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U.S. BKCY. APP. PANEL  
OF THE NINTH CIRCUIT

NOT FOR PUBLICATION

UNITED STATES BANKRUPTCY APPELLATE PANEL  
OF THE NINTH CIRCUIT

5	In re:	)	BAP No.	CC-15-1123-KiGD
6	LETICIA JOY ARCINIEGA,	)	Bk. No.	6:11-bk-15412-SY
7	Debtor.	)	Adv. No.	6:11-ap-01735-SY
8	_____	)		
9	LETICIA JOY ARCINIEGA,	)		
10	Appellant,	)		
11	v.	)	<b>MEMORANDUM<sup>1</sup></b>	
12	JAMES CLARK,	)		
13	Appellee.	)		
	_____	)		

Argued and Submitted on January 21, 2016,  
at Pasadena, California

Filed - February 3, 2016

Appeal from the United States Bankruptcy Court  
for the Central District of California

Honorable Scott Yun, Bankruptcy Judge, Presiding

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Appearances: Bruce Adelstein of Law Office of Bruce Adelstein  
argued for appellant Leticia Joy Arciniega; Chad V.  
Haes of Marshack Hays LLP argued for appellee James  
Clark.

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Before: KIRSCHER, GAN<sup>2</sup> and DUNN, Bankruptcy Judges.

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<sup>1</sup> This disposition is not appropriate for publication.  
Although it may be cited for whatever persuasive value it may  
have, it has no precedential value. See 9th Cir. BAP Rule 8024-1.

<sup>2</sup> Hon. Scott H. Gan, Bankruptcy Judge for the District of  
Arizona, sitting by designation.

1 Debtor Leticia Joy Arciniega appeals a judgment excepting a  
2 \$50,000 debt from discharge under § 523(a)(2)(A)<sup>3</sup> and (a)(6) for  
3 false representations Arciniega made in connection with a  
4 settlement agreement with James Clark. Arciniega also appeals the  
5 bankruptcy court's decision to award Clark \$281,000 in liquidated  
6 damages and to award him \$209,806.42 in attorney's fees as part of  
7 the nondischargeable judgment. We AFFIRM, in part, REVERSE, in  
8 part, and VACATE and REMAND, in part.

9 **I. FACTUAL BACKGROUND AND PROCEDURAL HISTORY**

10 **A. Prepetition events**

11 **1. The marriage and properties purchased**

12 Arciniega is a California realtor and owns a real estate  
13 agency. She also has extensive professional experience in the  
14 banking industry, including recent employment as a compliance  
15 consultant for various financial institutions. Clark is a Vietnam  
16 veteran and is Arciniega's former husband.

17 In 1979, the couple purchased a home known as the Arrowhead  
18 Property. In 1991, they purchased a second home known as the  
19 Verona Property. Both properties were purchased with Clark's VA  
20 home loan entitlement. The couple took title to the properties in  
21 both their names. In 1991, Arciniega and Clark separated. Since  
22 that time, Clark has lived at the Arrowhead Property; Arciniega  
23 has lived at the Verona Property. The marriage was formally  
24 dissolved in 2000.

25 Despite their split, Arciniega continued to make the mortgage

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27 <sup>3</sup> Unless specified otherwise, all chapter, code and rule  
28 references are to the Bankruptcy Code, 11 U.S.C. §§ 101-1532, and  
the Federal Rules of Bankruptcy Procedure, Rules 1001-9037.

1 payments on both properties. She and Clark later refinanced the  
2 VA loans on both properties. In 2006, Clark conveyed his one-half  
3 interest in the Verona Property to Arciniega.

## 4 **2. Clark's lawsuit over the Arrowhead Property**

5 In March 2007, Clark sued Arciniega for claims relating to  
6 the Arrowhead Property. Clark sought to acquire title to the  
7 Arrowhead Property as his sole and separate property. That same  
8 month, Arciniega obtained a second mortgage on the Verona Property  
9 from CitiMortgage for \$100,000 secured by a junior deed of trust  
10 against the property. Arciniega did not tell Clark about the  
11 second mortgage.

12 In late April 2009, Clark and Arciniega settled the Arrowhead  
13 litigation, as memorialized in a written Settlement Agreement.  
14 Clark signed the Settlement Agreement on May 4, 2009; Arciniega  
15 signed it on May 11, 2009. Both parties were represented by  
16 counsel. Under the Settlement Agreement, the parties agreed that:

17 A. By May 13, 2009, Clark would pay Arciniega \$50,000,  
18 provided that by May 13, 2009, Arciniega had quitclaimed to Clark  
19 her interest in the Arrowhead Property; and

20 B. By May 13, 2010, Arciniega would "take all necessary  
21 measures to pay off the existing VA loan and remov[e] [Clark's]  
22 name from the loan on [the Verona Property]."

23 The Settlement Agreement expressly provided that Arciniega was  
24 prohibited from attempting to assume the VA loan on the Verona  
25 Property. The Settlement Agreement provided for liquidated  
26 damages of \$1,000 per day for each party should they fail to meet  
27 their respective deadlines. It also contained a reciprocal  
28 attorney's fees clause.

1 Per section II.A. of the Settlement Agreement, Clark paid  
2 Arciniega the \$50,000 and Arciniega transferred her one-half  
3 interest in the Arrowhead Property to Clark. However, Arciniega  
4 never paid off the VA loan on the Verona Property or removed  
5 Clark's name from it as she agreed to do under section II.B. of  
6 the Settlement Agreement.

7 **3. Arciniega's financial troubles and pre-settlement**  
8 **communications regarding the Verona Property loans**

9 After the Arrowhead litigation had been filed and prior to  
10 the execution of the Settlement Agreement, Arciniega had extensive  
11 written communications with CitiMortgage and credit counseling  
12 agencies regarding her dire financial condition and efforts to  
13 modify the VA loan on the Verona Property. Arciniega admitted she  
14 did not disclose any of these communications to Clark prior to the  
15 parties entering into the Settlement Agreement.

16 Eight months before she executed the Settlement Agreement,  
17 Arciniega received a letter from the VA dated September 3, 2008.  
18 The letter included the "Release of Liability" package Arciniega  
19 had requested and explained to Arciniega the process of how to  
20 assume a VA loan. The letter advised that "if the VA grants a  
21 release of liability, this will not restore the veteran's Home  
22 Loan entitlement. The veteran will not be able to use his  
23 entitlement until you (the assumer) pays the loan in full. In  
24 addition, if you (the assumer) defaults on the payments and the  
25 lender forecloses on the loan, the veteran will lose his  
26 entitlement until you (the assumer) repays VA for the loss  
27 suffered in the foreclosure."

28 Five months before she executed the Settlement Agreement,

1 Arciniega received a letter from Springboard Nonprofit Consumer  
2 Credit Management dated December 8, 2008, in response to a prior  
3 counseling session she received. The letter noted that  
4 Arciniega's net income was insufficient to maintain the first  
5 mortgage on the Verona Property, that her expenses exceeded her  
6 income by \$3,820 per month, and recommended that Arciniega effect  
7 a short sale or deed in lieu.

8 Four months before executing the Settlement Agreement,  
9 Arciniega received a letter from CitiMortgage's Loss Mitigation  
10 Department dated January 22, 2009, in response to her request for  
11 assistance on the VA loan. The letter, addressed to both Clark  
12 and Arciniega, stated that the file had been forwarded to a loss  
13 mitigation specialist for review and advised that CitiMortgage was  
14 "unable to suspend collection or foreclosure activity until such  
15 time that a Workable Solution has been approved or completed,  
16 depending on the type of solution offered."

17 Three months before executing the Settlement Agreement,  
18 Arciniega received a letter from CitiMortgage's Loss Mitigation  
19 Department dated February 12, 2009, in response to her request for  
20 a forbearance plan. This letter, also addressed to both Clark and  
21 Arciniega, set forth a forbearance plan for the VA loan on the  
22 Verona Property. Arciniega signed the contract agreeing to the  
23 plan's terms. Although a signature line was provided for Clark,  
24 he did not sign.

25 About one month before she executed the Settlement Agreement,  
26 Arciniega received a letter from CitiMortgage's Loss Mitigation  
27 Department dated April 13, 2009, in response to Arciniega's  
28 "recent inquiry regarding assistance with [her] mortgage." This

1 letter, addressed to both Clark and Arciniega, indicated ways for  
2 Arciniega to keep her home and alternatives to foreclosure. The  
3 letter stated that "[i]n order to open a file for review in loss  
4 mitigation, your request must include financial information from  
5 all borrowers who signed the original loan . . . ." Arciniega  
6 admitted she did not ask Clark for any financial information so  
7 CitiMortgage could open a file for review of loss mitigation.

8 Three weeks before executing the Settlement Agreement,  
9 Arciniega received a letter from CitiMortgage dated April 20,  
10 2009. This letter, addressed to both Clark and Arciniega,  
11 indicated that CitiMortgage was "concerned because your mortgage  
12 account is still delinquent."

13 On May 2, 2009, just nine days before she signed the  
14 Settlement Agreement, Arciniega sent a letter to CitiMortgage  
15 seeking to modify the VA loan and the second loan on the Verona  
16 Property. Arciniega explained her dire financial condition and  
17 that the current forbearance plan was not sufficient relief. She  
18 requested that CitiMortgage "re-write" the loans under the terms  
19 she offered. Particularly, Arciniega indicated that: (1) she was  
20 "delinquent" on her first mortgage based on its forbearance  
21 status; (2) she had effectuated a settlement with Clark that  
22 required her to "remove his name from the mortgage on this house"  
23 and that she "must remove James' name from the loan;" (3) her  
24 declining income made it difficult for her to qualify for a new  
25 mortgage to accomplish her requirement to remove Clark; (4) the  
26 Verona Property would "not appraise for an amount sufficient to  
27 allow for a refinance;" (5) she had "exhausted" her savings  
28 "completely;" (6) she earned only \$2,700 per month but her monthly

1 expenses were nearly \$4,000; and (7) she risked losing the Verona  
2 Property if she did "not forestall [her] probable delinquency,  
3 default and eventual foreclosure." CitiMortgage ultimately  
4 granted a modification of the VA loan on the Verona Property.

5 In addition to not telling Clark about these pre-settlement  
6 communications with Springboard or CitiMortgage, Arciniega also  
7 admitted not disclosing that her live-in boyfriend, David  
8 Christian, recorded a deed of trust against the Verona Property on  
9 April 28, 2009, just days before Arciniega signed the Settlement  
10 Agreement, purporting to secure a \$120,000 loan to Arciniega. At  
11 that time, Arciniega valued the Verona Property at \$89,000.  
12 Christian reconveyed his security interest in the Verona Property  
13 back to Arciniega on May 19, 2009, one week after she signed the  
14 Settlement Agreement.

15 **4. Arciniega's post-settlement communications regarding the**  
16 **Verona Property loans**

17 Per the Settlement Agreement, Arciniega had one year, until  
18 May 13, 2010, to "take all necessary measures" to pay off the VA  
19 loan and remove Clark's name from it.

20 On March 10, 2010, Arciniega sent a letter to CitiMortgage,  
21 seeking to once again modify the VA loan on the Verona Property.  
22 This letter was essentially identical to the one she submitted to  
23 CitiMortgage on May 2, 2009.

24 Arciniega's deadline of May 13, 2010, passed. Eight months  
25 later, on January 11, 2011, Arciniega sent a letter to  
26 CitiMortgage seeking another modification of the VA loan. This  
27 letter was essentially identical to the ones she submitted on  
28 May 2, 2009, and March 10, 2010.

1 **B. Postpetition events**

2 Arciniega filed a chapter 7 bankruptcy case on February 18,  
3 2011.

4 **1. Clark's adversary action against Arciniega**

5 Clark filed an adversary complaint against Arciniega, seeking  
6 to except the debt owed to him under the Settlement Agreement from  
7 discharge under § 523(a)(2)(A) and (a)(6).<sup>4</sup> Clark alleged that  
8 Arciniega had deliberately failed to disclose she had no intention  
9 of satisfying the VA loan on the Verona Property, with the purpose  
10 of inducing Clark to pay her \$50,000. Clark alleged that he  
11 justifiably relied on Arciniega's representations that she  
12 intended to pay off the VA loan. Clark alleged that as a result  
13 of Arciniega's false representations and/or actual fraud, he had  
14 suffered damages of at least \$331,000, exclusive of attorney's  
15 fees, costs and interest.

16 Clark and Arciniega later filed a joint pretrial  
17 stipulation. While they agreed to many facts, one source of  
18 disagreement was their differing interpretations of Arciniega's  
19 obligations under the Settlement Agreement. Clark believed  
20 Arciniega was required to pay off the VA loan and remove his name  
21 from it, which she failed to do. Arciniega believed she was  
22 required only to "take all necessary measures" to pay off the VA  
23 loan and remove Clark's name from it, which she contended she did.  
24 In other words, Arciniega did not believe she had to actually  
25 accomplish the task of paying off the VA loan and removing Clark's

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26  
27 <sup>4</sup> Clark also sought to deny Arciniega's discharge under  
28 § 727(a)(2) and (a)(4). The bankruptcy court found in favor of  
Arciniega on those claims. They are not at issue on appeal.



1 name from it, only that she had to make her best efforts to do so.  
2 Thus, Arciniega contended she had not breached the Settlement  
3 Agreement.

4 In her direct testimony declaration filed on January 21,  
5 2014, Arciniega stated that she intended to perform under the  
6 Settlement Agreement and that she had been trying since 2006 to  
7 pay off the VA loan on the Verona Property and remove Clark's name  
8 from it. However, at the time the Settlement Agreement was  
9 executed, the Verona Property was severely underwater (by at least  
10 \$80,000) due to market and economic conditions beyond her control;  
11 thus, it could not be refinanced under traditional terms.

12 In his direct testimony declaration, Clark testified that the  
13 reason for removing his name from the VA loan on the Verona  
14 Property was so that he could regain his VA home loan entitlement.  
15 Clark said he relied on Arciniega's representation that she would  
16 pay off the VA loan and remove his name from it by May 13, 2010.  
17 He also relied on Arciniega's representation that she would pay  
18 liquidated damages of \$1,000 per day for each day she failed to  
19 meet her deadline. Clark testified that Arciniega executed the  
20 Settlement Agreement to induce him to pay her \$50,000, knowing she  
21 would not perform her obligations in exchange for his. Clark  
22 testified that as a result of his reliance, he had incurred  
23 \$206,000 in actual damages (the \$50,000 settlement amount plus at  
24 least \$156,000 in attorney's fees and costs through trial) and  
25 \$281,000 in liquidated damages (281 days x \$1,000 per day  
26 beginning on May 14, 2010, until the petition date of February 18,  
27 2011). Clark testified that had he known about Arciniega's pre-  
28 settlement communications regarding her dire financial condition

1 and the state of the Verona Property loans, he would not have  
2 entered into the Settlement Agreement; these communications  
3 clearly showed that Arciniega had no ability to pay off or  
4 refinance the VA loan and was not going to be able to simply  
5 remove his name from it.

6 Arciniega, now pro se, filed a second direct testimony  
7 declaration on February 24, 2015, along with some proposed,  
8 untimely trial exhibits. Clark objected to virtually every  
9 paragraph of the 2015 declaration and the proposed exhibits on  
10 various evidentiary grounds. Notably, pages 1-3 of Arciniega's  
11 latest seven-page declaration contained language identical to that  
12 of her earlier declaration filed in 2014, to which Clark had not  
13 objected. In any event, the bankruptcy court sustained a majority  
14 of Clark's evidentiary objections, including many he asserted for  
15 pages 1-3. Much of Arciniega's 2015 declaration and all but two  
16 of her proposed exhibits were excluded. Arciniega has not  
17 appealed any of the bankruptcy court's evidentiary rulings.<sup>5</sup>

## 18 **2. The trial**

19 The one-day trial proceeded on March 17, 2015. Arciniega  
20 represented herself; only she and Clark testified. Clark admitted  
21 that within one year prior to entering into the Settlement  
22 Agreement he had not received any information as to Arciniega's

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23  
24 <sup>5</sup> Clark contends Arciniega improperly included in her  
25 excerpts of record documents not admitted into evidence. We  
26 agree. Because Arciniega has not appealed the bankruptcy court's  
27 evidentiary rulings with respect to the following documents, we  
28 did not consider them on appeal: (1) Arciniega's stricken  
testimony from her 2015 declaration; and (2) the documents  
attached to Arciniega's 2015 declaration the bankruptcy court  
excluded. As an appellate court, we can only consider evidence  
included in the record. Kirschner v. Uniden Corp. of Am.,  
842 F.2d 1074, 1077-78 (9th Cir. 1988).

1 financial condition, yet he believed she had the ability to pay  
2 off or refinance the VA loan on the Verona Property. After  
3 hearing additional testimony and closing argument from the  
4 parties, the bankruptcy court took the matter under submission,  
5 stating it would announce its oral ruling the next day.

### 6 **3. The bankruptcy court's ruling**

7 The bankruptcy court issued its oral ruling on March 18,  
8 2015, finding for Clark on his nondischargeability claims under  
9 § 523(a)(2)(A) and (a)(6). The court awarded Clark the \$50,000 he  
10 paid to Arciniega as part of the Settlement Agreement. It further  
11 awarded Clark \$281,000 in liquidated damages per the Settlement  
12 Agreement, \$1,000 per day for each day that Arciniega "did not  
13 live up to the provisions of that agreement . . . from the day she  
14 breached to the day she filed for bankruptcy." Trial Tr.  
15 (Mar. 18, 2015) at 14:17-20. Finally, under Cohen v. de la Cruz,  
16 523 U.S. 213 (1998), the court awarded Clark his attorney's fees  
17 and costs based on the fee provision in the Settlement Agreement.  
18 The court ordered Clark to file a declaration to prove-up his  
19 attorney's fees before entering a final judgment.

20 After Clark filed the fee declaration, the bankruptcy court  
21 entered a judgment excepting Clark's debt of \$540,806.42 from  
22 Arciniega's discharge under § 523(a)(2)(A) and (a)(6) (the  
23 "Judgment"). The Judgment consisted of \$331,000 in damages and  
24 the \$209,806.42 in attorney's fees and costs Clark incurred for  
25 the adversary proceeding. Arciniega timely appealed the Judgment.

## 26 **II. JURISDICTION**

27 The bankruptcy court had jurisdiction under 28 U.S.C. §§ 1334  
28 and 157(a)(2)(I) and (J). We have jurisdiction under 28 U.S.C.

1 § 158.

2 **III. ISSUES**

3 1. Did the bankruptcy court err in determining that Arciniega  
4 had acted with the requisite fraudulent intent and that Clark  
5 justifiably relied on her representations under § 523(a)(2)(A)?

6 2. Did the bankruptcy court err in determining that Arciniega  
7 willfully and maliciously injured Clark under § 523(a)(6)?

8 3. Did the bankruptcy court err in determining that Clark  
9 suffered actual damages of the \$50,000 settlement payment as a  
10 result of Arciniega's fraud or willful and malicious injury?

11 4. Did the bankruptcy court abuse its discretion in awarding  
12 Clark liquidated damages of \$281,000 as part of the  
13 nondischargeable debt?

14 5. Did the bankruptcy court err in awarding Clark attorney's  
15 fees of \$209,806.42 as part of the nondischargeable debt?

16 **IV. STANDARDS OF REVIEW**

17 We review de novo the bankruptcy court's legal conclusions,  
18 and we review for clear error its factual findings as to whether  
19 the requisite nondischargeability elements are present. Tallant  
20 v. Kaufman (In re Tallant), 218 B.R. 58, 63 (9th Cir. BAP 1998).  
21 Findings of fact are clearly erroneous only if they are illogical,  
22 implausible or without support in the record. Retz v. Samson  
23 (In re Retz), 606 F.3d 1189, 1196 (9th Cir. 2010).

24 We review the bankruptcy court's decision to apply § 523(a)  
25 to an award of attorney's fees de novo. Redwood Theaters, Inc. v.  
26 Davison (In re Davison), 289 B.R. 716, 720 (9th Cir. BAP 2003).  
27 See Dinan v. Fry (In re Dinan), 448 B.R. 775, 782 (9th Cir. BAP  
28 2011) (we review de novo the bankruptcy court's decision to award

1 attorney's fees under state law).

2 We review the bankruptcy court's decision to award liquidated  
3 damages under the abuse of discretion standard. Traxler v.  
4 Multnomah Cty., 596 F.3d 1007, 1015 (9th Cir. 2010). The court  
5 abuses its discretion if it applied the wrong legal standard or  
6 its findings were illogical, implausible or without support in the  
7 record. TrafficSchool.com, Inc. v. Edriver Inc., 653 F.3d 820,  
8 832 (9th Cir. 2011).

9 **V. DISCUSSION**

10 **A. The bankruptcy court did not clearly err in determining**  
11 **Arciniega had acted with the requisite fraudulent intent and**  
12 **that Clark justifiably relied on her representations.**

13 Section 523(a) (2) (A) excepts from discharge any debt for  
14 money, property, services or an extension, renewal, or refinancing  
15 of credit, to the extent obtained by false pretenses, a false  
16 representation or actual fraud. The creditor bears the burden of  
17 demonstrating by a preponderance of the evidence each of the  
18 following five elements: (1) misrepresentation, fraudulent  
19 omission or deceptive conduct by the debtor; (2) knowledge of the  
20 falsity or deceptiveness of the representation or omission; (3) an  
21 intent to deceive; (4) the creditor's justifiable reliance on the  
22 representation or conduct; and (5) damage to the creditor  
23 proximately caused by reliance on the debtor's representations or  
24 conduct. Ghomeshi v. Sabban (In re Sabban), 600 F.3d 1219, 1222  
25 (9th Cir. 2010); Oney v. Weinberg (In re Weinberg), 410 B.R. 19,  
26 35 (9th Cir. BAP 2009). Exceptions to discharge under § 523 are  
27 narrowly construed in favor of the debtor. Su v. Carrillo  
28 (In re Su), 259 B.R. 909, 912 (9th Cir. BAP 2001), aff'd, 290 F.3d  
1140 (9th Cir. 2002).

1           **1. False representation**

2           Whether the debtor made a false representation is a finding  
3 of fact reviewed for clear error. Candland v. Ins. Co. of N. Am.  
4 (In re Candland), 90 F.3d 1466, 1469 (9th Cir. 1996). Under the  
5 Settlement Agreement, Arciniega agreed to "take all necessary  
6 measures to pay off the existing VA loan and remov[e] [Clark's]  
7 name from the loan on [the Verona Property]." The bankruptcy  
8 court found this was a specific representation that Arciniega  
9 **would** pay off the VA loan and remove Clark's name from it within  
10 the specified period. The court rejected as not credible  
11 Arciniega's contention that she was only required to **try** to pay  
12 off the VA loan and remove Clark's name from it, and that as long  
13 as she tried, she would satisfy her contractual obligations. The  
14 court found the Settlement Agreement to be "written in a very  
15 plain and clear language. There is no ambiguity there." Trial  
16 Tr. (Mar. 18, 2015) at 6:23-25. It further found Arciniega's  
17 contention that she only had to **try** to perform was undermined by  
18 her May 2, 2009 letter to CitiMortgage, written just nine days  
19 before she signed the Settlement Agreement, wherein she stated, "I  
20 must remove James' name from the loan." Thus, opined the court,  
21 Arciniega "knew exactly what she had to do" – either pay off the  
22 VA loan or remove Clark's name from it by May 13, 2010. Id. at  
23 7:12-18.

24           Arciniega disputes the bankruptcy court's interpretation of  
25 the "unambiguous" phrase that she would "take all necessary  
26 measures" to remove Clark from the VA loan on the Verona Property  
27 to mean that she was required to succeed at doing so. Arciniega  
28 contends the bankruptcy court interpreted "measures" in a way that

1 conflated the means with the ends. It understood "take all  
2 necessary measures" as including the end of taking Clark off the  
3 loan. She maintains the plain meaning of this phrase is that she  
4 had to "take all necessary measures" to accomplish the end of  
5 paying off the VA loan or removing Clark's name from it, not that  
6 she actually had to accomplish these ends. We disagree.

7       According to Burton's Legal Thesaurus, the similar legal  
8 phrase "take the necessary measure" is a verb meaning:  
9 "accomplish, achieve, act, attain, be instrumental, bring to  
10 fruition, decide, determine, discharge, effectuate, enforce,  
11 execute, find a method, find the means, find the way, follow  
12 through, fulfill, gain, gain results, get, obtain, perform,  
13 produce, realize." (4th ed. 2007). Clearly then, "take all  
14 necessary measures" means to accomplish the end. Here, that meant  
15 removing Clark's name from the VA loan by whatever means  
16 necessary.

17       Moreover, Arciniega's interpretation defies logic. Merely  
18 "trying" to pay off the VA loan or remove Clark's name from it  
19 served no purpose to Clark. Such actions would not restore his VA  
20 home loan entitlement or eliminate his liability on the VA loan.  
21 In addition, Arciniega's performance of "trying" to get Clark's  
22 name off the VA loan would be entirely subjective as to when a  
23 breach occurred. How much effort by Arciniega would be enough to  
24 satisfy her obligation under the contract? One letter to  
25 CitiMortgage? Five letters? Ten letters and five phone calls?  
26 Alternatively, whether Arciniega was successful at paying off the  
27 VA loan or removing Clark's name from it provides a clear basis  
28 for determining any potential breach. Obviously, this was the

1 intent of the Settlement Agreement.

2 Accordingly, the bankruptcy court did not clearly err in  
3 finding that the language of the Settlement Agreement was clear  
4 and unambiguous and that Arciniega had represented she would pay  
5 off the VA loan or remove Clark's name from it.

6 **2. Knowledge of the falsity and intent to deceive the**  
7 **creditor**

8 Intent to deceive under § 523(a)(2)(A) is a question of fact  
9 we review for clear error. In re Candland, 90 F.3d at 1469. The  
10 bankruptcy court examined the evidence, including the testimony  
11 offered at trial, and found that Arciniega knew her representation  
12 that she would pay off the VA loan or remove Clark's name from it  
13 was false, because she knew or should have known at the time she  
14 entered into the Settlement Agreement that she could not perform.  
15 To support its finding, the court pointed to the pre-settlement  
16 letters between Arciniega and Springboard or CitiMortgage, all of  
17 which evidenced her knowledge of her dire financial condition and  
18 that she did not have sufficient income to pay her expenses. Most  
19 persuasive was the fact that these various letters were written a  
20 few months, weeks or even days before she signed the Settlement  
21 Agreement. Thus, Arciniega was "fully cognizant" of her situation  
22 and her inability to perform, yet she still entered into the  
23 Settlement Agreement and received the benefit of Clark's \$50,000  
24 payment. Trial Tr. (Mar. 18, 2015) at 9:15-20

25 Of particular importance to the bankruptcy court was the  
26 May 2, 2009 letter Arciniega wrote to CitiMortgage, just nine days  
27 before she signed the Settlement Agreement, where she acknowledged  
28 the Verona Property would not appraise for a sufficient amount for



1 refinance, that she was delinquent, her earnings were low and that  
2 she had exhausted all of her reserves.

3       The bankruptcy court also determined Arciniega's fraudulent  
4 intent on the basis that she never actually tried to perform under  
5 the Settlement Agreement. "A complete failure to take steps  
6 towards carrying out a promise can support an inference that the  
7 promisor never intended to perform." Field v. Baldwin  
8 (In re Baldwin), 2012 WL 909293, at \*3 (Bankr. D. Haw. Mar. 15,  
9 2012) (citing Mitchell v. Barnette (In re Barnette), 281 B.R. 869,  
10 876 (Bankr. W.D. Pa. 2002)). Her belief that modification or  
11 attempts to assume the VA loan evidenced her attempt to perform  
12 and thus proved her intent to perform, she just could not perform,  
13 was "not persuasive." Trial Tr. (Mar. 18, 2015) at 10:3-8. The  
14 court found that Arciniega knew, as evidenced by the May 2, 2009  
15 letter to CitiMortgage, she had to get Clark's name off the VA  
16 loan. The court also considered Arciniega's knowledge and  
17 sophistication about real estate and the banking industry in  
18 making its intent determination.

19       Arciniega contends the bankruptcy court's finding that she  
20 acted with fraudulent intent was erroneous because it was based on  
21 two faulty premises: (1) Arciniega knew she could not remove  
22 Clark from the VA loan; and (2) Arciniega knew that "take all  
23 necessary measures" required her to remove Clark's name from the  
24 VA loan. As for Arciniega's second alleged premise, we have  
25 already affirmed the bankruptcy court's finding that Arciniega  
26 knew she was required under the Settlement Agreement to succeed in  
27 removing Clark's name from the VA loan within the specified time  
28 period, not that she merely had to try.

1           Arciniega's contends the first premise also fails because she  
2 did not **know** she could not remove Clark's name from the VA loan  
3 with such certainty as to render her promise fraudulent. The  
4 bankruptcy court disagreed, finding that based on her dire  
5 financial condition at the time and her sophistication level she  
6 knew or should have known that she would be unable to perform  
7 under the Settlement Agreement. "[A] promise made with a positive  
8 intent not to perform or without a present intent to perform  
9 satisfies § 523(a)(2)(A)." Rubin v. West (In re Rubin), 875 F.2d  
10 755, 759 (9th Cir. 1989). Additionally, the promise can be found  
11 fraudulent "where the promisor knew or should have known of his  
12 prospective inability to perform[.]" McCrary v. Barrack  
13 (In re Barrack), 217 B.R. 598, 606 (9th Cir. BAP 1998).

14           Arciniega relies on Anastas v. Am. Sav. Bank (In re Anastas),  
15 94 F.3d 1280 (9th Cir. 1996), for the proposition that in  
16 situations where a debtor faces an objectively difficult time  
17 performing an obligation, testifies to an honest belief that she  
18 could perform and acts accordingly, it is clear error for the  
19 bankruptcy court to infer fraudulent intent solely from the  
20 objective difficulty of performance.

21           In Anastas, the debtor obtained cash advances on several  
22 credit cards to finance his gambling. He always made the monthly  
23 minimum payment to one particular credit card issuer.  
24 Eventually, the debtor was unable to make the payment, given all  
25 of his other credit card debts. He tried to work out alternate  
26 payment arrangements with the subject issuer before he filed his  
27 chapter 7 bankruptcy case, but the issuer refused. The issuer  
28 then sought to except the credit card debt from discharge under

1 § 523(a)(2)(A). The bankruptcy court found that the debtor  
2 committed fraud within the meaning of § 523(a)(2)(A), because he  
3 incurred the debt without the intent to repay.

4 The Ninth Circuit reversed, holding that the bankruptcy court  
5 erroneously based its determination on the debtor's **inability** to  
6 pay the credit card debt rather than on his **intent** to pay. The  
7 Anastas court held that when determining whether a creditor has  
8 established the requisite element of intent in the context of  
9 credit card fraud, a court's inquiry must focus on a debtor's  
10 intent rather than ability to repay. 94 F.3d at 1285. Financial  
11 condition, standing alone, is not a substitute for an actual  
12 finding that the debtor intended to deceive the creditor when the  
13 charges were incurred. Id. at 1286. Specifically, when  
14 determining whether to except a credit card debt from discharge  
15 under § 523(a)(2)(A), the court's "express focus must be solely on  
16 whether the debtor maliciously and in bad faith incurred credit  
17 card debt with the intention of petitioning for bankruptcy and  
18 avoiding the debt." Id.

19 Anastas is factually distinguishable from this case because  
20 Arciniega was not trying to obtain credit extensions from Clark.  
21 She promised to remove Clark's name from the VA loan by the  
22 specified time period by either paying it off or implementing some  
23 other means. Further, the bankruptcy court did not infer  
24 Arciniega's fraudulent intent solely from her financial condition  
25 and the objective difficulty of performance; it inferred her  
26 fraudulent intent from evidence that she knew of the impossibility  
27 of what she had promised. That evidence consisted of her  
28 sophisticated knowledge and the pre-settlement letters from

1 Springboard and CitiMortgage, particularly, the May 2, 2009  
2 letter, which reflected that Arciniega was woefully insolvent,  
3 that she could not pay her mortgages on the Verona Property, that  
4 she risked losing the home to foreclosure, that she had exhausted  
5 her savings and, most importantly, that she knew the Verona  
6 Property was so far underwater no hope existed to refinance it.

7       Although Arciniega testified that CitiMortgage required her  
8 first to modify the VA loan before it would consider refinancing,  
9 no other evidence supported her contention. None of the pre- or  
10 post-settlement letters made any mention of the possibility of  
11 refinancing, which Arciniega admitted at trial. No one from  
12 CitiMortgage offered a declaration; no expert witness testified on  
13 her behalf. In addition, the bankruptcy court sustained Clark's  
14 objection to Arciniega's testimony as hearsay as to whether or not  
15 CitiMortgage required first a loan modification before it would  
16 consider a refinance. Trial Tr. (Mar. 17, 2015) at 136:1-137:9.

17       Because direct evidence of intent to deceive is rarely  
18 available, it can be inferred from the totality of the  
19 circumstances, including reckless disregard for the truth.  
20 Gertsch v. Johnson & Johnson, Fin. Corp. (In re Gertsch), 237 B.R.  
21 160, 167-68 (9th Cir. BAP 1999). Based on the totality of the  
22 circumstances, the bankruptcy court concluded that due to her dire  
23 financial condition and her knowledge of real estate and the  
24 banking industry, Arciniega could not have believed she could  
25 refinance, pay off the VA loan or remove Clark's name from it  
26 within the required time when she entered into the Settlement  
27 Agreement. We do not perceive any clear error in the bankruptcy  
28 court's finding that Arciniega acted with fraudulent intent. At

1 minimum, the evidence supports a finding that she acted with  
2 reckless disregard for the truth.

3 **3. Justifiable reliance**

4 Arciniega does not challenge the bankruptcy court's finding  
5 as to Clark's justifiable reliance. Therefore, we will not  
6 further discuss the issue. See Christian Legal Soc'y v. Wu,  
7 626 F.3d 483, 487-88 (9th Cir. 2010) ("We review only issues [that]  
8 are argued specifically and distinctly in a party's opening  
9 brief.").

10 **B. The bankruptcy court erred in finding that Clark's damages of**  
11 **the \$50,000 settlement payment was proximately caused by**  
12 **Arciniega's fraud.**

13 Although we conclude that the bankruptcy court did not err in  
14 finding that Arciniega made a false representation, that she  
15 intended to deceive Clark and that Clark justifiably relied on  
16 Arciniega's representation, we REVERSE its finding that Clark was  
17 damaged in the amount of the \$50,000 payment he made to Arciniega  
18 as a result of her fraud.

19 Another element for an exception to discharge under  
20 § 523(a)(2)(A) is that Clark must have sustained loss or damages  
21 as the proximate result of the misrepresentation having been made.  
22 In re Sabban, 600 F.3d at 1223. The bankruptcy court found that  
23 as a result of Arciniega's fraud, Clark suffered damages of the  
24 \$50,000 he paid to her as part of the Settlement Agreement.

25 Arciniega challenges the bankruptcy court's finding that  
26 Clark suffered actual damages of the \$50,000 payment by arguing  
27 that for Clark to recover on his fraud in the inducement claim, he  
28 had to rescind the Settlement Agreement, return the benefits he  
received and seek restitution. As an initial matter, Arciniega

1 never raised this issue before the bankruptcy court, so we are not  
2 required to address it. See Samson v. W. Capital Partners, LLC  
3 (In re Blixseth), 684 F.3d 865, 872 n.12 (9th Cir. 2012) (appellate  
4 court may decline to address argument not raised before bankruptcy  
5 court). Nonetheless, we disagree.

6 Generally speaking, California law allows fraud plaintiffs to  
7 retain the benefits of a contract he or she was fraudulently  
8 induced to enter into and at the same time sue for damages for the  
9 loss suffered as a result of the fraud. Lazar v. Super Ct.,  
10 12 Cal. 4th 631, 646 (1996). In other words, fraud victims can  
11 recover out-of-pocket damages in addition to benefit-of-the-  
12 bargain damages. See also Robinson Helicopter Co., Inc. v. Dana  
13 Corp., 34 Cal. 4th 979, 992 (2004) (where fraud damages are ordered  
14 in relation to contractual obligations a fraud plaintiff may  
15 recover "out-of-pocket" damages in addition to "benefit-of-the-  
16 bargain" damages). One exception to this rule is when the subject  
17 contract is a contract for the purchase, sale or exchange of  
18 property. See CAL. CIV. CODE § 3343(a)(1). Thus, plaintiffs who  
19 are fraudulently induced to enter into property transactions may  
20 only recover as a measure of their damages out-of-pocket losses.  
21 Fragale v. Faulkner, 110 Cal. App. 4th 229, 236 (2003).

22 Arciniega contends, but fails to show why, CAL. CIV. CODE  
23 § 3343 applies here. An exchange of property was only part of the  
24 Settlement Agreement; the transaction here was not a sale,  
25 purchase or exchange of property as contemplated by the statute.  
26 In any event, settlement agreements appear to be beyond the scope  
27 of CAL. CIV. CODE § 3343. Ifeorah v. Flegal (In re Ifeorah),  
28 2015 WL 3895502, at \*7 (9th Cir. BAP June 24, 2015) (citing

1 Northridge Homeowners Ass'n v. State Farm Fire & Cas. Co., 50 Cal.  
2 4th 913, 926 (2010) (determining proper measure of damages for  
3 fraudulent inducement to enter into settlement agreement without  
4 any reference or citation to CAL. CIV. CODE § 3343).

5       Arciniega has not cited any authority for the proposition  
6 that rescission is necessary or even relevant where the claim is  
7 one for exception to discharge under § 523(a)(2)(A) or (a)(6).  
8 Nevertheless, we reject her argument that Clark was required to  
9 rescind the Settlement Agreement because it contained a mutual  
10 release of all known and unknown claims. Here, the release was  
11 not the sole object of the contract for which the consideration  
12 was paid. Persson v. Smart Inventions, Inc., 125 Cal. App. 4th  
13 1141, 1155-56 (2005) (reviewing California cases).

14       However, the bankruptcy court did clearly err with respect to  
15 awarding Clark damages for the \$50,000 payment. Section II.A. of  
16 the Settlement Agreement provides that Clark would pay Arciniega  
17 \$50,000 in exchange for Arciniega transferring her interest in the  
18 Arrowhead Property to Clark. These two transactions occurred as  
19 agreed. In a separate provision of the Settlement Agreement –  
20 section II.B. – Arciniega agreed to pay off the VA loan and to  
21 remove Clark's name from it. The only damages associated with her  
22 breach of that provision is the liquidated damages of \$1,000 per  
23 day for each day she failed to perform. No tie exists between the  
24 \$50,000 payment Clark made to Arciniega and Arciniega's obligation  
25 to pay off the VA loan and/or to remove Clark's name from it.  
26 Therefore, we fail to see how the \$50,000 payment was the  
27 proximate result of Arciniega's breach of section II.B or her  
28 fraud. Thus, it should not have been included in Clark's damages,

1 or the court should have applied a different standard for  
2 calculating damages associated with determining damages arising  
3 from Arciniega's fraud.

4 **C. The bankruptcy court abused its discretion in awarding Clark**  
5 **liquidated damages without determining whether or not such**  
6 **damages were enforceable under California law.**

7 Arciniega contends that Clark could not recover liquidated  
8 damages because that provision is an unenforceable penalty, citing  
9 to CAL. CIV. CODE § 1671.<sup>6</sup> Clark argues that Arciniega did not  
10 present this argument before the bankruptcy court and therefore we  
11 should not consider it. Arciniega, who appeared pro se at trial,  
12 contended in her closing argument that she was not subject to a  
13 "penalty or liquidated damages clause." Trial Tr. (Mar. 17, 2015)  
14 at 179:19. Thus, we believe she sufficiently preserved the issue  
15 for appeal. Even if not, the question before us is purely one of  
16 law, which we have the discretion to consider as long as Clark is  
17 not prejudiced. Columbia Steel Casting Co., Inc. v. Portland Gen.  
18 Elec. Co., 111 F.3d 1427, 1443 (9th Cir. 1997). We conclude Clark  
19 is not prejudiced because it was his initial burden to establish  
20 damages under § 523(a)(2)(A) or (a)(6); he has fully briefed the  
21 issue. Therefore, we exercise our discretion to consider it.  
22 The Settlement Agreement contains a liquidated damages clause  
23 which provides that the non-breaching party would receive \$1,000  
24 per day for each day the breaching party failed to meet his/her

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25 <sup>6</sup> CAL. CIV. CODE § 1671(b) provides:

26 Except as provided in subdivision (c), a provision in a  
27 contract liquidating the damages for the breach of the  
28 contract is valid unless the party seeking to invalidate the  
provision establishes that the provision was unreasonable  
under the circumstances existing at the time the contract was  
made.



1 respective deadlines. Here, 281 days passed between Arciniega's  
2 breach and her bankruptcy filing. As such, and with little  
3 explanation, the bankruptcy court awarded Clark \$281,000 in  
4 liquidated damages.

5       Liquidated damages specified in a contract may be excepted  
6 from discharge under § 523(a) if the debt arose from the debtor's  
7 fraud or misrepresentation or willful and malicious injury. Wish  
8 Acquisition, LLC v. Salvino (In re Salvino), 373 B.R. 578, 588  
9 (Bankr. N.D. Ill. 2007) (applying § 523(a)(2)(A)); Brzys v.  
10 Lubanski (In re Lubanski), 186 B.R. 160, 166-67 (Bankr. D. Mass.  
11 1995) (applying § 523(a)(6)); Weitzer v. Lyman (In re Lyman),  
12 113 B.R. 729, 731 (Bankr. M.D. Fla. 1990) (applying  
13 § 523(a)(2)(A)). However, liquidated damages based on a mere  
14 breach of contract, even an intentional breach, are not excepted  
15 from discharge under § 523. Sterling Factors v. Whelan  
16 (In re Whelan), 236 B.R. 495, 504-05 (Bankr. N.D. Ga. 1999);  
17 In re Lyman, 113 B.R. at 731; Lipps v. Ky. (In re Lipps), 79 B.R.  
18 67, 69 (Bankr. M.D. Fla. 1987). See Snoke v. Riso (In re Riso),  
19 978 F.2d 1151, 1154 (9th Cir. 1992) (damages for breach of  
20 contract, even in the case of intentional breach, are fully  
21 dischargeable unless accompanied by tortious conduct).

22       Under Cohen, an obligation to pay liquidated damages could  
23 satisfy the threshold condition that such damages constitute a  
24 "debt" as described in § 523(a). 523 U.S. at 217-18 ("Once it has  
25 been established that specific money or property has been obtained  
26 by fraud, . . . 'any debt' arising therefrom is excepted from  
27 discharge."). As the Supreme Court noted "[a] 'debt' is defined  
28 in the Code as 'liability on a claim,' § 101(12), a 'claim' is

1 defined in turn as a 'right to payment,' § 101(5) (A), and a 'right  
2 to payment,' . . . 'is nothing more nor less than an enforceable  
3 obligation.'" Id. (quoting Pa. Dep't of Pub. Welfare v.  
4 Davenport, 495 U.S. 552, 559 (1990)).

5 Therefore, liquidated damages could be excepted from  
6 Arciniega's discharge under § 523(a) (2) (A) due to her fraud if  
7 they are an "enforceable obligation" under California law. In  
8 California, a liquidated damages provision will generally be  
9 considered unreasonable, and therefore unenforceable, under CAL.  
10 CIV. CODE § 1671 if it "bears no reasonable relationship to the  
11 range of actual damages that the parties could have anticipated  
12 would flow from a breach" and the parties must attempt to  
13 "estimate a fair average compensation for any loss that may be  
14 sustained." Ridgley v. Topa Thrift & Loan Ass'n, 17 Cal. 4th 970,  
15 977 (1998). In the absence of such relationship, a contractual  
16 clause purporting to predetermine damages is construed as a  
17 penalty. Id. "The characteristic feature of a penalty is its  
18 lack of proportional relation to the damages which may actually  
19 flow from failure to perform under a contract." Id. Such  
20 penalties are ineffective; the wronged party can collect only the  
21 actual damages sustained. Id. See also Ebbert v. Mercantile Tr.  
22 Co., 213 Cal. 496, 499 (1931) (any provision by which money or  
23 property would be forfeited without regard to the actual damage  
24 suffered would be an unenforceable penalty).

25 The bankruptcy court did not evaluate whether the liquidated  
26 damages were enforceable under California law. Given the standard  
27 set by the California Supreme Court, it seems unlikely that the  
28 \$1,000/day provision was related to any anticipated actual loss

1 Clark would suffer by remaining on the VA loan. Accordingly, upon  
2 remand, the bankruptcy court will need to review the subject  
3 provision under the given standard and determine the appropriate  
4 amount of liquidated damages, if any.

5 **D. The bankruptcy court erred when it awarded Clark the full**  
6 **amount of his attorney's fees without stating its basis for**  
7 **doing so.**

8 Arciniega contends that Clark could not recover attorney's  
9 fees because the fee provision in the Settlement Agreement  
10 expressly references CAL. CIV. CODE § 1717, which limits recovery to  
11 a contract action, not one for fraud. Although she did not raise  
12 this specific issue before the bankruptcy court, whether Clark was  
13 entitled to attorney's fees as part of the nondischargeable debt  
14 is purely a question of law, it was his burden to prove, and he  
15 has fully briefed the issue. Therefore, we exercise our  
16 discretion to consider it. Columbia Steel Casting Co., 111 F.3d  
17 at 1443.

18 The bankruptcy court did not discuss in detail on what basis  
19 it awarded Clark his attorney's fees, stating only that the  
20 Settlement Agreement provided for fees to the prevailing party.  
21 In any event, we believe the bankruptcy court misapplied the law.

22 Under the "American Rule," prevailing parties in federal  
23 court are not ordinarily entitled to attorney's fees unless  
24 authorized by contract or statute. Alyeska Pipeline Serv. Co. v.  
25 Wilderness Soc'y, 421 U.S. 240, 257 (1975). The Code does not  
26 provide a general right to recover attorney's fees. Heritage Ford  
27 v. Baroff (In re Baroff), 105 F.3d 439, 441 (9th Cir. 1997).

28 In Cohen, the Supreme Court addressed the issue of whether a  
prevailing creditor can recover attorney's fees in a § 523(a)(2)

1 action and held that a debt incurred by fraud can include  
2 attorney's fees and costs. Because the creditors in Cohen were  
3 entitled to treble damages and attorney's fees and costs under a  
4 state statute for the debtor's fraudulent conduct, the entire debt  
5 was excepted from discharge, including the fees and costs.

6 Cohen is not limited to cases involving statutorily-based  
7 attorney's fees; it applies equally to cases in which fees are  
8 provided for by contract. In re Dinan, 448 B.R. at 786. In  
9 nondischargeability actions, the determinative question for  
10 awarding attorney's fees is "whether [the] creditor would be  
11 entitled to fees in state court for 'establishing those elements  
12 of the claim which the bankruptcy court finds support a conclusion  
13 of nondischargeability.'" Id. at 785 (quoting Kilborn v. Haun  
14 (In re Haun), 396 B.R. 522, 528 (Bankr. D. Idaho 2008)).

15 No statutory basis exists for the award of attorney's fees in  
16 this case; thus, we focus our analysis on the attorney's fees  
17 provision in the Settlement Agreement, which is governed by  
18 California law and is the only basis on which Clark could be  
19 awarded fees. If the scope of the attorney's fees provision is  
20 broad enough to encompass a state court action that has the same  
21 elements as a § 523(a)(2)(A) claim – common law fraud – then Clark  
22 is entitled to fees. Turtle Rock Meadows Homeowners Ass'n v.  
23 Slyman (In re Slyman), 234 F.3d 1081, 1083 (9th Cir. 2000). The  
24 attorney's fee provision at issue provides, in pertinent part:

25 In the event of future actions including, but not limited to  
26 filing a motion to enforce settlement, litigation or  
27 arbitration relating to the enforcement of this Agreement,  
28 the prevailing party shall be entitled to his or her  
reasonable attorney's fees, expenses and costs incurred  
therein pursuant to California Civil Code section 1717.

1 California law permits recovery for attorney's fees under two  
2 provisions. CAL. CIV. CODE § 1717<sup>7</sup> allows a party to recover  
3 attorney's fees incurred in the litigation of a contract claim.  
4 In re Davison, 289 B.R. at 722 (CAL. CIV. CODE § 1717 provides for  
5 attorney's fees in an "action on a contract") (citing Santisas v.  
6 Goodin, 17 Cal. 4th 599, 615 (1998)). CAL. CIV. CODE § 1021<sup>8</sup>  
7 permits recovery of attorney's fees by agreement between the  
8 parties and does not limit recovery of fees to actions on the  
9 contract. Id. at 724. Attorney's fees for fraud claims may be  
10 recovered if the contract so provides.

11 Although the arguably ambiguous language of the attorney's  
12 fees provision – i.e., "future actions including, but not limited  
13 to . . . relating to the enforcement of this Agreement" – could be  
14 construed as broad enough to include tort claims such as fraud,  
15 the provision's explicit reference to CAL. CIV. CODE § 1717 creates  
16 the limitation that reasonable attorney's fees can only be awarded  
17 to the prevailing party in an "action on the contract." CAL. CIV.

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20 <sup>7</sup> CAL. CIV. CODE § 1717 authorizes attorney's fees "[i]n any  
21 action on a contract, where the contract specifically provides  
22 that attorney's fees and costs, which are incurred to enforce that  
23 contract, shall be awarded either to one of the parties or to the  
24 prevailing party, then the party who is determined to be the party  
25 prevailing on the contract, whether he or she is the party  
26 specified in the contract or not, shall be entitled to reasonable  
27 attorney's fees in addition to other costs." CAL. CIV. CODE  
28 § 1717(a).

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<sup>8</sup> CAL. CIV. CODE § 1021 provides:

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Except as attorney's fees are specifically provided for by  
statute, the measure and mode of compensation of attorneys  
and counselors at law is left to the agreement, express or  
implied, of the parties; but parties to actions or  
proceedings are entitled to their costs, as hereinafter  
provided.

1 CODE § 1717(a); Hosseini v. Key Bank (In re Hosseini), 504 B.R.  
2 558, 567 n.13 (9th Cir. BAP 2014) (citing Santisas, 17 Cal. 4th  
3 599) (CAL. CIV. CODE § 1717 is to be narrowly applied and is  
4 available to a party only if the dispute involves litigation of a  
5 contract claim). The fee provision, therefore, is clear;  
6 attorney's fees are only recoverable under CAL. CIV. CODE § 1717.  
7 See Edwards v. Arthur Andersen, LLP, 44 Cal. 4th 937, 953  
8 (2008) (where language of a contract is clear and not absurd, it  
9 will be followed).

10 Accordingly, Clark had to show that the adversary proceeding  
11 against Arciniega was an "action on the contract" to recover  
12 attorney's fees. A nondischargeability action may be considered  
13 an "action on a contract" even when the plaintiff only asserts one  
14 claim for fraud. See AT&T Universal Card Servs.[] Corp. v. Pham  
15 (In re Pham), 250 B.R. 93, 96 (9th Cir. BAP 2000) (even though  
16 plaintiff did not expressly specify breach of contract as a ground  
17 for relief, it nonetheless pleaded a contract cause of action  
18 because it sought "determination of [a] debt and recovery of  
19 attorney's fees" based on its contract with the debtor). If the  
20 action involves contract and tort claims, attorney's fees may only  
21 be recovered under CAL. CIV. CODE § 1717 for the fees incurred to  
22 litigate the contract claims. In re Davison, 289 B.R. at 723  
23 (citing Santisas, 17 Cal. 4th at 615).

24 In determining whether a proceeding was an action on a  
25 contract, courts may look beyond the parties' pleadings. See Win,  
26 Inc. v. Tran (In re Tran), 301 B.R. 576, 584 (Bankr. S.D. Cal.  
27 2003) (citing Yadidi v. Herzlich (In re Yadidi), 274 B.R. 843,  
28 851-52 (9th Cir. 2002) and Fed. R. Civ. P. 15(b)) (action under

1 § 523(a) (2) (A) included a claim for breach of contract, even  
2 though complaint only asserted nondischargeability claims, because  
3 "the trial was conducted primarily as a breach of contract  
4 action."); see Savage v. Brill (In re Savage), 2015 WL 2452626, at  
5 \*5 (9th Cir. BAP May 20, 2015) (title of cause of action is of  
6 secondary importance to the nature of the parties' assertions in  
7 applying CAL. CIV. CODE § 1717(a)). In Tran, the debtor had  
8 disputed liability under the contract, requiring the plaintiff to  
9 put on evidence to establish both dischargeability and breach of  
10 contract. 301 B.R. at 584.

11 Thus, whether Clark was entitled to an award of attorney's  
12 fees under CAL. CIV. CODE § 1717 for an "action on a contract" turns  
13 on whether the Settlement Agreement played an integral role in the  
14 nondischargeability action. In re Baroff, 105 F.3d at 442  
15 (nondischargeability action "was an action on [the] contract  
16 because the document containing the attorney's fee clause . . .  
17 played an integral role in the proceedings."). In Baroff, the  
18 Ninth Circuit distinguished Grove v. Fulwiler (In re Fulwiler),  
19 624 F.2d 908 (9th Cir. 1980), where the contract was collateral to  
20 the nondischargeability proceedings. Id. In Fulwiler, the  
21 bankruptcy court "did not adjudicate the validity of the note in  
22 determining whether the debt was dischargeable." Id. (citing  
23 Fulwiler, 624 F.2d at 909-10). "Rather, the court determined that  
24 the debtors obtained the loan evidenced by the note through  
25 fraud." Id. Unlike the note in Fulwiler, the document containing  
26 the attorney's fees clause in Baroff – a settlement agreement  
27 purporting to release the parties from all other claims, including  
28 the disputed debts at issue – played an integral role in the

1 nondischargeability action because the bankruptcy court needed to  
2 determine the enforceability of the settlement agreement to  
3 determine dischargeability. Thus, it was an "action on the  
4 contract" within the meaning of CAL. CIV. CODE § 1717. Id.

5 More recently in Barrientos v. 1801-1825 Morton LLC, 583 F.3d  
6 1197, 1216 (9th Cir. 2009), the Ninth Circuit in interpreting CAL.  
7 CIV. CODE § 1717 reaffirmed its holding in Lafarge Conseils Et  
8 Etudes, S.A. v. Kaiser Cement & Gypsum Corp., 791 F.2d 1334, 1340  
9 (9th Cir. 1985), that an action is "on a contract" within the  
10 meaning of CAL. CIV. CODE § 1717 whenever "the underlying contract  
11 between the parties is not collateral to the proceedings but plays  
12 an integral part in defining the rights of the parties."

13 Clark did not plead a breach of contract claim, but rather  
14 only a claim for exception to discharge under § 523(a)(2)(A) and  
15 (a)(6). Nonetheless, Arciniega put at issue the phrase "take all  
16 necessary measures" in the Settlement Agreement to support her  
17 defense that she could not have been liable to Clark for fraud (or  
18 breach of contract) because she only had to **try** to pay off or  
19 refinance the VA loan and remove Clark's from it, and she **did** try.  
20 This required Clark to put on evidence to establish both  
21 dischargeability and breach of contract, particularly Arciniega's  
22 obligations under the Settlement Agreement. It also required the  
23 bankruptcy court to interpret the disputed phrase to determine the  
24 validity of her defense, which it did:

25 And that is exactly what the contract provides. The  
26 contract provides that by May 13, 2010, defendant has to  
27 take all necessary measures to either pay off the VA loan  
28 . . . on the Verona property.

28 So defendant's testimony and argument that it was her



1 subjective interpretation or belief that the contract only  
2 required her to just take certain actions, including  
3 trying to modify the loan or trying to assume the loan,  
4 which is expressly prohibited in the settlement agreement,  
5 constituted compliance with the settlement agreement is  
6 not persuasive.

7 Trial Tr. (Mar. 18, 2015) at 7:14-24. Thus, the Settlement  
8 Agreement played an integral role in Clark's nondischargeability  
9 action.

10 Accordingly, because the adversary proceeding against  
11 Arciniega was an "action on a contract" within the meaning of CAL.  
12 CIV. CODE § 1717, Clark was entitled to recover reasonable  
13 attorney's fees. However, he was entitled to recover only those  
14 fees expended on litigating the contract claim. In re Davison,  
15 289 B.R. at 723 (citing Santisas, 17 Cal. 4th at 615). In the  
16 prove-up declaration, Clark's counsel provided no distinction in  
17 its not-so-detailed invoices for what fees were incurred for  
18 litigating the contract claim as opposed to the fraud claim. The  
19 invoices merely show month-end totals.

20 The bankruptcy court does not appear to have apportioned the  
21 fee award to only those fees Clark incurred for litigating the  
22 contract claim. It may have considered this issue and decided to  
23 award the entire amount of fees Clark requested, but that is not  
24 clear from its ruling.<sup>9</sup> In fact, we are unable to tell precisely

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25 <sup>9</sup> We are mindful that under California law:

26 Attorney's fees need not be apportioned when incurred for  
27 representation on an issue common to both a cause of action  
28 in which fees are proper and one in which they are not  
allowed. Attorneys fees need not be apportioned between  
distinct causes of action where plaintiff's various claims  
involve a common core of facts or are based on related legal  
theories. Apportionment is not required when the issues in  
(continued...)

1 on what basis the court awarded the full amount of fees. As a  
2 result, we must remand this issue so it can make a proper fee  
3 determination.

#### 4 VI. CONCLUSION

5 For the foregoing reasons, we AFFIRM the Judgment as to the  
6 bankruptcy court's ruling that Arciniega acted with the requisite  
7 intent under § 523(a)(2)(A) and that Clark justifiably relied on  
8 her representations. However, we REVERSE the bankruptcy court's  
9 ruling that the \$50,000 settlement payment was a proximate result  
10 of Arciniega's fraud. We further VACATE and REMAND the Judgment  
11 respecting the bankruptcy court's award of liquidated damages in  
12 the amount of \$281,000 and the \$209,806.42 in attorney's fees.<sup>10</sup>

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18 <sup>9</sup>(...continued)

19 the fee and nonfee claims are so inextricably intertwined  
20 that it would be impractical or impossible to separate the  
attorney's time into compensable and noncompensable units.

21 Harmon v. City & Cty. of S.F., 158 Cal. App. 4th 407, 417 (2007)  
22 (citations and internal quotation marks omitted).

23 <sup>10</sup> Because we have determined that the bankruptcy court did  
not err in ruling that Clark's debt (whatever the court determines  
24 it to be) could be excepted from discharge under § 523(a)(2)(A),  
we need not address its decision excepting this same debt from  
25 discharge under § 523(a)(6). See Fresno Motors, LLC v. Mercedes  
Benz USA, LLC, 771 F.3d 1119, 1125 (9th Cir. 2014) (we can affirm  
26 on any ground supported by the record). Even if we did consider  
Clark's § 523(a)(6) claim, the Judgment suffers the same  
27 deficiency of proximate cause as to the \$50,000 payment Clark made  
to Arciniega and her failure to pay off the VA loan and remove his  
28 name from it. The same issues respecting the liquidated damages  
and attorney's fees also would be present.