregon Secretary of State on March 18, 2008 (Demeter Financing Statement). Exhibit B to the Demeter Financing Statement stated that the collateral covered included, among other things:

⁵ Demeter was also assigned rights under loans made to the
Grogans by Heinze Investments, LLC. Demeter's rights under those
loans are not at issue in this appeal.

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⁴ The Demeter Security Agreement also contained another paragraph similar to that in the Harvest Security Agreement: "(5) All trees, bushes, vines and other permanent plantings now or hereafter located on the Real Property (the "Plantings")."

2. All improvements, fixtures, equipment, construction material, and other articles of personal property now owned and hereafter acquired by the Debtor that now or hereafter are located on, affixed or attached to, or incorporated in the Land, including all irrigation pumps, motors, pipes, sprinklers and other irrigation equipment.

3. All trees, bushes, vines and other permanent plantings now or hereafter located on the Land;

4. All intellectual property rights of Debtor with respect to Christmas trees, vines or other permanent plantings now or hereafter growing on the Land, including, without limitation, the SILVER BELLS BLUE™ NOBLE FIR trademark and all patents, trademarks and patent licenses and trademark rights.

10 C. Bankruptcy Proceedings

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11 On October 31, 2011, debtors filed a voluntary chapter 11 12 petition.

On December 15, 2011, debtors commenced an adversary proceeding against Defendants, seeking a declaration that Defendants did not have an enforceable and perfected security interest in the Christmas trees because the collateral description in Defendants' security agreements and financing statements was inadequate. Debtors also sought attorneys' fees and costs.

20 On January 17, 2012, Harvest filed an answer, counterclaim 21 and third-party complaint. Harvest's counterclaim was for 22 attorneys' fees and costs. The third-party complaint asserted a claim for conversion against the law firm which had received 23 24 \$180,000 from debtors as a retainer for legal services. Harvest 25 alleged that this amount was subject to its security interest in 26 the proceeds from the sale of Christmas trees. In a stipulated 27 order filed February 15, 2012, the parties agreed to bifurcate 28 and abate the third-party complaint until the bankruptcy court

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1 entered a judgment in the adversary proceeding.⁶

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On March 29, 2012, debtors filed their MSJ, seeking a declaration that Defendants did not have a valid, perfected lien on the Christmas trees or other crops, or their proceeds. Debtors asserted that the phrase "[a]ll trees, bushes, vines and other permanent plantings . . ." did not reasonably identify Christmas trees because the term "trees" was modified by the word "permanent," and Christmas trees are "crops" and "crops" by definition are not "permanent" under the holding of <u>Rainier</u> Nat'l Bank v. Sec. State Bank, 796 P.2d 443, 445 (Wash. 1990).

On April 3, 2012, debtors filed their second amended complaint (SAC). The SAC contained two claims: the first was again for a declaration that Defendants did not have enforceable and perfected security interests in debtors' Christmas trees and other crops or their proceeds; alternatively, assuming such liens exist, the second claim sought to avoid the liens under § 544⁷ because they were not properly perfected liens in the Christmas trees due to the inadequate collateral description in Defendants' financing statements.

On April 17, 2012, Demeter answered the SAC and counterclaimed for its attorneys' fees and costs.

On April 20, 2012, Harvest filed its amended answer, counterclaim, and third-party complaint.

- ⁶ This matter was later reinstated after the bankruptcy court entered judgment on the cross motions for summary judgment.
- ²⁶ ⁷ Generally, under § 544(a), a debtor in possession can avoid prepetition security interests that have not been properly perfected. <u>See NetBank, FSB v. Kipperman (In re Commercial Money</u> <u>Ctr., Inc.)</u>, 350 B.R. 465, 474 (9th Cir. BAP 2006).

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On April 23, 2012, Harvest filed its cross-MSJ and response 1 2 to debtors' MSJ. On the same date, Demeter filed its cross-MSJ and response to debtors' MSJ. 3

On June 21, 2012, the bankruptcy court heard the matter and took it under advisement.

On July 26, 2012, the bankruptcy court issued its Memorandum Opinion concluding that, as a matter of law, Defendants' security agreements and financing statements reasonably identified Christmas trees as collateral subject to their security interests. In reaching this conclusion, the bankruptcy court examined the relevant sections of Oregon's version of the revised UCC for collateral descriptions, considered whether the doctrine of the last antecedent (DOTLA) applied, found debtors' reliance on Rainier unpersuasive, and used common law contract principles to objectively determine whether Christmas trees were included in the collateral description.

In considering the phrase "[a]ll trees, bushes, vines and other permanent plantings . . . ," the bankruptcy court found that application of the DOTLA was inconclusive on whether "permanent" modified "trees" and "bushes" as well as "vines." As a result, the court concluded that "such ambiguity alone would cause a reasonable party to inquire further."

24 Under a contract analysis, the court dispelled debtors' 25 theory that the collateral description "[a]ll trees, bushes, vines and other permanent plantings", defined together as 26 27 "Plantings," could not include Christmas trees. The bankruptcy 28 court reasoned that the use of the word "Plantings" to define

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the group of plants which are collateral "itself connotes 1 2 something planted as opposed to growing naturally." The court examined the dictionary definition of "planting" - "an area 3 where plants are grown for commercial or decorative purposes; 4 also: the plants grown in such an area," and concluded from this б definition a reasonable third party examining Harvest's Security 7 Agreement would know that the only (or at least the vast majority of) crops debtors planted consisted of Christmas trees. 8 Finally, the bankruptcy court noted that the phrase "permanent crops" is commonly used in many statutory schemes, typically to 11 distinguish them from "annual" crops. Because of this usage, the court was not convinced by debtors' reliance on Rainier for 12 13 their argument that the words "permanent" and "crops" were 14 mutually exclusive.

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Moving beyond the phrase at issue, and construing 15 16 Harvest's Security Agreement as a whole, the bankruptcy court 17 concluded that any reasonable person's doubt as to what "all 18 permanent trees" means in § 4 of Harvest's Security Agreement 19 would be resolved by reading § 5, which granted Harvest a 20 security interest in all intellectual property . . . "with 21 respect to Plantings" and included the SILVER BELLS BLUE™ NOBLE 22 FIR trademark. The court reasoned that because the intellectual 23 property was "with respect to Plantings," the trademark on 24 Christmas trees "related to" or "refers to" "Plantings," and as 25 a consequence, "Plantings" by necessity included Christmas 26 trees.

27 Last, the bankruptcy court noted that §§ 4 and 5 of 28 Harvest's Security Agreement would at least lead a reasonable

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inquirer to identify Christmas trees as collateral. 1 In that 2 regard, the court observed that a reasonable person could 3 objectively determine that money was loaned to debtors, debtors owned a Christmas tree farm with approximately one million 4 Christmas trees on their property, and their primary, if not sole, source of income to repay the loan was generated by those 7 Under these circumstances, the bankruptcy court trees. concluded that there would need to be "crystal clear" exclusionary language in the collateral description to stop 10 further inquiry, which there was not.

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The court also found that a reasonable inquirer would examine Note B, which the Harvest Security Agreement referenced, and which specifically referenced Christmas trees as "collateral."8

⁸ Exhibit A to Note B provides in relevant part:

(j) Borrower shall provide Lender by March 1 of each year with a certified tree inventory (the "Certificate of Inventory") which will include a current Christmas tree count for all land described in the Mortgage, categorized by land tract, year planted and tree size. The Certification of Inventory shall also include a two-year projected harvest and planting schedule identifying number of trees, variety and location. Borrower shall certify that the Certificate of Inventory as being true, correct and complete to Borrower's best knowledge.

(k) Borrower shall provide Lender complete access to the property encumbered by the Mortgage within reasonable time after request for such access in order to permit Lender to verify the information contained in the Certification of Inventory or otherwise to confirm the collateral value of the Christmas trees (the "Tree Collateral Value") and the total collateral value of (continued...) Although the description of the collateral used in the Harvest Financing Statements was slightly different than that used in Harvest's Security Agreement, the bankruptcy court concluded that the financing statements' description of collateral included Christmas trees for essentially the same reasons as the security agreement.

Finally, with respect to Demeter, its security agreement specifically referenced "[a]ll Christmas trees" as part of the collateral. Therefore, the bankruptcy court found that it clearly met the reasonable identification test under the UCC. Since Demeter's Financing Statement had the exact same language as Harvest's Financing Statements, the court found that it too sufficiently indicated the collateral as required under the UCC.

In sum, the court found Defendants' notes were secured by properly perfected unavoidable security interests in debtors' Christmas trees and their proceeds. The court concluded that Defendants' entitlement to attorneys' fees and costs would be determined at a subsequent hearing.⁹

On September 10, 2012, the bankruptcy court entered an order denying debtors' MSJ and granting Defendants'

⁸(...continued) all property encumbered by the Mortgage (the "Total Collateral Value").

⁹ The Defendants' entitlement to attorneys' fees and costs was to be determined in a supplemental proceeding pursuant to Rule 7054 and Local Bankr. Rules 7054-1 and 9021-1(c). The latter rule states that the time deadlines which related to the filing or objecting to a cost bill also applied to filing or objecting to a request for attorney fees in a contested matter or adversary proceeding in which judgment is sought for the prevailing party's attorney fees.

1 cross-motions. On the same day, the court entered a partial 2 judgment¹⁰ denying debtors' MSJ and granting Defendants' 3 cross-motions.

On September 20, 2012, debtors filed a timely notice of appeal from the partial judgment.

II. JURISDICTION

The bankruptcy court had jurisdiction over this proceeding under 28 U.S.C. §§ 1334 and 157(b)(2)(0). We have jurisdiction under 28 U.S.C. § 158.

III. ISSUES

A. Whether the collateral description in Demeter's Security Agreement and Financing Statement was sufficient to give it a properly perfected unavoidable security interest in debtors' Christmas trees; and

B. Whether the collateral description in Harvest's Security Agreement and Financing Statements was sufficient to give it a properly perfected unavoidable security interest in debtors' Christmas trees.

IV. STANDARD OF REVIEW

We review de novo the bankruptcy court's ruling on cross-motions for summary judgment, its interpretation of security agreements, and its interpretation of state law. <u>Trunk</u> <u>v. City of San Diego</u>, 629 F.3d 1099, 1105 (9th Cir. 2011) (summary judgment); <u>Conrad v. Ace Prop. & Cas. Ins. Co.</u>,

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¹⁰ In its partial judgment, the bankruptcy court certified the judgment as appealable under Civil Rule 54(b), <u>incorporated</u> <u>by</u> Rule 7054, finding there was no just reason for delay. As a result, we consider the partial judgment final for purposes of appeal.

532 F.3d 1000, 1004 (9th Cir. 2008) (interpretation and meaning of contracts); Salve Regina Coll. v. Russell, 499 U.S. 225, 231 (1991) (interpretation of state law).

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v. DISCUSSION

On a motion for summary judgment, the moving party has the burden to show that there is no genuine dispute as to any material fact and that it is entitled to judgment as a matter of law. Civil Rule 56(a) (made applicable by Rule 7056). Material facts are such facts as may affect the outcome of the case. Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248 (1986). Summary judgment is appropriate when neither party contests the facts relevant to a legal determination.

13 Here, whether the collateral description contained in 14 referenced documents is legally sufficient is reviewed de novo because the parties have conceded that the question can be 16 answered by referring to the law. Neither party has contested 17 any material facts that are relevant to this legal determination 18 in this appeal nor have debtors put their subjective intent to 19 grant Defendants a security interest in their Christmas trees at issue.¹¹ 20

Collateral Descriptions: Legal Standards Α.

The parties agree that the nature and extent of Defendants'

¹¹ Debtors did not dispute that they executed the security 26 agreements with Defendants or that they granted some security interest in collateral related to their Christmas tree farm. 27 They also did not dispute that Defendants had properly filed 28 their financing statements with the Oregon Secretary of State.

security interests are determined under Oregon's UCC law.¹² <u>See</u> <u>Butner v. United States</u>, 440 U.S. 48, 55 (1979); <u>In re S. Cal.</u> <u>Plastics</u>, 165 F.3d 1243, 1248 (9th Cir. 1999) (to determine the validity, nature and effect of a lien courts must look to state law). Under Oregon law, "two steps are required to create an enforceable security interest: attachment and perfection." <u>In re Stein</u>, 261 B.R. 680, 688 (Bankr. D. Or. 2001). The requirements for attachment and perfection are found in Oregon's version of the UCC, Oregon Revised Statutes (ORS) at Chapters 71 through 79.¹³

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The collateral description requirement for security agreements is governed by ORS 79.0108 which sets forth a reasonable identification test. Under ORS 79.0504, "[a] financing statement sufficiently indicates the collateral that it covers if the financing statement provides: (1) A description

¹² In approximately 2001, all fifty states adopted Revised Article 9. Therefore, in all material respects the law is uniform after that date.

19 ¹³ Generally, provisions of the UCC must be "liberally construed and applied to promote its underlying purposes and 20 policies, which are: (a) To simplify, clarify and modernize the 21 law governing commercial transactions; (b) To permit the continued expansion of commercial practices through custom, usage 22 and agreement of the parties; and (c) To make uniform the law among the various jurisdictions." ORS 71.1030(1). Although we 23 look first to Oregon law, this last directive of making uniform 24 law among the various jurisdictions "anticipates reference to judicial decisions of other jurisdictions construing the common 25 text of the UCC." In re Walter B. Scott & Sons, Inc., 436 B.R. 582, 596 n.20 (Bankr. D. Idaho 2010) (citing Hopkins v. Lojek 26 (In re Scheu), 356 B.R. 751, 755 & n.11 (Bankr. D. Idaho 2006) (citing with approval the Ninth Circuit Bankruptcy Appellate 27 Panel's interpretation of a provision of the California UCC 28 identical to Idaho's version)).

of the collateral pursuant to ORS 79.0108; or (2) An indication 1 2 that the financing statement covers all assets or all personal 3 property."

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1. The Reasonable Identification Test

5 A security interest cannot be perfected until it attaches 6 and a security interest cannot attach until the requirements of 7 ORS 79.0203 are met. ORS 79.0203 provides that one of the prerequisites for the creation of a valid security interest is 8 that "[t]he debtor has authenticated a security agreement that provides a description of the collateral and, if the security 10 11 interest covers timber to be cut, a description of the land concerned[.]"¹⁴ ORS 79.0203(2)(c)(A). "The primary function of 12 13 9-203 is that of a statute of frauds; it is designed mainly to 14 minimize disputes over whether there was an agreement and over what collateral it could have covered." Nw. Acceptance Corp., 15 16 841 F.2d at 921. A description of collateral in the security 17 agreement is sufficient if it "reasonably identifies what is described" or is otherwise "objectively determinable." 18 19 ORS 79.0108(1)(a) and (2)(f).

20 Under ORS 79.0502(1)(c), a financing statement must "indicate" the collateral it covers. Under ORS 79.0504(1), a 21 22 financing statement sufficiently "indicates" the collateral if 23 it contains a description of the collateral pursuant to ORS 79.0108. As noted, ORS 79.0108 sets forth a "reasonable 24

¹⁴ Even if the Christmas trees are considered standing timber, they were covered under the description of collateral. 27 Because the mortgage was filed in the real property records 28 Harvest was properly perfected. <u>See ORS 79.502(c)(2)(B) and (3).</u>

identification test" for collateral descriptions: "[A] 1 2 description of personal or real property is sufficient, whether or not it is specific, if it reasonably identifies what is 3 described " ORS 79.0108(1)(a). The statute gives 4 examples of reasonable identification of collateral by a "[s]pecific listing . . . or . . . any other method, if the б 7 identity of the collateral is objectively determinable." ORS 79.0108(2)(a) and (f).

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The Oregon Supreme Court has rejected a reasonable 9 10 identification test that "requires exactitude and excessive 11 detail." <u>Cmty. Bank v. Jones</u>, 566 P.2d 470, 481 (Or. 1977). Official Comment 2 to UCC 9-108 also "rejects any requirement 12 13 that a description is insufficient unless it is exact and detailed (the so-called 'serial number' test)." See 14 In re Commercial Money Ctr., Inc.), 350 B.R. at 475 (noting the 15 usefulness of the Official Comments in interpreting the UCC). 16 17 One treatise explains: UCC 9-108(a) "requires only that the 18 description 'reasonably identify' the collateral, leaving considerable slack." 4 White, Summers, & Hillman, Uniform 19 20 Commercial Code § 31-3 (6th ed.).

21 Finally, the reasonable identification test is satisfied if 22 the description in the security agreement or financing statement 23 provides enough information to enable third parties to identify 24 the collateral upon reasonable inquiry. <u>See Willamette Prod.</u> Credit Ass'n v. Lovelady (In re Lovelady), 21 B.R. 182, 184 25 (Bankr. D. Or. 1982) (construing ORS 79.1100, predecessor to 26 27 ORS 79.0108 in connection with collateral description in 28 security agreement and financing statement); Appleway Leasing,

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Inc. v. Wilken, 591 P.2d 382, 384 (Or. 1979) (construing former 1 2 ORS 79.1100 in connection with collateral description in financing statement); see also In re Brown, 479 B.R. 112 (Bankr. 3 D. Kan. 2012) ("In order for collateral to be 'reasonably 4 5 identified' in security agreement, so as to allow security interest to attach, description in security agreement must be б 7 such that it allows third persons, aided by reasonable inquiries which the instrument itself suggests, to identify the property; 8 9 if document gives clues sufficient that third persons by 10 reasonable care and diligence may ascertain the property 11 covered, then it is adequate under Kansas law."); Rice v. Miller, 864 N.Y.S.2d 255, 258 (N.Y. Sup. Ct. 2008) (applying New 12 13 York law, UCC 9-108(b)(6)'s standard is met "if a third party could determine what items of the debtor's collateral are 14 subject to the creditor's security interest"). 15

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2. Rules Unique to Security Agreements

17 Oregon courts recognize that security agreements are 18 contracts. Community Bank, 566 P.2d at 478; Matter of Hill's Estate, 557 P.2d 1367, 1374 (Or. Ct. App. 1976). As such, 19 20 Oregon courts construe security agreements by applying common 21 law contract principles. Oregon follows an objective theory of 22 contracts which requires that contracts be construed in 23 accordance with the parties' objective manifestations of intent; 24 i.e., as a reasonable third party would understand the intent of the parties. Harty v. Bye, 483 P.2d 458, 461 (Or. 1971). 25 In determining objective intent, the court examines the text and 26 context of the disputed provision, considering the contract as a 27 28 whole, to determine whether the disputed provision is ambiguous.

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<u>See</u> ORS 42.230; <u>Yogman v. Parrott</u>, 937 P.2d 1019, 1021 (Or. 1997). Dictionary definitions may be used to determine whether a provision is ambiguous. <u>Yogman</u>, 937 P.2d at 1021.

With these guidelines in mind, we consider the merits.

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Demeter's Security Agreement and Financing Statement

We note that unlike Harvest's Security Agreement, Demeter's Security Agreement at § 4 specifically references "[a]ll Christmas trees" as part of the collateral. Therefore, there is no question that this collateral description meets ORS 79.0108(2)'s standard.

11 We also conclude that the Demeter Financing Statement reasonably indicated that it covered the Christmas trees by 12 13 stating that the collateral covered, among other things: 14 "other articles of personal property that now or hereafter are located on, affixed or attached to, or incorporated in the Land 15 16 \ldots . . . " <u>See</u> Exhibit B to the Demeter Financing Statement, ¶ 2. 17 This description meets the statutory requirements for collateral 18 descriptions in financing statements. See ORS 79.0504(2) ("[a] financing statement sufficiently indicates the collateral that 19 20 it covers if the financing statement provides . . . [a]n 21 indication that the financing statement covers . . . all 22 personal property.").

23 C. Harvest's Security Agreement and Financing Statement

With respect to Harvest, debtors reiterate most of the arguments made in the bankruptcy court. They again place at issue the phrase in § 4 of the security agreement, "[a]ll trees, bushes, vines and other permanent plantings" contending this plain and simple language does not include Christmas trees.

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Debtors seize on the word "permanent" in the clause "other 1 2 permanent plantings," maintaining that it is as applicable to the first listed words "[a]ll trees, bushes, vines" as to the 3 last word, "plantings." Under debtors' view, the phrase should 4 be read as meaning "[a]ll permanent trees, permanent bushes, 5 6 permanent vines and other permanent plantings." Debtors then contend that Christmas trees do not fall within the class of 7 "permanent" trees relying on the dictionary definition of 8 "permanent" and Rainier, a Washington case, which found that 9 10 Christmas trees were "crops" and "crops" by definition are not 11 permanent. According to this argument, § 4's collateral description is unambiguous and described with such particularity 12 13 that no further inquiry would have been required of a third 14 party. We are not convinced.

First, the language in § 4 of Harvest's Security Agreement "[a]ll trees, bushes, vines and other permanent plantings" is broad enough to include Christmas trees as either "trees" or "permanent" trees for purposes of the UCC reasonable identification test.

20 Second, we cannot say that "permanent" modifies "all trees" 21 by examining the clause in isolation like debtors do. Contract 22 principles dictate that we examine the text and context of 23 Harvest's Security Agreement as a whole. Further, although the 24 missing comma between "vines" and the conjunction "and" may pose 25 a grammatical problem for some, "[p]unctuation or the absence of punctuation in a contract is ineffectual to control its 26 27 construction. . . . " 17A Am. Jur. 2d Contracts § 366. As an

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interpretative tool, the DOTLA¹⁵ is equally unreliable because 1 2 the rule is not an absolute and can be overcome by other indicia Barnhart v. Thomas, 540 U.S. 20, 26 (2003). 3 of meaning. Indeed, the bankruptcy court found the DOTLA's application did 4 not resolve the interpretative problem before it.

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Construing the security agreement as a whole, § 4 of the Harvest Security Agreement defined "[a]ll trees, bushes, vines and other permanent plantings" as the "Plantings." We agree with the bankruptcy court's reasoning that the dictionary definition of "Plantings," in conjunction with use of the defined term "Plantings" in § 5, provides a textual clue to a reasonable third party that the meaning of "[a]ll trees, bushes, vines and other permanent plantings" could include Christmas trees.

Regardless, other provisions in the security agreement contain language that expressly grant Harvest a security in the "Plantings" which includes trees whether they are permanent or not and consistent with this assigns the rights to income from the Plantings. The agreement provides under § 6: "Mortgagor presently assigns to Lender all of Mortgagor's right, title and

²² ¹⁵ Under the DOTLA, "[r]eferential and qualifying words and phrases, where no contrary intention appears, refer solely to the 23 last antecedent." See 2A N. Singer, Sutherland on Statutory 24 Construction § 47.33 (7th ed. 2012). Applying the rule here would mean that "and other permanent plantings" referred only to 25 "vines" and not "[a]ll trees, bushes." However, this left the phrase without a coordinating conjunction which was inconsistent 26 with other granting provisions in the security agreement. As a result, the bankruptcy court did not rely on the doctrine to 27 ascertain the meaning of § 4. Hence, debtors' assertion that the 28 bankruptcy court gave the DOTLA undue weight is without merit.

interest in and to all rents, revenues, income, issues and profits (the "Income") from . . . the Plantings, the Personal 2 Property . . ., whether now or hereafter due." The agreement 4 continues "Mortgagor grants Lender a security interest in the Income, Plantings, . . ., the Personal Property,"

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Taken together, these provisions evidence the UCC's broad policy of leniency for collateral descriptions. Indeed, the Ninth Circuit in Biggins v. Sw. Bank, 490 F.2d 1304, 1308 (9th Cir. 1974) previously rejected an argument similar to debtors' because such "extensive textual analysis" is inconsistent with the overall purpose of the UCC. Under the rules of construction expressly provided, even those descriptions that are unclear or susceptible to more than one distinct meaning may be sufficient in circumstances in which the description would allow a third person, aided by reasonable inquiries which the instrument itself suggests, to identify the collateral.

In short, at minimum, a third party would have been able to determine whether Harvest claimed a security interest in "trees" upon further inquiry. The collateral, Christmas trees, was objectively determinable: upon inquiry, a reasonable third person could determine that money was loaned to debtors (the security agreement says so), debtors owned a Christmas tree farm with approximately 1 million Christmas trees on their property, and their primary, if not sole, source of income to repay the loan was generated by those trees.¹⁶

¹⁶ Because we find Harvest's security included the Christmas trees based on the provisions cited above, it is unnecessary for (continued...) Finally, if there are any lingering doubts, Harvest's UCC-1 perfects an interest in all personal property located on the real property at issue. The Revised Article 9 in Oregon and elsewhere allows perfection pursuant to a UCC-1 that states "all personal property." Therefore, debtors' reliance on <u>Matter of</u> <u>H.L. Bennett Co.</u>, 588 F.2d 389 (3d Cir. 1988) is misplaced since that case is out-dated.

8 In sum, we agree with the bankruptcy court's conclusion 9 that Defendants' notes were secured by a perfected unavoidable 10 security interest in debtors' Christmas trees. That security 11 also "attaches to any identifiable proceeds of collateral." 12 ORS 79.0315(1)(b). Therefore, Defendants have a perfected 13 security interest in the proceeds from the sale of debtors' 14 Christmas trees as well.

VI. CONCLUSION

For the reasons stated, we AFFIRM.

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