

AUG 11 2014

SUSAN M. SPRAUL, CLERK  
U.S. BKCY. APP. PANEL  
OF THE NINTH CIRCUIT

NOT FOR PUBLICATION

UNITED STATES BANKRUPTCY APPELLATE PANEL  
OF THE NINTH CIRCUIT

5	In re:	)	BAP Nos.	NV-13-1233-KiTaJu
6	DESERT CAPITAL REIT, INC.,	)		NV-13-1250-KiTaJu
		)		(Cross Appeals)
7	Debtor.	)	Bk. No.	NV-11-16624-LBR
8	_____	)		
9	DAVID M. BAGLEY, Trustee for	)		
	the DCR Liquidating Trust,	)		
10	Appellant and	)		
	Cross-Appellee,	)		
11	v.	)	<b>MEMORANDUM<sup>1</sup></b>	
12	UNITED STATES OF AMERICA,	)		
13	Appellee and	)		
14	Cross-Appellant.	)		
15	_____	)		

Argued and Submitted on January 24, 2014,  
at Las Vegas, Nevada

Filed - August 11, 2014

Appeal from the United States Bankruptcy Court  
for the District of Nevada

Honorable Linda B. Riegler, Bankruptcy Judge, Presiding

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Appearances: Douglas Scott Draper, Esq. of Heller, Draper,  
Patrick & Horn, L.L.C. and Kirk D. Homeyer, Esq. of  
Gordon Silver argued for appellant/cross-appellee,  
David M. Bagley; Boris Kukso, Esq. argued for  
appellee/cross-appellant, United States of America.

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Before: KIRSCHER, TAYLOR and JURY, Bankruptcy Judges.

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<sup>1</sup> This disposition is not appropriate for publication.  
Although it may be cited for whatever persuasive value it may have  
(see Fed. R. App. P. 32.1), it has no precedential value. See 9th  
Cir. BAP Rule 8013-1.

1 David M. Bagley, Liquidating Trustee ("Trustee") for the DCR  
2 Liquidating Trust created pursuant to the plan of reorganization  
3 of chapter 11<sup>2</sup> debtor Desert Capital REIT, Inc. ("Debtor"),  
4 appeals an order granting the counter-motion of appellee/cross-  
5 appellant, the Internal Revenue Service ("IRS"), for summary  
6 judgment, which overruled Trustee's objection to the IRS's proof  
7 of claim and allowed the claim in full as a general unsecured  
8 claim. The IRS cross-appeals an earlier order sustaining  
9 Trustee's objection that no part of the IRS's claim was entitled  
10 to priority under § 507(a)(8). We AFFIRM.

11 **I. FACTUAL BACKGROUND AND PROCEDURAL HISTORY**

12 **A. General information regarding Real Estate Investment Trusts**  
13 **("REITs")**

14 Before we discuss the facts of these cross-appeals, a brief  
15 discussion of REITs is appropriate. A REIT is an entity, usually  
16 a corporation, that owns and operates income-producing real estate  
17 such as apartment buildings, shopping centers, offices, hotels and  
18 warehouses. The shares of many REITs are traded on major stock  
19 exchanges.

20 A REIT would otherwise be taxable as a C corporation, but by  
21 virtue of special provisions set forth in Internal Revenue Code  
22 ("IRC") § 856 et seq., a REIT can deduct dividends paid to its  
23 shareholders from its corporate taxable income. Thus, to the  
24 extent a REIT distributes all of its taxable income, no  
25 corporate-level taxes are due, and a REIT functions like a pass-

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27 <sup>2</sup> Unless specified otherwise, all chapter, code and rule  
28 references are to the Bankruptcy Code, 11 U.S.C. §§ 101-1532, and  
the Federal Rules of Bankruptcy Procedure, Rules 1001-9037. The  
Federal Rules of Civil Procedure are referred to as "Civil Rules."

1 through tax entity. Taxes are paid by shareholders on dividends  
2 and any capital gains. Among the many requirements necessary to  
3 qualify as a REIT, a company must distribute at least 90% of its  
4 taxable income to its shareholders annually.

5       Because a REIT's activities are limited, a REIT is allowed to  
6 own 100% of the stock in a taxable REIT subsidiary or "TRS." A  
7 TRS is subject to tax as a regular C corporation. The TRS can  
8 then provide services to the parent REIT's tenants or own or  
9 operate property which would otherwise disqualify the REIT from  
10 its nontaxable status. REITs and their TRSs, as with other types  
11 of commonly controlled entities, are also allowed to allocate  
12 certain business expenses between each other. When a REIT  
13 artificially lowers its TRS's taxable income by shifting some of  
14 the REIT's expenses to the TRS, the TRS's tax burden is lowered  
15 because a lesser share of the subsidiary's income is subject to  
16 income tax.

17       Generally, when deductions are improperly shifted between  
18 affiliated entities, IRC § 482<sup>3</sup> allows the IRS to adjust the  
19 allocations made between the parent corporation and its subsidiary  
20 to properly reflect their respective income. These rules are  
21 often referred to as the "transfer pricing" rules. Following the  
22 adjustments that eliminate the impact of unreasonable and less  
23  
24  
25

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26       <sup>3</sup> IRC § 482 empowers the Secretary to reallocate income,  
27 deductions, credits or allowances between two or more business  
28 organizations that are under common control, if he determines that  
such allocation is necessary "in order to prevent evasion of taxes  
or clearly to reflect . . . income."

1 than arm's length<sup>4</sup> transactions with the parent, the IRS  
2 recalculates the subsidiaries' tax liability under IRC § 11. In  
3 other words, the IRS recaptures the corporate tax otherwise lost  
4 at the subsidiary's level.

5 For REITs, Congress has devised a different statutory scheme  
6 that replaces the ordinary reallocation remedy under IRC § 482.  
7 If the parent REIT improperly shifts deductions to its TRS (or  
8 does other transactions not applicable here), an exaction is  
9 imposed on the parent REIT in the amount of the deduction  
10 improperly shifted from the REIT to its TRS. IRC § 857(b)(7). In  
11 lieu of adjusting the TRS's tax liability, as is done in cases of  
12 non-REIT entities, the IRS imposes on the REIT a tax equal to 100%  
13 of the redetermined deductions. IRC § 857(b)(7)(A), (E).<sup>5</sup>

14 \_\_\_\_\_  
15 <sup>4</sup> The "arm's length standard" is described in Treas. Reg.  
16 § 1.482-1(b)(1), which provides in part:

17 In determining the true taxable income of a controlled  
18 taxpayer, the standard to be applied in every case is that of  
19 a taxpayer dealing at arm's length with an uncontrolled  
20 taxpayer. A controlled transaction meets the arm's length  
standard if the results of the transaction are consistent  
with the results that would have been realized if  
uncontrolled taxpayers had engaged in the same transaction  
under the same circumstances (arm's length result).

21 Accordingly, the amount charged by one related party to another  
22 for a given service must be the same as if the parties were not  
23 related. Treas. Reg. §§ 1.482-2 through 1.482-7 and 1.482-9  
24 provide specific methods to be used to evaluate whether  
25 transactions between or among members of the controlled group  
26 satisfy the arm's length standard, and if they do not, to  
27 determine the arm's length result. See Treas. Reg.  
28 § 1.482-1(b)(2).

<sup>5</sup> IRC § 857(b)(7)(A) and (E) provide:

(7) Income from redetermined rents, redetermined deductions,  
and excess interest.

continue...

1 "Redetermined deductions" are those deductions the IRS has  
2 determined were not reasonably allocated by a REIT to its TRS.  
3 IRC § 857(b)(7)(C).<sup>6</sup> However, if a taxpayer successfully  
4 establishes that its transactions are consistent with or  
5 comparable to those of unrelated parties, the transaction can  
6 withstand a challenge under IRC § 482. See Treas. Reg.  
7 § 1.482-1(b)(1).

8 **B. Events prior to bankruptcy**

9 Debtor, a Maryland corporation, is a mortgage REIT under IRC  
10 § 856 et seq. and wholly owns Desert Capital TRS, Inc. ("DC TRS"),  
11 a taxable REIT subsidiary. Todd Parriott ("Parriott") was the  
12 president and CEO of Debtor. Debtor and DC TRS had no employees  
13 and used third parties to provide all services. Common management  
14 services were provided to Debtor and DC TRS by Burton Management  
15 Company, Ltd. ("Burton"), a corporation wholly owned by Parriott.  
16 At issue in this case is the proper allocation of management fees

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18 

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<sup>5</sup>...continue

19 (A) Imposition of tax.--There is hereby imposed for each  
20 taxable year of the real estate investment trust a tax equal  
21 to 100 percent of redetermined rents, redetermined  
22 deductions, and excess interest.

23 . . . .  
24 (E) Coordination with section 482.--The imposition of tax  
25 under subparagraph (A) shall be in lieu of any distribution,  
26 apportionment, or allocation under section 482.

27 <sup>6</sup> The actual definition of "redetermined deductions" is  
28 provided in IRC § 857(b)(7)(C):

29 Redetermined deductions.--The term "redetermined deductions"  
30 means deductions (other than redetermined rents) of a taxable  
31 REIT subsidiary of a real estate investment trust to the  
32 extent the amount of such deductions would (but for  
33 subparagraph (E)) be decreased on distribution,  
34 apportionment, or allocation under section 482 to clearly  
35 reflect income as between such subsidiary and such trust.

1 and other expenses as between Debtor and DC TRS for the tax years  
2 2006, 2007 and 2009. The expenses at issue are: (1) base  
3 management fees for 2006 and 2007 paid to Burton; (2) board of  
4 director ("board") fees and expenses for 2006, 2007 and 2009;  
5 (3) incentive compensation for 2006 paid to Burton; and (4) D&O  
6 insurance premiums for the board for 2006 and 2007 (collectively,  
7 the "Management Deductions").

8 Debtor filed Forms 1120-REIT with the IRS in the tax years  
9 2006, 2007 and 2009, reporting no tax due. DC TRS filed Forms  
10 1120 for the same calendar years, reporting various amounts of  
11 corporate income tax. The 2006 tax returns, prepared by then-  
12 accountant Eide Bailly, did not allocate the Management Deductions  
13 between Debtor and DC TRS. In 2008, Debtor, through its new  
14 accountant Hancock Askew & Co., LLP ("Hancock"), subsequently  
15 filed amended returns for the 2006 tax year, allocating \$930,206  
16 in Management Deductions from Debtor to DC TRS; DC TRS's amended  
17 return increased its Management Deductions by the same \$930,206.  
18 DC TRS also filed an amended return for tax year 2009. According  
19 to Debtor's and DC TRS's amended returns for tax years 2006 and  
20 2007, Debtor allocated 25% of the management fees it paid to  
21 Burton/Parriott and 50% of the board expenses to DC TRS. For  
22 2009, Debtor allocated 20% of the board expenses to DC TRS; no  
23 management fees were allocated to DC TRS that year. These  
24 allocations reduced DC TRS's tax liability accordingly. The  
25 allocation for 2006 resulted in a tax refund to DC TRS of  
26 \$316,270.

27 The amended returns prompted an IRS audit. After the IRS's  
28 examination, it determined that while Debtor's board and Parriott,

1 through Burton, performed services for both Debtor and DC TRS, a  
2 portion of the Management Deductions claimed by DC TRS belonged to  
3 Debtor and were not deductible by DC TRS.

4 **C. Events after the bankruptcy filing**

5 An involuntary chapter 11 petition was filed against Debtor  
6 on April 29, 2011, and with Debtor's consent, an order for relief  
7 was entered on June 15, 2011.

8 On June 7, 2011, the IRS issued to Debtor Notices of Proposed  
9 Adjustments ("NOPAs") for tax years 2006, 2007 and 2009, proposing  
10 deficiencies of \$622,230, \$900,302, and \$32,056, respectively,  
11 plus accuracy penalties of \$124,446 for 2006, \$180,060 for 2007,  
12 and \$6,411 for 2009.

13 On August 26, 2011, the IRS issued to Debtor a Notice of  
14 Deficiency ("NOD") for tax years 2006, 2007 and 2009, asserting  
15 the deficiencies as described in the NOPAs. The NOD informed  
16 Debtor that it could either agree with the deficiency and allow  
17 the IRS to then assess it, thereby avoiding further interest and  
18 penalties, or contest the matter before the United States Tax  
19 Court once the automatic stay was dissolved.

20 **1. Trustee's objection to the proofs of claim**

21 The IRS filed its initial proof of claim, Claim 55-1, on  
22 July 6, 2011. It then filed various amendments: Claim 55-2,  
23 Claim 55-3 and Claim 55-4 (collectively, the "Claim").  
24 Claim 55-4, filed in January 2013, asserted an unsecured claim for  
25 \$2,200,564.36, with \$1,885,636.42 being asserted as priority under  
26 § 507(a)(8) and penalties of \$314,927.94 being asserted as a  
27 general unsecured claim. The Claim sought to recover from Debtor  
28 an amount equal to 100% of the amounts the IRS claimed DC TRS

1 improperly deducted (the "redetermined deductions") pursuant to  
2 IRC § 857(b) (7) (A).<sup>7</sup>

3 Trustee filed an objection to the Claim on March 7, 2012 (the  
4 "Claim Objection").<sup>8</sup> He disputed the IRS's methodology used in  
5 reallocating the Management Deductions between Debtor and DC TRS  
6 as not supported by law or fact. Specifically, Trustee argued:  
7 that Debtor's "profit split methodology" was a permissible  
8 "reasonable method" under IRC § 857(b) (7) (F)<sup>9</sup> for allocating  
9 expenses between Debtor and DC TRS; and that the regulations  
10 governing expense allocations between affiliated entities  
11 generally (i.e., non-REITs) under IRC § 482 did not apply.  
12 Nonetheless, argued Trustee, the IRS never determined that  
13 Debtor's methodology was not reasonable and yet it proceeded to  
14 reallocate the Management Deductions based solely on the relative  
15 asset values held by each. Trustee contended that the applicable  
16 test is not whether some other allocation method would be better  
17 but, rather, whether Debtor's allocation method was "reasonable."

18 Trustee further disputed the IRS's asserted entitlement to  
19 priority, arguing that use of the word "tax" in IRC § 857(b) (7)

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21 <sup>7</sup> As explained more thoroughly below, Claim 55-4 was filed to  
22 reflect that assessments had now been imposed against Debtor by  
the IRS on December 17, 2012.

23 <sup>8</sup> At that time, only Claim 55-1 and Claim 55-2 had been  
24 filed.

25 <sup>9</sup> IRC § 857(b) (7) (F) provides:

26 Regulatory authority.--The Secretary shall prescribe such  
27 regulations as may be necessary or appropriate to carry out  
28 the purposes of this paragraph. Until the Secretary  
prescribes such regulations, real estate investment trusts  
and their taxable REIT subsidiaries may base their  
allocations on any reasonable method.



1 did not conclusively establish the 100% exaction was a "tax"  
2 entitled to priority. Instead, argued Trustee, the exaction was  
3 merely a penalty, thereby rendering it only a general unsecured  
4 claim. Further, the Claim did not fit within any category of  
5 claims entitled to priority under § 507(a)(8)(A)-(G).<sup>10</sup>

6 On May 21, 2012, the bankruptcy court entered a scheduling  
7 order bifurcating the issues raised in Trustee's Claim Objection.  
8 Whether any portion of the Claim was entitled to priority would be  
9 decided first; a trial would then be held on whether the IRS  
10 improperly redetermined the Management Deductions between Debtor  
11 and DC TRS.

12 The IRS thereafter filed a response to the Claim Objection,  
13 contending that the exaction worked both to penalize and to  
14 collect tax that was otherwise lost due to the improperly  
15 allocated Management Deductions. The IRS conceded that a portion  
16 of its Claim – the portion of the exaction that exceeded the  
17 additional tax that would have been imposed under IRC § 11 on  
18 DC TRS due to redetermined deductions – functioned as a "penalty"  
19 and was not entitled to priority. It further asserted however  
20 that to the extent the exaction compensated the government for the  
21 tax revenue lost as a result of the deductions improperly claimed  
22 by DC TRS, it functioned as a "tax" and was entitled to priority.  
23 Put another way, to the extent the Claim was in lieu of the tax  
24 that would have been imposed on DC TRS, but for the remedy imposed  
25 by IRC § 857(b)(7)(E), it was entitled to priority. The IRS

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26  
27 <sup>10</sup> Trustee also argued that should the Claim be allowed as an  
28 unsecured claim, it was not a "Senior Unsecured Claim" as defined  
in Debtor's Plan. The IRS conceded that, to the extent its Claim  
was not entitled to priority, it was not a Senior Unsecured Claim.

1 conceded that it had not yet calculated the amount of the exaction  
2 that was in lieu of the under-reported tax by DC TRS, but that it  
3 would do so by the time of trial. To date, this calculation has  
4 not been provided.

5 To fit under § 507(a)(8), the IRS proposed three arguments:  
6 (1) the exaction was a tax under § 507(a)(8)(A)(iii) because it  
7 was "on or measured by income" and was "assessable" after the  
8 petition date; (2) the exaction was an "excise tax" under  
9 § 507(a)(8)(E) because it was imposed on a REIT for the  
10 performance of an act, namely, improperly allocating deductions to  
11 its TRS; and (3), alternatively, even if the exaction was a  
12 penalty and not a tax, a portion of it was still entitled to  
13 priority under § 507(a)(8)(G) because it was a penalty "in  
14 compensation for actual pecuniary loss."

15 In reply, Trustee disputed the IRS's contention that the  
16 exaction was a tax based on income. He further disputed the IRS's  
17 contention the exaction was an "excise tax," arguing that equating  
18 the exaction here to what the Ninth Circuit has held is the  
19 quintessential excise tax – a sales tax – was an extreme stretch.  
20 Trustee reasoned that an IRC § 857(b)(7) exaction was more like an  
21 exaction under IRC § 4971(a) of a flat 10% tax on pension funding  
22 shortages, which were held not to be an excise tax under  
23 § 507(a)(8)(E) in United States v. Reorganized CF & I Fabricators  
24 of Utah, Inc., 518 U.S. 213, 223 (1996) ("CF & I Fabricators").  
25 Lastly, Trustee argued that for § 507(a)(8)(G) to apply, the  
26 bankruptcy court would first have to conclude the Claim was a tax  
27 under § 507(a)(8)(A)-(F), and that it was designed to compensate  
28 the government for actual pecuniary loss.

1           **2.     Priority determination of the Claim**

2           The bankruptcy court held a hearing on the priority portion  
3 of Trustee's Claim Objection on July 24, 2012. Trustee first  
4 provided the court with a hypothetical, asking it to assume that  
5 each entity had \$100 income (for a total of \$200), and that a \$60  
6 deduction was available. Regardless of which entity took the \$60  
7 deduction, the total income to be taxed would be the same – \$140.  
8 For example, if the \$60 deduction were given to Debtor, DC TRS  
9 would pay tax on its entire \$100, and Debtor would distribute \$40  
10 to its shareholders, who pay tax individually on that \$40. If DC  
11 TRS took the entire \$60 deduction, it would pay tax on its \$40  
12 income and Debtor would distribute \$100 to its shareholders, who  
13 pay tax on that \$100. However, under IRC § 857, not only is the  
14 IRS collecting income tax on the \$140, it is also collecting a  
15 100% exaction on the deduction that has been disallowed, or,  
16 another \$60. Accordingly, argued Trustee, an exaction under IRC  
17 § 857(b) (7) (A) constituted a penalty not a tax. Alternatively,  
18 Trustee asked the court to assume Debtor had only \$60 income and  
19 \$60 in deductions, and the IRS then determines that a \$40  
20 deduction was improperly given to DC TRS. In that case, Debtor  
21 would have no income subject to tax, but under IRC § 857(b) (7) (A)  
22 would have to pay a 100% exaction on the \$40. Thus, argued  
23 Trustee, the exaction was not a tax based on income.

24           The IRS conceded that two-thirds of the Claim was a penalty  
25 and not entitled to priority. However, it believed that a portion  
26 of the Claim, insofar as it recovered the taxes not paid by DC TRS  
27 – i.e., the actual pecuniary loss from the uncollected tax – was  
28 entitled to priority. Nonetheless, the IRS admitted that it could

1 not articulate how much of the Claim was entitled to priority  
2 because the substance of the Management Deductions had not yet  
3 been addressed.

4 After hearing further argument from the parties, the  
5 bankruptcy court announced its oral ruling that the Claim was a  
6 penalty for the improperly allocated Management Deductions, and it  
7 was not in compensation for actual pecuniary loss. Accordingly,  
8 no portion of the Claim was entitled to priority. A related  
9 priority order was entered on August 27, 2012.

10 A status conference was held in September 2012 to set a trial  
11 schedule regarding the merits of the Claim. Meanwhile, the IRS  
12 filed Claim 55-4, asserting that a majority of the Claim (about  
13 \$1.9 million out of \$2.2 million) was entitled to priority,  
14 despite the priority order and the IRS's earlier admission that  
15 approximately two-thirds of the Claim constituted a penalty not  
16 entitled to priority.

17 Because Debtor had neither paid the deficiency nor petitioned  
18 the Tax Court within the time prescribed in the NOD, on  
19 December 17, 2012, the IRS issued its Certificates of Assessments  
20 (Form 4340) against Debtor assessing the taxes and accuracy  
21 penalties for 2006, 2007 and 2009 as asserted in the NOD  
22 ("Assessments").

23 **3. Trustee's motion for partial summary judgment and the**  
24 **IRS's countermotion for summary judgment**

25 On January 22, 2013, Trustee moved for partial summary  
26 judgment on the Claim ("PSJ Motion"), seeking a determination on  
27 four legal issues: (1) that the normal claims objection process  
28 would apply at trial, and the IRS had the burden of going forward;

1 (2) that IRC § 482 was inapplicable in this case by virtue of  
2 IRC § 857(b)(7)(E); (3) that the standard for determining the  
3 merits of deductions claimed by Debtor is "any reasonable method;"  
4 and (4) that the Plan precluded the IRS from obtaining payment of  
5 any penalties.

6 Trustee contended that because the Claim involved recovery of  
7 a tax refund, the usual presumption of correctness of an IRS proof  
8 of claim did not apply; therefore, the IRS bore the burden of  
9 proof. Trustee also asked the bankruptcy court to hold as a  
10 matter of law that IRC § 482 was not applicable to the Claim and  
11 that Debtor was permitted to allocate deductions on the basis of  
12 "any reasonable method" under IRC § 857(b)(7)(F). Trustee argued  
13 that the IRS's "redetermined deductions" were invalid and should  
14 be disallowed if Debtor used any reasonable method to determine  
15 the proper allocation of deductions between it and DC TRS during  
16 the applicable tax years.

17 In response, the IRS filed its countermotion for summary  
18 judgment and opposition to Trustee's PSJ Motion ("Counter MSJ"),  
19 contending that it was entitled to judgment on the merits of the  
20 Claim. In short, the IRS contended that summary judgment was  
21 proper because (1) Debtor had not provided any evidence to rebut  
22 the presumption of correctness that attached to its valid proof of  
23 claim regarding allocation of the Management Deductions, (2) the  
24 IRS had met its burden of establishing the amount of the Claim by  
25 producing the NOD and Assessments, and (3) Debtor could not meet  
26 its heavy burden of rebutting the documents' validity.

27 As for the interplay between IRC §§ 482 and 857(b)(7), the  
28 IRS explained that in order to ensure transactions between a REIT

1 and its TRS are at arm's length, the IRS is authorized to analyze  
2 their claimed deductions under IRC § 482. If it determines that  
3 deductions taken by the TRS were improper and should be  
4 reallocated to the REIT, IRC § 857(b)(7)(A) imposes a tax equal to  
5 the amount of such reallocated deductions. Hence, while IRC  
6 § 857(b)(7) dictates that a tax is imposed, the determination  
7 under IRC § 482 fixes the amount. The IRS, thus, concluded that  
8 the Trustee was incorrect in his assertion that IRC § 482 did not  
9 apply.

10 The IRS agreed that it had the initial burden of proof in tax  
11 collection actions. But, it argued that because the NOD and  
12 Assessments carried a presumption of correctness and established a  
13 prima facie case that Debtor was liable for the taxes shown,  
14 Trustee had to show by a preponderance of the evidence that the  
15 deficiency was unreasonable, arbitrary or capricious and then come  
16 forward with evidence of the correct allocation for the deductions  
17 at issue. Similarly, it asserted that Trustee's Claim Objection  
18 provided no facts or applicable legal authority to show that the  
19 IRS's allocation of the Management Deductions was incorrect and  
20 that the amount of tax imposed as a result of the disallowed  
21 Management Deductions was wrong. As for the methodology used, the  
22 IRS explained that its allocations were based on an agreement  
23 Debtor filed with the SEC (the "Burton Agreement"), which stated  
24 that management compensation fees paid by Debtor to Parriott were  
25 to be based on the value of average invested assets. Therefore,  
26 the IRS allocated the Management Deductions between Debtor and TRS  
27 in the same proportion as the value of assets held by each entity  
28 respectively.

1           Regarding Trustee's "reasonable method" argument, the IRS  
2 agreed that a REIT and its TRS are allowed to base their  
3 allocations on any reasonable method. However, in this case, the  
4 IRS had already determined that Debtor's allocation was  
5 unreasonable, and that DC TRS was not entitled to some of the  
6 Management Deductions. It then reallocated the deductions and  
7 issued the NOD and Assessments, so Debtor now had to rebut the  
8 presumption of correctness given to those documents. The IRS  
9 argued that it was not enough for Trustee to prevail simply by  
10 showing that Debtor used "any reasonable method" to allocate the  
11 Management Deductions; he had to prove the NOD was wrong.

12           In support of its Counter MSJ, the IRS submitted: a  
13 statement of undisputed facts; a declaration from counsel; copies  
14 of the NOPAs, NOD and Assessments; a copy of the Burton Agreement  
15 filed with the SEC; copies of 2006 tax returns; and a copy of an  
16 internal IRS report dated May 5, 2011, which was generated during  
17 the audit investigation in response to Debtor's protest letter.

18           In response, Trustee argued that the IRS had failed to cite  
19 any authority in support of its contention that IRC § 482 applied  
20 in this case and that its position was contrary to the express  
21 language of IRC § 857. Trustee further argued that the IRS was  
22 not entitled to summary judgment because open factual issues  
23 remained, such as whether the methodology used by Debtor and  
24 DC TRS was reasonable, whether their allocations for the  
25 Management Deductions were proper and whether the methodology used  
26 by the IRS was correct. The only facts available at this time  
27 were derived from the tax returns, the IRS's internal conclusions  
28 about the entities' allocations and the various notices sent to

1 Debtor and DC TRS disputing the same and claiming amounts due from  
2 Debtor. In Trustee's opinion, these facts were not conclusive.  
3 He requested time to conduct discovery to support the positions of  
4 Debtor and DC TRS, which he asserted would undermine the IRS's  
5 Claim.

#### 6 **4. Ruling on Trustee's PSJ Motion**

7 The bankruptcy court held a hearing on the PSJ Motion on  
8 March 19, 2013. When the court expressed some confusion about  
9 Trustee's argument respecting the applicability of IRC § 482,  
10 counsel for Trustee clarified, stating that Trustee was seeking a  
11 ruling that the "reasonable" standard for allocations under IRC  
12 § 857(b)(7) applied, as opposed to the "arbitrary and capricious"  
13 standard set forth in IRC § 482. In response, the IRS explained  
14 that it had already determined in its audit that Debtor's  
15 allocation method was not reasonable, and had this case still been  
16 at the disallowance of deduction stage, Trustee could make his  
17 "reasonable method" argument. However, because an NOD had been  
18 issued, he now had to show the Claim was arbitrary, capricious and  
19 unreasonable.

20 The bankruptcy court denied the PSJ Motion on all issues.  
21 Specifically, the court found that this was not an erroneous  
22 refund case, that the IRS was held to the "usual standard" of  
23 proof and, because the Assessments had been issued, the IRS had  
24 met its initial burden of proof on its Claim. The court also  
25 denied Trustee's request for a ruling that IRC § 482 did not apply  
26 to the Claim; it did apply.

#### 27 **5. Ruling on the IRS's Counter MSJ**

28 Trustee filed a supplemental opposition to the Counter MSJ on



1 March 21, 2013. He disputed certain facts asserted by the IRS in  
2 the NOPAs: (1) the Burton Agreement was a valid and binding  
3 contract despite the IRS's suggestion to the contrary;  
4 (2) Parriott did not control all aspects of corporate governance  
5 of Debtor and DC TRS, but rather Debtor's board oversaw DC TRS's  
6 assets and reviewed the Burton Agreement on an annual basis;  
7 (3) the IRS had the wrong incorporation date for Debtor; (4) some  
8 of the services rendered by Burton related to invested assets  
9 owned by DC TRS, not Debtor; and (5) the IRS's conclusion that  
10 services provided by ARJ<sup>11</sup> and Burton were duplicative lacked any  
11 factual support.

12 Trustee also argued that the NOD was based on an analysis  
13 under IRC § 482, not IRC § 857, which provides two different  
14 tests. Using IRC § 482, the IRS bases its analysis of allocations  
15 upon "prevention of tax evasion" or to "clearly reflect income,"  
16 as opposed to "any reasonable method." Therefore, argued Trustee,  
17 the IRS used an improper legal standard when issuing the NOD and  
18 filing the Claim. Further, Trustee argued that whether a method  
19 is reasonable is purely a question of fact, and the Counter MSJ  
20 contained no facts regarding whether Debtor used a reasonable  
21 method or if the IRS even looked at any alternative methods.  
22 Debtor's report by Ernst & Young from April 2011 showed that other  
23 alternatives were provided, but the IRS never showed that these  
24 methods were analyzed for reasonableness; it merely employed its  
25 own tests. Trustee disputed the IRS's methodology of allocating  
26 Burton's management fee between Debtor and DC TRS based upon the

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27  
28 <sup>11</sup> It is not clear from the record who ARJ is, but we presume  
it to be another entity involving Parriott.

1 amount of capital invested in the assets owned by each entity.  
2 This approach failed to consider that certain DC TRS assets –  
3 Consolidated Mortgage and the Galleria Building – required  
4 significant day-to-day management time and thought, and that some  
5 of Debtor's assets generated no revenue.

6 Trustee also disputed the IRS's asserted standard for the  
7 burden of proof, contending that even though an IRS proof of claim  
8 is presumed correct, if an assessment is "excessive" or lacked  
9 "minimal factual foundation," the burden of proof shifts to the  
10 IRS. Trustee believed the Assessments were excessive and lacked  
11 minimal factual foundation, as shown by the IRS's significant  
12 factual errors in the NOPAs.

13 In support of the supplemental opposition, Trustee offered a  
14 statement of contested material facts, the 2011 Ernst & Young  
15 report and a declaration from counsel, which included copies of  
16 various Parriott deposition transcripts, some in relation to  
17 Debtor's bankruptcy case and some from other unrelated litigation.

18 In reply, the IRS contended that Trustee's opposition offered  
19 no facts or evidence to establish that payments made by Debtor for  
20 the management fees and board expenses at issue were properly  
21 deductible by DC TRS. Although Trustee contended that a number of  
22 issues of material fact existed, none of them undermined the  
23 Assessments or were material to the issue before the bankruptcy  
24 court: whether DC TRS was entitled to the Management Deductions  
25 allocated to it. The IRS performed an audit, issued an NOD and  
26 made Assessments against Debtor because Debtor and DC TRS had not  
27 established the Management Deductions belonged to DC TRS, which  
28 was their burden to establish. Therefore, no material facts

1 existed to create an issue for trial.

2       As for the IRS's allocation analysis, the IRS conceded that  
3 it based its allocations on the "average invested assets" method  
4 as prescribed in the Burton Agreement, which it did not question  
5 as a legitimate contract. However, since Trustee's opposition  
6 failed to dispute the IRS's chosen method or the validity of the  
7 Burton Agreement, the IRS contended that he agreed with the  
8 minimal factual foundation for its analysis. Further, although  
9 Trustee argued that an issue of material fact existed as to  
10 whether Debtor's allocation of the Management Deductions was based  
11 on "any reasonable method," his opposition offered no evidence  
12 about what method was used to allocate them, why that allocation  
13 was reasonable given the compensation structure outlined in the  
14 Burton Agreement and what documents and facts supported the  
15 allocations.

16       Lastly, the IRS disputed Trustee's contention respecting the  
17 IRS's application of IRC § 482 to the analysis of redetermined  
18 deductions. In Debtor's case, the IRS had concluded that some of  
19 the deductions allocated to DC TRS were not ordinary business  
20 expenses, as required by IRC § 162, and so it made an allocation  
21 calculation under IRC § 482. Then, under the authority of IRC  
22 § 857(b), it imposed a tax in the amount that would have been  
23 allocated under IRC § 482. No statute or case law implied, as  
24 argued by Trustee, that IRC § 857(b)(7)(F), which allows a REIT to  
25 use any reasonable method to allocate deductions, limits or  
26 changes the requirement that deductions be for ordinary business  
27 expenses or that the IRS may not allocate those deductions to  
28 properly reflect income. In fact, argued the IRS, the definition

1 of "redetermined deductions" in IRC § 857(b)(7)(C) explicitly  
2 incorporates the standard under IRC § 482.

3 Trustee filed a second supplemental opposition to the Counter  
4 MSJ on April 4, 2013. Just one week prior, a deposition was taken  
5 of Michael T. McCarthy ("McCarthy"), the Civil Rule 30(b)(6)  
6 witness for Hancock, the accountancy firm that provided audit and  
7 tax preparer services for Debtor and DC TRS. Trustee argued that  
8 McCarthy's testimony supported his position that issues of  
9 material fact existed as to whether Debtor used a reasonable  
10 method in its allocation of the Management Deductions and whether  
11 the IRS was correct in reallocating deductions based solely on  
12 invested capital.

13 In its reply to Trustee's second supplemental opposition to  
14 the Counter MSJ, the IRS argued that McCarthy's testimony did not  
15 create a triable issue, but rather supported the IRS's position  
16 that Debtor had no evidence and no documentation to substantiate  
17 the allocation of the Management Deductions to DC TRS. In fact,  
18 McCarthy's audit analysis explicitly stated: that insufficient  
19 documentation existed for the allocation; that the previous  
20 accountant, Eide Bailly, had informed management that the  
21 allocated deductions were not acceptable and lacked documentation;  
22 and that the IRS would disallow them, which is why they were not  
23 included in the original 2006 tax return. Further, McCarthy's  
24 opinion that the allocations to DC TRS were "reasonable," which  
25 the IRS disputed as improper expert testimony, was not sufficient  
26 to establish that DC TRS was entitled to the deductions.

27 The bankruptcy court held a hearing on the IRS's Counter MSJ  
28 on May 2, 2013. Counsel for the IRS argued that the facts of this

1 case were as follows: Debtor made payments for management fees  
2 and board expenses; DC TRS wanted the deductions; and no evidence  
3 was offered to establish why 50% of the board expenses and 25% of  
4 the management fees for Burton/Parriott in 2006 and 2007 should go  
5 to DC TRS. The bankruptcy court then asked counsel for the IRS to  
6 explain at what point in the process would the "reasonable method"  
7 determination under IRC § 857(b)(7) apply or come into play. The  
8 following colloquy ensued:

9 MR. KUKSO: But your question I think it goes further.  
10 Your question is now we're in an exam, and the IRS has  
11 these additional tools. How does that connect to the  
12 reasonable-method requirement? Well, I think that's the  
13 test. Did the REIT use a reasonable method, and it's the  
14 IRS's prerogative to determine whether it was a  
15 reasonable method.

16 THE COURT: So that --

17 MR. KUKSO: What --

18 THE COURT: That stage would come in when you're doing  
19 your exam --

20 MR. KUKSO: Right.

21 THE COURT: - is that what you're saying?

22 MR. KUKSO: Right.

23 THE COURT: So the point is at the exam stage they say  
24 this wasn't a reasonable method, and they fight the law.  
25 If they lose that battle there, then you're into the  
26 burden of proof when you get a notice of deficiency and  
27 notice of assessment.

28 MR. KUKSO: Right. And the burden of proof of entitlement  
to a deduction. Is a party entitled to a deduction?  
And, again, that's always on the taxpayer.

THE COURT: Okay. All right. Thank you.

26 Hr'g Tr. (May 2, 2013) 13:8-14:5.

27 After hearing further argument, the bankruptcy court issued  
28 its oral ruling in favor of the IRS. On May 9, 2013, the court

1 entered an order granting the Counter MSJ and allowing the IRS's  
2 Claim in full as a general unsecured claim. These timely  
3 cross-appeals followed.

## 4 **II. JURISDICTION**

5 The bankruptcy court had jurisdiction under 28 U.S.C. §§ 1334  
6 and 157(b)(2)(B). Orders allowing or disallowing proofs of claim  
7 in bankruptcy are final and appealable. Orsini Santos v. Mender  
8 (In re Orsini Santos), 349 B.R. 762, 768 (1st Cir. BAP 2006).  
9 Therefore, we have jurisdiction under 28 U.S.C. § 158.

## 10 **III. ISSUES**

- 11 1. Did the bankruptcy court err in granting the IRS summary  
12 judgment and allowing its Claim?
- 13 2. Did the bankruptcy court err in determining that no portion  
14 of the Claim was entitled to priority?

## 15 **IV. STANDARDS OF REVIEW**

16 We review mixed questions of law and fact de novo. Wechsler  
17 v. Macke Int'l Trade, Inc. (In re Macke Int'l Trade, Inc.),  
18 370 B.R. 236, 245 (9th Cir. BAP 2007). "A mixed question exists  
19 when the facts are established, the rule of law is undisputed, and  
20 the issue is whether the facts satisfy the legal rule." Id.  
21 Thus, whether a claim is entitled to priority status is a mixed  
22 question of law and fact that we review de novo.

23 We also review summary judgment orders de novo. Tobin v. San  
24 Souci Ltd. P'ship (In re Tobin), 258 B.R. 199, 202 (9th Cir. BAP  
25 2001). Viewing the evidence in the light most favorable to the  
26 nonmoving party, we must determine "whether there are any genuine  
27 issues of material fact and whether the trial court correctly  
28 applied the relevant substantive law." Id. A fact is material if

1 it may affect the outcome of litigation. Anderson v. Liberty  
2 Lobby, Inc., 477 U.S. 242, 248 (1986). We may affirm an order  
3 granting summary judgment on any ground supported by the record.  
4 Simo v. Union of Needletrades, Indus. & Textile Emps., 322 F.3d  
5 602, 610 (9th Cir. 2003).

## 6 V. DISCUSSION

### 7 A. The bankruptcy court did not err when it granted the IRS's 8 Counter MSJ and allowed its Claim.

#### 9 1. Section 502 and Rule 3001

10 A timely filed proof of claim "constitutes prima facie  
11 evidence of the validity and amount of the claim," Rule 3001(f),  
12 and will be allowed unless a party in interest objects. § 502(a).  
13 Garner v. Shier (In re Garner), 246 B.R. 617, 620-21 (9th Cir. BAP  
14 2000). "Upon objection, the proof of claim provides some evidence  
15 as to its validity and amount and is strong enough to carry over a  
16 mere formal objection without more." Lundell v. Anchor Constr.  
17 Specialists, Inc. (In re Lundell), 223 F.3d 1035, 1039 (9th Cir.  
18 2000).

19 To defeat a claim, the objector must come forward with  
20 evidence that tends to rebut the claim by probative force equal to  
21 that of the creditor's proof of claim. Id.; Ashford v. Consol.  
22 Pioneer Mortg. (In re Consol. Pioneer Mortg.), 178 B.R. 222, 226  
23 (9th Cir. BAP 1995), aff'd, 91 F.3d 151 (9th Cir. 1996). "'If the  
24 objector produces sufficient evidence to negate one or more of the  
25 sworn facts in the proof of claim, the burden reverts to the  
26 claimant to prove the validity of the claim by a preponderance of  
27 the evidence.'" In re Consol. Pioneer Mortg., 178 B.R. at 226  
28 (quoting In re Allegheny Int'l, Inc., 954 F.2d 167, 173-74 (3d

1 Cir. 1992)). Ultimately, the burden of persuasion rests with the  
2 claimant. Lundell, 223 F.3d at 1039.

3 The underlying rationale for this general rule is that a  
4 claimant in bankruptcy is in the same posture as a civil plaintiff  
5 in a nonbankruptcy case, who generally is assigned the burden of  
6 proving its claim against the defendant under nonbankruptcy law.  
7 See In re KDI Corp., 2 B.R. 503, 504 (Bankr. S.D. Ohio 1980);  
8 4 COLLIER ON BANKRUPTCY ¶ 502.02[3][f] (Alan N. Resnick & Henry J.  
9 Sommer eds., 16th ed. 2012). In this case, however, the  
10 applicable nonbankruptcy law is federal tax law, which generally  
11 places the burden of persuasion upon the taxpayer to show that he  
12 or she is not liable for the amount. Trustee disputes the burden  
13 of proof applied by the bankruptcy court.

## 14 2. Analysis

15 "A bankruptcy court adjudicating a tax claim by the IRS must  
16 apply the burden-of-proof rubric normally applied under tax law."  
17 Neilson v. United States (In re Olshan), 356 F.3d 1078, 1084 (9th  
18 Cir. 2004) (citing Raleigh v. Ill. Dep't of Revenue, 530 U.S. 15,  
19 20-21 (2000)). "'In an action to collect taxes, the government  
20 bears the initial burden of proof.'" Id. (quoting Palmer v.  
21 United States, 116 F.3d 1309, 1312 (9th Cir. 1997) (citing United  
22 States v. Stonehill, 702 F.2d 1288, 1293 (9th Cir. 1983))). This  
23 burden is automatically satisfied, however, by the production of  
24 "deficiency determinations and assessments for unpaid taxes" by  
25 the IRS, which are presumed correct "so long as they are supported  
26 by a minimal factual foundation." Id. (quoting Palmer, 116 F.3d  
27 at 1312. If such assessments have been issued and presented to  
28 the court, the burden shifts to the taxpayer to show, by a



1 preponderance of the evidence, "that a [deficiency] determination  
2 is arbitrary, excessive or without foundation." Id. (citing  
3 Palmer, 116 F.3d at 1312); Helvering v. Taylor, 293 U.S. 507, 515-  
4 16 (1935)). Only if the taxpayer can meet this burden must the  
5 IRS produce additional proof to show that its determination was  
6 correct. Id. (citing Keogh v. Comm'r, 713 F.2d 496, 501 (9th Cir.  
7 1983)). The taxpayer also carries the burden of establishing  
8 entitlement to a tax deduction. Norgaard v. Comm'r, 939 F.2d 874,  
9 877 (9th Cir. 1991).

10 At the summary judgment stage, the IRS, as the moving party,  
11 satisfies its evidentiary burden once deficiency determinations  
12 and assessments are produced. See Palmer, 116 F.3d at 1312. The  
13 presentation of a Certificate of Assessments and Payments, also  
14 known as Form 4340, for each tax year in question is sufficient.  
15 Hughes v. United States, 953 F.2d 531, 535 (9th Cir. 1992). If  
16 the taxpayer fails to rebut the presumption that these documents  
17 are correct, the IRS is entitled to judgment as a matter of law.  
18 See Hansen v. United States, 7 F.3d 137, 138 (9th Cir. 1983). "In  
19 reviewing the Commissioner's allocation of income under [IRC]  
20 § 482, we focus on the reasonableness of the result, not the  
21 details of the examining agent's methodology." E.I. Du Pont de  
22 Nemours & Co. v. United States, 608 F.2d 445, 454 (Ct. Cl.  
23 1979) (citing Eli Lilly & Co. v. United States, 372 F.2d 990, 997  
24 (Ct. Cl. 1967); Young & Rubicam, Inc. v. United States, 410 F.2d  
25 1233, 1245 (Ct. Cl. 1969)).

26 Trustee argues that the bankruptcy court erred in giving the  
27 NOD and Assessments the presumption of correctness and shifting  
28 the burden to him to establish that the IRS's determinations were

1 arbitrary or capricious. Trustee contends that IRC § 857(b)(7)(F)  
2 employs a "much lower" standard for allocating deductions between  
3 a REIT and its TRS; it allows them to use "any reasonable method,"  
4 as opposed to the traditional standard in IRC § 482, which allows  
5 the IRS to essentially reject the allocation method used by a  
6 non-REIT, pick its own method, and reallocate deductions  
7 accordingly to prevent the "avoidance of tax" and "clearly reflect  
8 income." Trustee argues that as long as Debtor used a reasonable  
9 method to allocate the Management Deductions, then the IRS was not  
10 entitled to any presumption that no other reasonable method  
11 existed, or to reject Debtor's method. We disagree.

12 To be sure, IRC § 857(b)(7)(F) allows a REIT and its TRS to  
13 base their allocations on any reasonable method. Further, the  
14 IRS's exclusive remedy for improperly allocated deductions between  
15 a REIT and its TRS is to impose on the REIT an exaction equal to  
16 100% of the redetermined deductions, rather than reallocate the  
17 deductions and adjust the income of the TRS. IRC § 857(b)(7)(E).  
18 However, no authority suggests, and Trustee has pointed to none,  
19 that IRC §§ 482 and 857(b)(7) are mutually exclusive or that a  
20 different or "much lower" standard applies when the IRS is  
21 analyzing whether a transaction between a REIT and its TRS, as  
22 opposed to other types of commonly controlled entities, was at  
23 arm's length. Although REITs have been given special benefits  
24 under the Tax Code, its allocation methodology must still satisfy  
25 the arm's length requirement of IRC § 482. Therefore, regardless  
26 of what method Debtor used, even if a reasonable one, it still had  
27 to comply with IRC § 482. See David Lee, *Transfer Pricing Audits*  
28 *and Taxable REIT Subsidiaries: Considerations and Cautions*, 7

1 (July 11, 2011), [www.us.kpmg.com /microsite/taxnewsflash/2011/...](http://www.us.kpmg.com/microsite/taxnewsflash/2011/...)  
2 /0711111-trs-audit.pdf (last visited Aug. 9, 2014) ("Transfer  
3 Pricing Audits").

4 We see no compelling reason to apply a different burden of  
5 proof in tax collection actions involving REITs under IRC § 857 as  
6 opposed to any other types of tax collection actions. Further, as  
7 the IRS explained at the hearing on the Counter MSJ, during the  
8 IRS's examination of Debtor, it was determined that the allocation  
9 for the Management Deductions did not meet the principles outlined  
10 in IRC § 482. In other words, Debtor's allocation method was  
11 found to be not reasonable. Debtor protested this issue prior to  
12 bankruptcy and apparently lost. Subsequently, the IRS issued the  
13 NOD and Assessments for tax years 2006, 2007 and 2009, which were  
14 presented to the bankruptcy court. These documents were entitled  
15 to the presumption of correctness, as long as they were supported  
16 by a minimal factual foundation. Therefore, once the bankruptcy  
17 court found that the NOD and Assessments were supported by a  
18 minimal factual foundation, it did not err in shifting the burden  
19 to Trustee to show that they were arbitrary, excessive or without  
20 foundation.

21 Trustee disputes the bankruptcy court's findings that the IRS  
22 had shown a minimal factual foundation for the NOD and  
23 Assessments, thereby entitling the documents to the presumption of  
24 correctness, and that he failed to rebut that presumption. Again,  
25 we disagree. In making a determination of whether a transaction  
26 between a REIT and its TRS was at arm's length, the IRS has broad  
27 discretion to select the "best method" for measurement of an arm's  
28 length result from the many listed in Treas. Reg. § 1.482.

1 *Transfer Pricing Audits* at 7. Courts have given the IRS broad  
2 leeway in the application of IRC § 482. See Foster v. Comm'r,  
3 756 F.2d 1430, 1432 (9th Cir. 1985) (Commissioner has broad  
4 discretion under IRC § 482, and appellate court will not overturn  
5 his decision unless the taxpayer shows it to be unreasonable,  
6 arbitrary or capricious); E.I. Du Pont de Nemours & Co., 608 F.2d  
7 at 455; Nw. Nat'l Bank v. United States, 556 F.2d 889, 891 (8th  
8 Cir. 1977). The best method is not required to be the same as or  
9 similar to the methods used by the taxpayer. *Transfer Pricing*  
10 *Audits* at 7.

11 Here, the IRS reallocated some of the Management Deductions  
12 based on the method prescribed in the Burton Agreement – the value  
13 of average invested assets. For certain others, it accepted the  
14 allocations as proposed by Debtor. As such, we have difficulty  
15 finding that the IRS's methodology was not reasonable when it  
16 adopted a method of allocation that the Debtor either agreed to as  
17 appropriate or actually utilized. Plus, we also note that our  
18 focus here is the reasonableness of the result, not the details of  
19 the examining agent's methodology. E.I. Du Pont de Nemours & Co.,  
20 608 F.2d at 454. Thus, the NOPAs, which provided the factual  
21 basis for the IRS's reallocation of the Management Deductions,  
22 established a minimal factual foundation for the NOD and  
23 Assessments, and Trustee therefore had to show that they were  
24 arbitrary, excessive or without foundation.

25 Trustee's rebuttal evidence consisted primarily of misplaced  
26 argument that the IRS had failed to establish that the method used  
27 by the IRS was reasonable. He offered no evidence as to what  
28 method Debtor used to allocate the Management Deductions, why that

1 method was reasonable or how that method was actually used to  
2 produce the allocations claimed. Even Debtor's former accountant,  
3 Eide Bailly, had informed management that the allocated deductions  
4 were not acceptable, lacked documentation, and that the IRS would  
5 not accept them, which is why they were not included in the  
6 original 2006 tax returns. McCarthy's testimony that Debtor's  
7 method was "reasonable," even presuming it was admissible, did not  
8 sufficiently rebut the presumption and show that the NOD and  
9 Assessments were arbitrary, excessive or without foundation. Most  
10 importantly, Trustee offered no evidence to show how much of the  
11 Management Deductions could be properly deductible by TRS as  
12 opposed to Debtor, and this deductibility was ultimately his  
13 burden to show. Norgaard, 939 F.2d at 877.

14 Accordingly, because Trustee did not rebut the presumption  
15 that the NOD and Assessments were correct and show that any  
16 genuine issues of material fact existed for trial, the IRS was  
17 entitled to judgment that its Claim would be allowed as a general  
18 unsecured claim. See Hansen, 7 F.3d at 138.<sup>12</sup> Therefore, we  
19 discern no error by the bankruptcy court.

20 **B. The bankruptcy court did not err when it determined that no**  
21 **portion of the IRS's Claim was entitled to priority.**

22 The Claim at issue here is based on an exaction imposed  
23 against Debtor under IRC § 857(b)(7)(A) and equal to 100% of the  
24

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25 <sup>12</sup> We disagree with Trustee's contention that the IRS's Claim  
26 was in reality an erroneous refund suit, thereby putting the  
27 burden on the IRS to show that it was entitled to the money. As  
28 the IRS explained, an erroneous refund suit is a special type of  
suit authorized under IRC § 7405 to recover a refund issued to a  
taxpayer in error. The IRS had not brought such a suit and  
represented that it could not do so because no tax refund was  
issued to Debtor; it was issued to non-debtor DC TRS.

1 Management Deductions that the IRS determined were improperly  
2 allocated to DC TRS for tax years 2006, 2007 and 2009 – the  
3 redetermined deductions. The IRS concedes that a portion of the  
4 exaction functions as a penalty (punishing tax-avoiding maneuvers)  
5 and is not entitled to priority. However, it argues that a  
6 portion of it functions as a "tax" to the extent it recaptures tax  
7 revenue lost from DC TRS (or is a penalty in compensation for  
8 actual pecuniary loss in the amount of such tax lost from DC TRS),  
9 and to that extent is entitled to priority. Put another way, to  
10 the extent IRC § 857(b)(7)(A) imposes liability on a parent REIT  
11 that is in lieu of the additional corporate income tax that would  
12 have been imposed on its TRS but for IRC § 857(b)(7)(E), the  
13 exaction functions as a tax on the parent REIT. The IRS contends  
14 that this "tax" portion of the exaction is entitled to priority as  
15 an income tax under § 507(a)(8)(A)(iii) or an excise tax under  
16 § 507(a)(8)(E)(ii).<sup>13</sup> Alternatively, if the entire exaction  
17 functions as a penalty, the IRS contends that the portion of it  
18 which compensates the government for the actual pecuniary loss

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19  
20 <sup>13</sup> Section 507(a)(8)(A) & (E) provide in relevant part:

21 Eighth, allowed unsecured claims of governmental units, only  
22 to the extent that such claims are for—

23 (A) a tax on or measured by income or gross receipts for a  
24 taxable year ending on or before the date of the filing of  
25 the petition —

26 (iii) other than a tax of a kind specified in section  
27 523 (a)(1)(B) or 523 (a)(1)(C) of this title, not  
28 assessed before, but assessable, under applicable law or  
by agreement, after, the commencement of the case.

. . .

(E) an excise tax on—

(ii) if a return is not required, a transaction  
occurring during the three years immediately preceding  
the date of the filing of the petition.

1 resulting from improperly allocated deductions is entitled to  
2 priority under § 507(a)(8)(G).<sup>14</sup>

3 Trustee disputes the IRS's position and argues that recovery  
4 of lost tax revenue is not a component of recovery under IRC  
5 § 857(b)(7)(A). Rather, the recovery is measured by the total  
6 amount of improper deductions and is not the difference between  
7 the tax paid by the TRS and the tax that the TRS should have paid  
8 had the deductions not been taken. It is assessed against the  
9 parent REIT equal to the deductions that the IRS contends were  
10 improperly allocated to the TRS. In short, Trustee contends the  
11 bankruptcy court was correct in holding that the exaction is a  
12 penalty.

13 **1. Priority tax claims under § 507(a)(8)**

14 Regardless of the specific subpart asserted by the IRS, all  
15 of § 507(a)(8) requires the debt at issue to be either a tax debt  
16 or a penalty related to a tax debt and in compensation for actual  
17 pecuniary loss before it will qualify for priority treatment under  
18 this subsection. In re Towler, 493 B.R. 239, 242 (Bankr. D. Colo.  
19 2013). Non-pecuniary loss penalties are not entitled to priority  
20 but may be allowed only as general unsecured claims. Therefore,  
21 in order to determine whether a certain portion of the IRS's Claim  
22 is entitled to priority, we must decide whether the exaction under  
23 IRC § 857(b)(7) is a non-pecuniary loss penalty or a tax.

24 The government exacts many types of payments from its  
25 citizens. "An 'exaction' is the 'action of demanding and  
26

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27 <sup>14</sup> Section 507(a)(8)(G) provides for priority treatment of "a  
28 penalty related to a claim of a kind specified in this paragraph  
and in compensation for actual pecuniary loss."

1 enforcing payment (of fees, taxes, penalties, etc.).'" In re  
2 Towler, 493 B.R. at 242 (quoting the Oxford English Dictionary  
3 Online, OED.com, [http://www.oed.com/view/Entry/65523?redirected](http://www.oed.com/view/Entry/65523?redirectedFrom=exaction)  
4 [From=exaction](http://www.oed.com/view/Entry/65523?redirectedFrom=exaction) (last visited Aug. 9, 2014)). Some exactions, such  
5 as a fine for a speeding ticket, clearly are not taxes or a  
6 penalty related to a tax. Id. Whether an obligation is a tax  
7 within the meaning of the Bankruptcy Code is determined by federal  
8 law. City of N.Y. v. Feiring, 313 U.S. 283, 285 (1941).

## 9 **2. Analysis**

10 The term "tax," found in IRC § 857(b)(7)(A) & (E) is not  
11 defined in the Bankruptcy Code. Examining the statutory text in  
12 this case is equally unhelpful. Nonetheless, statutory labels do  
13 not control whether a specific exaction constitutes a tax or  
14 penalty for the purposes of fixing priorities under § 507(a)(8).  
15 Instead, courts are instructed to employ a "functional analysis"  
16 to ascertain the "actual effects" of the exaction. CF & I  
17 Fabricators, 518 U.S. at 221. As part of this functional  
18 analysis, the Supreme Court particularly distinguished a "tax" and  
19 a penalty related to a tax from a "penalty" that is unrelated to a  
20 tax. "[A] tax is an enforced contribution to provide for the  
21 support of government; a penalty . . . is an exaction imposed by  
22 statute as punishment for an unlawful act." Id. at 224 (quoting  
23 United States v. La Franca, 282 U.S. 568, 572 (1931)). The  
24 Supreme Court recently reaffirmed its approach to distinguishing  
25 taxes from penalties in Nat'l Fed'n of Indep. Bus. v. Sebelius,  
26 132 S.Ct. 2566, 2596-97 (2012).

27 Based on Feiring and its progeny, the Ninth Circuit in Cnty.  
28 Sanitation Dist. No. 2 v. Lorber Indus. of Cal., Inc.



1 (In re Lorber), 675 F.2d 1062, 1066 (9th Cir. 1982), outlined four  
2 elements necessary for determining whether an exaction is a tax:  
3 (1) an involuntary pecuniary burden, regardless of name, laid upon  
4 individuals or property; (2) imposed by, or under authority of the  
5 legislature; (3) for public purposes, including the purposes of  
6 defraying expenses of government or undertakings authorized by it;  
7 and (4) under the police or taxing power of the state. Most  
8 government exactions satisfy the second and fourth elements, which  
9 appears to be the case here. Element one is likely met as well.  
10 However, the third element of "public purpose" is not so clear.

11 We could not locate, and the parties have not cited, any case  
12 or other authority determining whether the exaction imposed in  
13 IRC § 857(b)(7)(A) is a penalty or a tax for purposes of priority  
14 under § 507(a)(8). However, in applying the CF & I Fabricators  
15 standard to IRC § 857(b)(7)(A), we are persuaded that the  
16 provision is a non-pecuniary loss penalty and not a tax for  
17 purposes of bankruptcy priority.

18 In CF & I Fabricators, the debtor steel company failed to  
19 make a required annual contribution of \$12.4 million to an  
20 employee pension plan under ERISA, and the IRS imposed an exaction  
21 pursuant to IRC § 4971(a), which imposes on the employer a payment  
22 equal to 10% (i.e., \$1.24 million here) on any "accumulated  
23 funding deficiency" of certain pension plans. 518 U.S. at 216-17.  
24 If the employer fails to correct the deficiency before the earlier  
25 of a notice of deficiency or assessment, the employer is also  
26 obligated to pay an additional "tax" of 100% of the accumulated  
27 funding deficiency. IRC § 4971(b). In applying a functional  
28 analysis to determine whether the exaction at issue was a tax or

1 penalty, the Supreme Court held that the exaction's "patently  
2 punitive function" rendered it a non-tax related penalty rather  
3 than an excise tax, as claimed by the IRS, and was a general  
4 unsecured claim. Id. at 225-26.

5 Other comparable penalty versus tax cases are those involving  
6 IRC § 72(t), which imposes a 10% exaction on the premature  
7 withdrawal of pension plan funds. The Tenth Circuit in United  
8 States v. Dumler (In re Cassidy), 983 F.2d 161, 164-65 (10th Cir.  
9 1992), held that the exaction was a flat rate penalty designed to  
10 be punitive in nature, and not one for actual pecuniary loss,  
11 because it bore no relationship to the direct financial loss of  
12 the government. Accord In re Crespedes, 393 B.R. 403, 409 (Bankr.  
13 E.D. N.C. 2008) (holding same); In re Mounier, 232 B.R. 186, 192-93  
14 (Bankr. S.D. Cal. 1998) (10% penalty for early pension withdrawal  
15 does not satisfy "public purpose" test of Lorber since the  
16 purported tax did not support the government but was meant to  
17 prevent retirement plans from being treated as savings accounts by  
18 individuals).

19 Here, the IRS's own documents establish that the portion of  
20 the exaction it contends is entitled to priority is not a "tax"  
21 designed to recover the alleged lost tax revenue from DC TRS. The  
22 NOPAs set forth the IRS's calculations for the reallocation of the  
23 Management Deductions. If one subtracts Column 2 (the Allowed  
24 Allocation to DC TRS) from Column 1 (the Original Amount Allocated  
25 to DC TRS), that yields the figure set forth in Column 4 – the  
26 100% exaction imposed against Debtor under IRC § 857(b)(7)(A).  
27 Adding all of the numbers in Column 4 for the three tax years at  
28 issue results in a sum of \$1,554,588, which is the principal

1 amount the IRS asserts is entitled to priority in its Claim. The  
2 remainder portion it asserts is entitled to priority is the  
3 interest on this principal up to the petition date, some \$331,000.  
4 This number is not a recalculation of income taxes due by DC TRS;  
5 it is a straight application of the 100% penalty imposed against  
6 Debtor for the improperly allocated Management Deductions.  
7 Nothing whatsoever about this amount correlates to what DC TRS  
8 would have paid in corporate income tax but for the in-lieu remedy  
9 against Debtor under IRC § 857(b)(7)(E). Thus, an exaction under  
10 IRC § 857(b)(7)(A) is not a tax intended to support the government  
11 but, rather, functions as a penalty against a parent REIT for its  
12 improperly allocated deductions to its TRS.

13 Because we conclude that the 100% exaction imposed under IRC  
14 § 857(b)(7)(A) is a non-pecuniary loss penalty, we reject the  
15 IRS's alternative argument that its Claim is entitled to priority  
16 under § 507(a)(8)(G). For that provision to even apply, the  
17 exaction at issue would have to relate to a "tax" under  
18 § 507(a)(8)(A)-(F), which it does not. See Ohio Bureau of  
19 Workers' Comp. v. Yoder (In re Suburban Motor Freight, Inc.),  
20 36 F.3d 484, 489 (6th Cir. 1994) (applying former § 507(a)(7)(G)  
21 and holding that to qualify for priority, the financial exaction  
22 must (1) relate to a tax, (2) be penal in nature, and (3) be  
23 compensatory for actual pecuniary loss rather than punitive).  
24 Accordingly, we conclude that the bankruptcy court did not err  
25 when it sustained Trustee's objection and denied priority status  
26 to the IRS's Claim.

## 27 VI. CONCLUSION

28 For the foregoing reasons, we AFFIRM.