

APPENDIX



PORTFOLIO APPRAISAL

Heide Van Doren Betz

11555

January 18, 2001

Quantity	Symbol	Security	Pct. Assets	Purchase Date	Unit Cost	Total Cost	Price	Market Value	Unrealized Gain/Loss	Pct. Gain/Loss	Unit Income	Annual Income	Cur. Yield
850	qqm	QUALCOMM INC. ✓	4.9	05-08-99	68.84	58,588.00	71.05	61,021.60	\$1,844.00	3.2%	0.00	0.00	0.0
1,500	q	QUIVET COMMUNICATIONS ✓	5.2	06-10-99	38.88	58,314.00	45.75	68,225.00	10,310.74	17.7%	0.00	0.00	0.0
1,200	pcan	SANDHIA CORPORATION ✓	6.4	06-10-99	58.03	32,433.60	48.75	58,312.50	\$2,638.06	16.0%	0.00	0.00	0.0
425	edl	SIL, INC. ✓	7.1	12-28-00	162.01	61,822.23	230.25	97,806.25	24,521.97	39.7%	0.00	0.00	0.0
725	edl	SPRING SYSTEM INC. ✓	4.1	12-01-00	81.69	55,221.85	77.00	55,825.00	-3,996.85	-7.2%	0.00	0.00	0.0
1,475	seaw	SONY MICRO SYSTEMS, INC. ✓	4.4	02-08-00	46.44	77,433.01	24.87	36,415.62	-19,398.28	-24.9%	0.00	0.00	0.0
1,100	wb	WELLS FARGO & CO. ✓	6.0	07-13-99	42.77	51,744.13	68.44	75,700.00	23,955.87	46.3%	0.00	11.88	1.8
Current Stock TOTAL			128.6			5,445,761.32		1,690,071.44	194,910.12	11.5%		5,338.19	0.3
TOTAL			364.0			1,132,702.74		5,307,612.86	194,910.12	17.2%		-13,620.10	-1.0

* Called Bob Hite +
expressed serious concern
(felt panic) because I
have a 1 million loan
my 1st Rep. Portfolio now
just covers loan my come
to spare. He assured
me it will go up soon.